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On Eve of GATT Talks, a Whiff of Agreement

International Herald Tribune GENEVA — After seven long years of negotiations to open markets with a new global trade agreement, the scent of a deal is in the air at the home of the talks here. - Meetings between U.S. and European Community officials late last week aimed at settling deep differences over farm trade have raised hopes of a solution when Sir Leon Brittan, the EC trade commissioner, goes to Washington for talks with the U.S. trade

representative, Mickey Rantor, on Monday But both sides cautioned against expecting

The Bridge

C. Les El

an immediate breakthrough on agriculture or other politically charged issues that threaten to block a trade deal, including Europe's demands to protect its movie industry and Washington's reluctance to ease its grip on trade weapons such as anti-dumping actions.

Despite two previous and embarrassing failures and the widespread belief that this is the last chance for an agreement, officials indicated that the bargaining was likely to go ing was likely to go right down to the Dec. 15 wire.

"It's just inherent in negotiations that peo-ple tend to make hard decisions at the end of the process," said John Schmidt, the U.S. sador to the General Agreement on gaged in a "process of testing," he added.
That fact, as much as anything else, explains the conflicting comments from both sides over the weekend.

in the United States, Secretary of State Warren M. Christopher promised a determined push for a trade deal following the U.S. administration's victory on the North American Free Trade Area, and the agriculture undersecretary, Gene Moos, said Washington was seaking to accompandets EC conington was seeking to accommodate EC con-cerns over the Blair House pact on farm export subsidies without rewriting it. But Mr. Kantor ruled out any clarification of Blair

Mr. Clinton did oot take up the offer.

As a participant in the Asia-Pacific Ecocom-

ic Cooperation forum, Mr. Jiang, perhaps more

than most of the visitors, had to take care to

play for a particular home audience. Mr. Jiang is a candidate to succeed the ailing Deng Xiao-

formance was undoubtedly watched closely by

kingmakers in the Communist Party and army.

Mr. Jiang had little room for maneuver on the

American officials got the impression that

ping as Chma's paramount leader, and n

In Europe, meanwhile, Prime Minister Edouard Balladur said that France would not sign a trade deal withnut U.S. concessions on agriculture and movies while the chief EC negotiator in the talks, Hugo Paemen, was confidently predicting an agreement

Peter Sutherland, the GATT director-general, has warned the United States and the European Community that their brinkman ship could doom the talks just when they are offering the clearest prospects of success. Countries have already met the target for tariff cuts of one-third and offered to open up to trade in agriculture and services for the

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Some of the Asia-Pacific officials during a break in their meeting at an Indian longhouse on an island near Seattle. They are, from left, Mr. Bolger of New Zealand, Mr. Suharto

SEATTLE In his face to face meeting cape out of human skulls, with President Bill Clinton, President Jiang At one point Mr. Clinton

Senate Vote Is Watershed

In U.S. Gun-Control Debate

By Daniel Williams

Zemin of China listened stiffly as the American

leader presented Washington's demands for

The visit of Mr. Jiang to the United States was marked by a no spology, little-give attitude tempered by public relations efforts to soften China's image.

Chinese statements alternated between the

high road of futuristic descriptions of the 21st

century to defamation of adversaries. Chinese

By William J. Eaton

and Michael Ross

Los Angeles Tunes Service

scssion turnabout, the Senate has rescued the Brady gun-control bill from legislative limbo and has approved the measure, which establishes a five-day waiting period for the purchase of hardeness.

WASHINGTON - In a remarkable end-of-

The 63-to-36 vote came after Republican

opponents, apparently feeling political heat, abandoned their filibuster tactics and allowed

the gun-control measure to come to a vote without changes that they had insisted were nonnegotiable.

[President Bill Clinton said he was delighted

that the handgun bill had been resurrected,

Renters reported. "Tve got to give the Senate and the House credit. They passed the Brady bill, they passed a crime bill that will give the

improvements in human rights.

Chinese Stick to Their Hard-Line Ways

officials, for example, accused the Dalai Lama, a Nobel Page Prize laurence, of Inchioning

At one point Mr. Clinton pressed for cultural and religious freedoms in Tibet and for China

to open talks with the Dalai Lama, the exiled

Mr. Jiang responded with a rare improvisa-

"I have some books on Tibet written by

Americans that show how Tibet was enslaved under the Dalai Laina," he said. "I can provide

cities of our country the actual means to reduce

On final passage Saturday, 16 Republicans

joined 47 Democrats in favor of the bill, with 28

Republicans and 8 Democrats voting against it.

Resurrection of the bill was more surprising since it was considered dead for this year when

its advocates failed twice Friday to get the 60

The bill now goes to a conference committee

to be reconciled with a version passed by the House. Senator Joseph R. Biden Jr., Democrat

of Delaware, who will help shepherd the bill through the committee, said the panel would

act "very quickly." Lawmakers adjourn for the

The Senate action appeared to ser a land-mark in the national debate over gun control. The Brady bill was by far the best-known pro-

posal for new federal restrictions on gun owner-

See GUNS, Page 4

votes needed to shut off debate.

year early this week. .

a list for your reference."

the crime rate."]

of Indonesia, Mr. Coh of Singapore, Mr. Ramos of the Philippines, Mr. Clinton, Mr.

More APEC News

The Clinton administration prepares a new approach to North Korea. Maleysia's prime minister explains why he snubbed the Seattle talks. Page 5. The heads of state took off their ties and got down to business. Clinton's warning to China on rights came Opinion, Page 6. at a delicate time.

"He clearly wasn't prepared to rock-and-roll," one official said.

See CHINA, Page 5

Mr. Jiang and his entourage were, however, prepared to present China's case within the

issues of conflict between Washington and Beijing: the spread of arms as well as human rights

Kiosk

CHAMP OF CHAMPS — Michael Stich returning a serve by Pete Sampras on the way to winning the ATP Tour World Championship on Sunday in Frankfurt. Page 13.

The crisis has acquired a particularly sharp edge as Mr. Arafat forges ahead with what is still a secret plan to reshape his movement's top

the Israeli-occupied territories.

ods of collective work. In other words people

Italian Leftists Strong in Exit Polls ment. The party's leader, Gianfranco Fini, placed second in Rome, Doxa said.

ROME (Reuters) — Christian Democrats lost heavily in the first round of voting Sunday in nationwide local elections, exit polls

The polls, by Milan's Doxa institute, also put the neo-fascist candidate for mayor in Naples, Alessandra Mussolini, well behind her leftist rival, Antonio Bassolino. The granddaughter of Benito Mussolini was the candidate of the Italian Social Move-

A Central Intelligence Agency drug unit has been tied to smuggling. Page 3.

Why EC membership is the right answer for Norway. Q&A, Page 2.

Book Review

Four midsize European airlines gave up their plan to merge. Page 7. QVC arranged firm financing for its Paramount takeover bid. Page 7.

Business/Finance

The Christian Democrat vote in Rome

slumped to 9.3 percent from 31.9 in the previ-

ous city elections, while in Naples it fell to 7.3 percent from 29.8. Doza said. The former

Left emerged as first-round winners in the polls in Rome, Naples, Genoa, Trieste and Venice.

ommunists of the Democratic Party of the

Clinton Cites Talks As Positive, but **Divisions Remain**

Pacific Leaders Make Little Headway On Arms and Human Rights Issues

SEATTLE - The leaders of 14 Pacific Rim nations began their long flights home Sunday after turning a potentially historic new page in their economic relations, dedicating themselves to a long-term goal of free trade and praising their meeting as a step toward broader coopera-

In two whirlwind days of informal chats, dinners and formal bilateral diplomacy, the leaders of the regioo's three big powers — China, Japan and the United States — joined counterparts from 11 other Pacific Rim nations to pursue "stability, security and prosperity for our peoples" through less encumbered ex-

changes of goods and capital.
"The spirit of this meeting was incredibly positive," said President Bill Clinton, who ininated and hosted the gathering of Asian heads of

"Ten years from now people will look back on this meeting as very historic," he said. "The message again is: We want this community to be united, oot divided; open, oot closed,"

In their bilateral meetings, the leaders made oo attempt to gloss over their thorniest divisinns. No tangible progress was made on any of them, particularly weapons proliferation, human rights and trade disputes between Washington and Beijing, and long-standing trade differences between Washington and Tokyo. Tensions over North Korea's nuclear program did not ease, despite U.S.-Chinese discussions on the subject.

Some officials minced oo words, China's president, Jiang Zemin, delivered a "vivid" 15minute lecture to the Americans oo the sanctity of a nation's internal affairs, an American official reported. And the U.S. trade representative, Mickey Kantor, declared that China's nearly \$20 billion trade deficit with the United States was "unacceptable."

Mr. Clinton repeatedly stressed U.S. resolve

declared, "A new era has dawned."

In the leaders' meeting Saturday on the tiny Blake Island, in Seattle's Puget Sound, President Kim Young Sam of South Korea told his colleagues of the Korean saying "Shijagi banida." which he translated as: "To begin is to have finished half the job,"

Many of the leaders who came to Seattle for meetings of the 17-member Asia-Pacific Economic Cooperation forum, including Mr. Jiang and Japan's prime minister, Morihiro Hosokawa, treated the outcome a bit more soberly. as a beginning nn a long road toward freer and more open regional trade.

The leaders set nn timetables for progress, reflecting clear differences over the pace at which regional integration should be pursued and whether its fledgling mechanism, APEC. should be more structured or retain its loose, consultative quality. There was little public discussion of ways to bring down the many trade barriers that remain in the region, including those of the United States.

"It was worth it," said Hamish MacLeod, Hong Kong's financial secretary, who attended the leaders' session for Governor Chris Patten. "There is clear consensus that we should move in a market-opening direction," Mr. Mac-

Leod said, "but there is still a great difference between members.

"A start has been made," Prime Minister Paul Keating of Australia was quoted as saying that the meeting had "diminished fears some countries might have had about the United States and its motives." Joan E. Spero, the State Department's top economics official, described the larger U.S.

messages this way: "American is a Pacific oa-

tioo" and "economics is now at the core of U.S.

foreign policy." In the private leaders' meeting, Prime Minister Goh Chok Tong of Singapore reportedly

See APEC, Page 4

No Missteps for President, **But No Clear Gains Either**

By R. W. Apple Jr. New York Times Service

SEATTLE - If Harry S. Truman was the midwife who attended the birth of new Atlantic institutions like NATO in the years after victory in World War II, President Bill Clinton pictures himself as the godfather of new linkages in the Pacific in the aftermath of the Cold

But in the last half-century, Asia has usually been more intractable for the United States than Europe, and last week's pioneering summit meeting of Pacific Rim leaders showed that

shaping its future remains difficult.

Mr. Clinton did not stumble here at the Asia-

NEWS ANALYSIS

Pacific Economic Cooperation forum. It was no piddling achievement merely to get the leaders of Indonesia, Taiwan, China, South Korea and other nations together - something that could probably not have been accomplished as recently as two years ago. In that sense, as Robert E. Rubin, one of the president's top economic advisers, put it last week. The meeting is the

"Meeting now and agreeing to meet again suggests the power of the social and economic forces propelling very different societies toward closer association," said Michel Oksenberg, president of the East-West Center in Honoluli Those forces are much greater than most of us understand, but it is still very hard to elicit a definitive response from most of these governments and therefore very hard to record measurable progress."

Nowhere is this more apparent than in the

troubled relationship between Beijing and Washington, Mr. Clintoo is touchingly ardent in his efforts to get along with the nation he described here as "home to one of every five people who live on this planer, and the world's fastest-growing major economy." He sees trade with China as a magic elixir

that can cure many of the ills of the American

But China gave no ground at all on human rights. It provided no fig leaf to cover Mr. Clinton's nakedness before those in the United States who demand concessions as the price of trade benefits. Indeed, at a news briefing during the talks, Qian Qichen, the Chinese foreign minister, stonewalled like a Soviet spokesman in the Brezhnev era. Regarding several of Mr. Clinton's proposed human-rights reforms, he said, there had been no discussion at all and oo need for any, because China's policies were

It may be true, as Mr. Clinton hinted, that this was just posturing, Chinese-style, for consumption at home. It may be that with the country's senior leader, Deng Xiaoping, in deteriorating health, and the jostling for succession well under way, no one official can make a commitment, and President Jiang Zemin acted here more as a conduit to his colleagues in Beijing than a decision-maker.

If so, the real result of the talks between Mr. Jiang and Mr. Clinton, the most significant democracy crackdown of 1989, may not be known for several days or several weeks. Mr. Jiang told a group of visiting Americans in

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Japanese-American, 11: Where Does She Belong?

By T. R. Reid

TOKYO - A custody light over an 11year-old girl claimed by her American father and Japanese mother has turned into a fouryear, trans-Pacific tug of war in which the judicial rhetoric from the American and Japanese courts has become nasty.

At the center of the dispute is Naomi, who through second grade in an American school hut who has lived with her mother in Tokyo and has gone to Japanese schools since 1989.

The legal dispute is at a stalemate: A Texas court has ordered that Naomi be returned to Texas, but last Monday the Tokyn High Court ruled that the mother could keep Naomi in Tokyo.

As the legal war rages, the judicial rhetoric

is growing bitter. The family court in Bexar County, Texas, gave custody to the father on the basis of testimony that Japanese schools are so "full of bias" toward mixed-race children that Naomi would be "hammered

Last week, the Tokyo court responded saying the Texas court's ruling was "the product of mindless prejudice" and was not to be

The latest Tokyo ruling means that the fifth-grader will remain in her Tokyo school, at least for the time being. The next stop for the father would be an appeal to Japan's Supreme Court, a process that frequently takes more years than Naomi has left in

For Americans, custody cases are not unusual. But in Japan, the divorce rate is less than one-third of America's and couples with children rarely split up. Accordingly, the dis-pute over Naomi's future has become a matter of considerable attention here.

"We don't think there has been another case like it, with two different rulings in different countries," said the mother's lawyer, Masaki Yamada.

The Japanese press, never reticent about porting on U.S. social problems, reported the Tokyo court's discussion of the lifestyle of the father - a way of life that would be

considered beyond the pale here. "The father changes jobs frequently," the court's opinion said. It went on to note that he has had bad relatioos with his parents - a particularly biting criticism in this Confucian, honor-thy-father society. He has been

See CUSTODY, Page 4

Restructuring Shakes the PLO As It Prepares for New Tasks By Youssef M. Ibrahim shed a stream of protests. New York Times Service

TUNIS — Struggling to transform itself

from a revolutionary movement in exile to a state bureaucracy, the Palestine Liberation Organization is being restructured as it prepares to take over the Israeli-occupied Gaza Strip and the West Bank town of Jericho in about a

The strains of this metamorphosis and the financial crisis that has crippled the PLO in the last three years have shaken its vast establishment of guerrillas, political factions, diplomats and staff.

Opponents of the accord with Israel have responded with dissent, frequently violent. And Palestinian supporters of peace who feel left our of the decision-making process, tightly con-

Jordan JD U.A.E. 850 Dirh Lebonon US\$ 1.50 U.S. Mil. (Eur.) \$1.10

trolled by the PLO chairman, Yasser Arafat,

It is increasingly obvious that he is moving steadily to eliminate most of the old guard who for years appeared to be the makers of Palestinism destroy. Instead he is introducing a new generation of little-known campaigners and technocrats from within the organization and

Bassam Abu Sharif, a senior political adviser
Bassam Abu Sharif, a s who are doers not dreamers, and it is only natural that this process will be resisted by some people."

Another official, a close aide to Mr. Arafat who spoke on condition of anonymity, went further, saying that while the "financial crisis is very real indeed, there is little doubt Arafat is using it to climinate, marginalize and cut down

See PALESTINE, Page 4

In September Gro Harlem Brundtland began her fourth term as prime minister of Norway after the Labor Party's success in elections that also saw a surge in support for parties opposed to Norway's planned 1995 entry into the European Community. While in London last week to meet with officials, she spoke with Erik Ipsen of the International Herald Tribune.

Q. In light of the electoral gains scored by the anti-EC parties, do you have any hope of winning the planned referendum on Norwegian membership?

A. This really doesn't change the gen-eral picture of Norwegian public opinion as it has been for the last year and a half. during the period of skepticism around the whole of Europe which started in the

summer of 1991.

Q. What do you see as the source of that skepticism?

A. Economic problems. It is rising unemployment. It feeds insecurity. It creares disbelief in the political system, a kind of turning away, not believing that

policy can make a difference. Q. What can be done to overcome it? increased growth in the economy and especially in employment, in order to change those very dangerous consequences of an ill-functioning economy in Europe. When 10, 15, 20 percent of the work force is out of work, it is a danger-

Q. Given the political and economic problems in the EC, how can the voters of Norway and the other Scandinavian nations on line to join the EC be persuaded that it has anything to offer them?

A. I believe it is important for the electorate in Norway, Sweden and Fin-land that political development become positive in order to change the mood. Our negotiations with the EC are themselves vital. You have a result of those negotiations that we can send to the people saving. "We are welcome: they have given us a reasonable and good result." t believe that we belong in Europe. Europe is not whole without Northern

Europe included Q. How do you respond to the increasing fears that Western Europe as a whole

increasingly is losing the competitiveness battle? A. Yes, this is because we have a higher tries have higher wages and better social

Q. How can those lofty standards be maintained if Europe cannot compete? A. I just saw a statistic about the American situation showing that a relatively

'I believe that we belong in Europe. Europe is not whole without Northern Europe included.' Gro Harlem Brundtland

high percentage of the workers in the lower-paid stratas had an income that was so low that they could not live by it.

It is not something for Europe to take

Q. What can you do, then, if European workers are making refrigerators, for example, that are so expensive no one will buy them?

A. We have to have renewal and take

invest more in research in new technologies. We cannot continue in the instances where this is the case. There is no solution except either producing those goods more efficiently or making changes in the kinds of products we make.

Q. After years of negotiations in Washington, the Mideast and elsewhere, how did it happen that the big hreakthrough between the PLO and Israel came in Oslo?

A. People say, "Well, why Norway?"
That is because I think in the eyes of both
the PLO and Israel we have all along been fair brokers. Our success has a long background in the Labor Party's cooperation in the Socialist International with the Israeli Labor Party and with repre-sentatives of the PLO going back 15

Q. When did you feel this peace process would actually succeed?

A. In the summer, in July. From then on we felt reasonably certain that if something special didn't happen that in some ways hindered one of the parties because of outside events, it would succeed. For instance, the fact that we were able to keep it secret for so long was

has announced itself a nuclear

power and reserved the right not to

eliminate all nuclear weapons on its

territory."
Mr. Kozyrev noted that Kiev was obligated to eliminate the weapons, and that its refusal creat-

ed "an extraordinarily serious situ-

ation for the entire system of inter-

national relations, especially in

Even the Ukrainian president, Leonid M. Kravchuk, criticized the position of his holdover parliament

in a weekend statement, saying that Ukraine should get rid of weapons

we cannot use or fully control," He said he would resubmit the

Mr. Kravchuk, in his statement,

called the vote "an important first step" toward gradual disarmament. His ambassador in Washington, Oleh Byelorus, said Sunday that

the vote "is explained by the fact that Ukraine, as a new, indepen-

dent state, faces unique problems."

the threat to sovereignty posed by

those in Russia who refuse to rec-

ognize Ukraine's ownership of Cri-

mea, for example. For Ukraine, he

said, the weapons serve as "a pow-

erful means of deterrence" against

Russian attempts to raise territorial

In any event, Mr. Byckorus said,

the vote was "much more than

could be expected" after several

claims against Ukraine.

Prime among them, he said, is

ng up to ratification."

A. If anyone had known that there was a Norwegian channel and that in fact one

was reaching an agreement on the Middle East we would have had a danger of terrorist attacks. You had to keep it silent in the old-fashioned diplomatic way to succeed. It was a victory for Norwegian diplomacy and for not being so interested in talking about your own role that you

ruin the cause.

Q. Why has Norway, a nation that prides itself on its ecological sensitivity. chosen to violate the ban on commercia

A. The ban is counter to the scientific background on which the whole Interna-tional Whaling Commission is based. They overruled the IWCs own scientific committee that unanimously says that the stock of the minke whale is abundant

When they unanimously determined that the stock of the minke whale is not threatened, then by logic there should be quotas set. When that is not done, it is policing, not using arguments that have anything to do with the sustainable use of natural resources. It is singling out certain animals for protection out of sentiment that says whales are different from all other animals.

ments. The deputies interpreted the START-1 treaty to mean the destruction of only 36 percent of its 176 intercontinental missiles and

42 percent of its approximately

last week, was a severe embarrass-ment to the Clinton administra-

tion, which has thus far failed to

their commitment to become a

are said to be under the control of

the Russian Strategie Rocket

In the vote, the parliament rati-fied the 1991 START-1 accord, but

made ratification subject to diffi-

cult conditions ranging from secu-rity guarantees to additional for-

eign aid. It also refused to agree to join, as promised, the 1970 Nuclear Nonproliferation Treaty as a non-

ously delay" or even block enact-ment of START-1. Until and un-

less the pact is in effect, a sweeping

deterrent against Russia.

Jet Crash

Kills 115 in

Macedonia

officials said Sunday.
Dragan Trpkovski, head of the

district commission investigating

the disaster on Saturday, said the

only survivor was a 20-year-old

man who was one of 15 people

hurled from the Russian-built Yak

42 by the impact.
Salvage teams who struggled

through the dark to reach the crash

site saw bodies burning in the

The airliner, leased by the Mac-

edonian company Avioimpex from the Russian Saratov aviation plant,

was flying to Skopje from Geneva with 108 passengers and a crew of eight — a Russian flight crew of

four and a Macedonia cabin crew

The plane was diverted to Ohrid airport, 160 kilometers (100 miles) to the south, when snow closed the

The police said the plane crashed

edonia's second air disaster this

year. A Fokker 100 leased by the

Macedonian company Palair

crashed after takeoff from Skopje

state investigation commission,

told Macedonian radio that it was still not clear why the pilot chose to leave "a secure altitude." Naviga-

tional instruments and light signal

equipment at the Ohrid airport

"were working perfectly well and weather conditions were good," he

The cause of the crash was not

recorder had been found. A mem-

ber of the investigation commission

Geneva airport sources said the

Many of the passengers were be-

lieved to be Albanians from the

Kosovo region of Serbia. Many Al-

hanians from the region work in

Goran Pavlovski, head of the

airport in March, killing 79.

of four, Avioimpex said.

Skopje airport.

ng up to ratification." follow-up agreement, START-2,
Russia is in contact with other which would cut American and

The parliament's decision, made

1.650 warheads.

nonnuclear state.

WORLD BRIEFS

End Strike, Nigeria Unions Urge

LAGOS (AFP) — The Nigeria Labor Congress called Sunday for an immediate end to a weeklong general strike that has crippled the country's economy, union and government representatives announced in

Under the terms of an agreement worked out in all-day negotiations. higher prices for petroleum products were rolled back, though not to previous levels. Diesel fuel, for example, is to be increased to 3 naira (13 cents) a liter, instead of to 4.74 naira, the price set two weeks ago that set off the strike. It previously had been 70 kobos (0.7 naira) a liter.

Getting the strike called off is likely to strengthen the new leader. General Sani Abacha. He seized power Wednesday in a bloodless coup and ordered the dissolution of all the country's democratic institutions.

U.S. Offers \$100 Million to Somalia

UNITED NATIONS, New York (Combined Dispatches) — After deciding to pull all American troops out of Somalia by the end of March, the United States has announced that it will offer the country \$100

million in aid if its warring factions agree to make peace.

The administration, which will propose the aid at an international conference on economic reconstruction later this month in Addis Ababa. Ethiopia, has asked other aid-giving countries to make similar offers at the meeting. The idea, officials at the United Nations say, is to encourage Somalia's warring factions to lay down their arms and accept national reconciliation by showing them they can expect a sizable amount of foreign aid if they cooperate.

In Germany, meanwhile, Rudolf Sharping, leader of the opposition Social Democratic Party, called Sunday for an immediate withdrawal of German troops serving with UN peacekeeping forces in Somalia. Mr. Sharping said that Bonn should not wait for the planned departure of

Winnie Mandela's Bodyguard Slain

SOWETO, South Africa (Renters) — A central Johannesburg gun battle in which Winnie Mandela's driver-bodyguard was shot and killed beside her was a nonpolitical street quarrel, the police said Sunday. But the African National Congress called for further investigation of the possibility that gummen had tried to assassinate Mrs. Mandela, the estranged wife of the ANC president, Nelson Mandela.

The police said that after Mrs. Mandela's driver, John Lawrence, had

quarreled with two black podestrians he said were blocking the car, 18 shots were fired in a street crowded with revelers at a Saturday night festival. Mr. Lawrence and one of the pedestrians were killed. Mrs. Mandela, 54, was unharmed. .

Europeans Seek New Balkan Accord

UNITED NATIONS, New York (NYT) — In a last-ditch effort to bring peace to former Yugoslavia before winter sets in, European foreign ers will propose a new, wide-ranging settlement-covering Croatia as

well as Bosnia-Herzegovina, according to a European official.

The plan, to be presented to the warring parties when they meet in

Luxembourg on Monday, would require the Serbs to offer the Bosnian

Muslims a little more land in addition to what the Serbs agreed to give up convince Ukrainians to live up to Ukraine is currently the world's third-largest nuclear power, al-though its missiles and warheads last summer. In return, there would be an easing of the economic sanctions now affecting the people of Serbia and Montenegro

At the same time, the foreign ministers would encourage the Croatian government to sign the cease-lise agreement it almost worked out with its dissident Serbian minority in Krajina during secret talks in Norway two

Ivory Coast Curbs News of President

ABIDIAN, Ivory Coast (Reuters) — The government imposed a news blackout on the ailing President Felix Houphouet-Boigny's condition

Sunday as the opposition called for a coalition government. The latest official news was a statement Friday that the president had nuclear state, citing the need for a returned home after six months in Europe, where he had undergone prostate surgery.

The state television has not shown pictures of the president's return,

In Washington, the State De-partment reacted with quiet exaswhich has fed fresh rumors that he was dead. The official age of Africa's peration. A spokeswoman said that longest-serving president is 88, but many believe he is older. Ukrainian conditions could "seri-

TRAVEL UPDATE

Russian nuclear arsenals by two-

Cold Spell Brings Early Snowfalls

PARIS (AFP) — A bitter wave of cold weather engulfed much of Europe over the weekend, plunging the thermometer below freezing and bringing London its earliest snowfall in 24 years.

The cold snap, unusual for this time of year, translated into snow in eastern England as well as Poland, Austria and Italy. Venice was among the cities in northen and central Italy recording some snowfall.

Weather forecasters were not expecting a reprieve overnight Sunday.

The Louvre in Paris shut its doors early to visitors for the second day in a row Sunday because of the huge number of people wanting to see the musenin's refurbished Richelieu wing. Officials said 50,000 people took advantage of free admission and toured the museum on Saturday. (AFP) China will open 35 new domestic air routes in coming months to cope with a surge in passenger traffic, government officials said. (Reuters)

This Week's Holidays

SKOPJE, Macedonia - All but one of the 116 people aboard a Banking and government offices will be closed or services curtailed in Macedonian airliner were killed the following countries and their dependencies this week because of national and religious holidays: when it crashed into a hill and exploded near the resort of Ohrid,

MONDAY: Lebanon. TUESDAY: Japan.

THURSDAY: Bosnia-Herzegovina, Puerto Rico, United States. FRIDAY: Mongolia.

SATURDAY: Cuba.

Sources: J.P. Morgan, Reuters.

American Airlines Says No to Mediation

Compiled by Our Stuff From Dispatches

FORT WORTH, Texas - The chairman of American Airlines turned down a call Sunday from striking flight attendants for a presidential mediation board and announced that as many as twothirds of this week's flights would be canceled.

Speaking on the fourth day of the planned 11-day strike by the Association of Professional Flight Attendants, the airline chairman, Robert L. Crandall, acknowledged that American had fallen short in notifying passengers about canceled flights, but he said it had been impossible to know which flight attendants would report for work and which flights would be affected.

In hopes of placating thousands of inconvenienced travelers, Mr. Crandall said holders of unused nonrefundable tickets could get their money back. In addition to a refund, displaced passengers will get a \$100 voucher toward an American ticket in the coming year. The strike by about 21,000 flight attendants has cost the airline at least \$10 million per day, Mr. Crandall said.

The airline plans to concentrate on flights at its hubs at Dallas, Miami and San Juan, Puerto Rico. It will also focus on flights from New York and Los Angeles. American will operate 12 percent of its flights from Chicago, the airline's second-largest hub, according to Boh Baker, American's executive vice president.

Earlier Sunday, the union president, Denise Hedges, said she had written Mr. Crandall urging him to join her in asking the National Mediation Board to request the emergency panel.

If a presidential emergency board was created, the union said,

strikers would be ordered back to work under their old contract terms, and the board would take 30 days to review the disputed issues and recommend a settlement. Mr. Crandall rejected the offer, saying an emergency mediation board would put the airline's future in the hands of people under

political pressure who have no long-term interest in the company. A mediation board had been overseeing contract negotiations between American and the union, which broke off due to differences over pay, health benefits, staffing and scheduling.

The strike, the first by flight attendants at American, is the biggest

against a U.S. airline since 1989.

The company and the union have offered differing estimates of the impact of the walkout. The union says the atrike is being honored by at least 95 percent of the flight attendants, while Mr. Crandall said that by Sunday more than 17 percent had come to work.

Once the strike is over, the flight attendant staff will be cut by 4000. Mr. Crandall said 4,000, Mr. Crandall said.

For investment information read THE MONEY REPORT

Switzerland.

A. I think that now what we need is standard of living. Workers in our counessential for success. into use new technologies. We have to **Moscow Faults Kiev** Over N-Arms Pact By Steven Erlanger New York Times Service MOSCOW - Russia has reacted angrily to Ukraine's partial and nighly conditional ratification of highly conditional rauncanon of the START-I nuclear arms reduction treaty, saying that Kiev's decision to retain 58 percent of its more than 1,600 warheads could destabilize international relations. Russia's foreign minister, Andrei V. Kozyrev, in a hlunt statement over the weekend, said, "Ukraine

ENTERTAINMENT AND PROTEST — A folklore ensemble whipped up enthusiasm as 20,000 supporters of the Kurdish Workers Party took to the streets in Bonn for a demonstration against measures employed by the German authorities to control Kurdish groups.

When Iranian Exiles Are Killed in West

By Rick Atkinson

Bashington Post Service BERLIN —On a chilly September night last year, two masked focused public attention in Europe Swedish diplomats. The State Destate with all of its logistic capabiligunmen burst into the back room of the Mykonos restaurant here lran's political foes, as well as on and, in a scene repeated often during the West's relations with Tehran. of terrorism, saying that more than ing the last decade, opened fire on The investigation and trial have 20 such attacks in 1992 alone. expatriate opponents of Iran's fun-provided new insights into the opdamentalist Islamic regime.

Kurdish separatist leader and three rule of President Hashemi Rafsanof his top aides. As in dozens of similar cases, investigators found cials sav. few clues except for four bulletniddled bodies amid overturned ta- ings has led to protests from hu-

hles and shattered cups. Yet, unlike nearly all of the previous assassinations, in France. International report documented Switzerland, Italy, Turkey, and at and condemned the killing of Iranileast eight other countries, this time an dissidents abroad. "We're seeing the suspected gunmen were soon a growing pattern of killings and caught. Five defendants, including this bloody trail leads back to Tehan Iranian accused of being an ran." said James O'Dea, Washingagent of Tehran's Ministry of Intel- ton director of the organization. ligence and Security, are on trial in

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eration of meticulously organized death squads directly linked to the jani. American and German offi-

The bold brutality of such killman-rights groups and Western governments. A recent Amnesty

Sweden ordered the expulsion of

partment has declared Iran to be ties," the German Federal Criminal the most active of all state sponsors Office report said,

interests and desires to avoid provoking Iran sometimes have caused Western governments to soft-pedal their criticisms, American and European officials say.

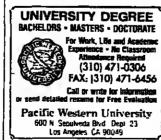
Germany's Federal Criminal Office noted that although "Iran does not shrink from committing serious crimes in pursuing its opponents." the "reaction in the West is most likely to be verbal."

Germany, which sold more than \$5 hillion in goods and services to Iran last year, is a case in point. In early October, three weeks before the Mykonos trial opened, Chan-cellor Helmut Kohl's top intelli-gence adviser, Bernd Schmidhauer, met in Bonn with Ali Fallahian. tran's intelligence minister, whom the German press has dubbed "the sixth defendant" in the Mykonos slayings. He is suspected by prose-

cutors of being the mastermind. But when investigators suggested filing charges against Mr. Fallahian during his visit, Bonn insisted that the Iranian was a "state guest."

The Iranian government has denied any connection to attacks. A spokesman for the emhassy in Bonn repeated those denials. Allegations of complicity in the Mykonos case "are absolutely baseless," he added. "We also want to find out who's behind the murder.

The Berlin slayings are only a recent example of what intelligence and law enforcement officials say is a campaign that has not diminished since the death of Ayatollah Ruhol-





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Berlin amid extraordinary security three Iranian diplomats last week lah Khomeini in 1989 and Mr. Raffor spying on expatriates; Tehran sanjani's accession. "Behind all

> Yet the response to Tehran's ap- Tehran regime has murdered said. While noting Mr. Kraychuk's thirds, is a dead issue. parent complicity has often been 100,000 opponents in Iran and tormentalist regime took power in 1979. Western officials have found

report by Roland Chatelain, a Swiss magistrate.

entire issue to a new parliament due to be elected on March 27, but also criticized the West for indifference and lack of will "to act together with Ukraine in the period lead-The Iranian exile group Mujahi-.

din Khalq, which contends that the concerned countries, Mr. Kozyrev position, Mr. Kozyrev said that tured 150,000 others, lists nearly Ukraine's decision was "very dis-100 assassinations of or assaults on turbing," since it raised questions Iranian expatriates since the funda- about the whole set of agreements reached between the major powers, including the Strategic Arms Relinks to Tehran in many cases. duction Talks.

Perhaps the case that offers the clearest link to Tehran was the assassination on Aug. 24, 1990, of Kazem Rajavi, head of the Mujahidin organization in Geneva, who was ambushed and killed by gunmen in two cars.

Swiss authorities implicated 13 Iranians. Most had entered Switzerland with diplomatic passports issued in Tehran on the same date with the notation "on assignment" Most also had arrived on Iran Air's Tehran-Geneva flights over several months, using tickets with consecutive serial numbers. Several of the men flew from Geneva to Vienna

less than two hours after the killing. The accumulated evidence "permits confirmation of a direct involvement hy one or more official

months of parliamentary deadlock. But it is indisputable, Western Iranian services," according to a diplomats said, that the Ukrainian parliament has stepped back a long way from Mr. Kravchuk's commit-

Israelis Dispute Claims On U.S. Patriot Missile By Tim Weiner

New York Times Service WASHINGTON - Contradicting claims by the U.S. Army, Israeli officials say that Patriot missiles deployed to defend Israel from

of the Scuds. The U.S. Army has said that its Patriots intercepted about 40 percent of the Scud missiles that Iraq fired at Israel during the war in 1991. That is a far more modest estimate than the one originally given by the military and by the Bush administration, President Patriot's record was nearly perfect

in the Gulf War. But three Israelis with knowledge of the Patriots' performance say that only one - or possibly none - of the Scuds was intercept-

The three, who appeared in a weekend documentary on Israeli counted for the discrepancy. television, are Moshe Arens, Israel's defense minister during the fully intercepted are small in any Gulf War: General Dan Shomron, case and very small changes in crichief of staff of the Israel Defense Force during the war, and Haim extreme to another," said Robert Asa, a member of an Israeli technical team that worked with the Patriot missiles during the war. In the documentary, Mr. Shom-

ron described accounts of the Patriof's success as "a myth." Mr. Arens, asked how many Scuds were intercepted by Patriots. targets.

said the number was "minuscule and in fact meaningless." All concurred with a 1991 report by the into a hillside above Lake Ohrid just before midnight. It was Mac-Israeli Air Force concluding that there was "no evidence of even a single successful intercept," al-Iraqi Scud missile attacks in the though there was "circumstantial Gulf War intercepted next to none evidence for one possible inter-

> Several nations are interested in acquiring missile defense systems like the Patriot. Israel is developing a competing system, the Arrow States

Asked about the discrepancy between American and Israeli ac-George Bush once said that the counts of the Patriot's performance, Mr. Arens said, "I can understand if somebody wants to sell his product."

immediately determined, but Mr. Trpkovski said the aircraft's flight In interviews, senior executives of Raytheon Co. of Lexington, Massachusetts, the huilder of the Patriot, said that differences over said the recorder would be opened what constituted an "intercept" acin Russia. departure of the flight had been delayed for several hours by bad

"The numbers of Scuds successcase and very small changes in criteria can swing the results from one M. Stein, a Raytheon vice presi-

By the army's definition, an intercept is not just a direct hit by a Patriot It includes detonations that divert tumbling, disintegrating Scud missiles from their presumed

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STATESIDE / A BREAKDOWN IN COMMICATIONS

هكذا من الأصل

POLITICAL NOTES

Rollins: Call Me Irresponsible

WASHINGTON — The political consultant Edward J. Rollins has testified that he fied when he said he had spent as much as \$500,000 to suppress black voter turnout to improve the chances of the Republican gubernatorial candidate in New Jer-

Republican gubernatorial cannidate in New Jersey, Christine Todd Whitman.

"It's the most irresponsible act that I've done in 32 years of political government service." Mr. Rollins said of his statements after Mrs. Whitman's victory over Jim Florio, the Democratic increases.

incumbent, earlier this month.

Mr. Rollins was questioned about the episode by a group of 11 Democratic and Republican lawyers. The questioning, which was observed by two prosecutors, took place in connection with a lawsuit by Democrats to overturn the election results.

In the transcript of his testimony, Mr. Rollins said he had "thought of purting a gun to my head," as the controversy has virtually destroyed his career. "The bottom line is: I said two minutes of words that I wish and will wish for the rest of my

hife that I could take back."

Mr. Rolins said be had been driven to make the false assertions about the Whitman campaign by a profoundly distorted sense of competition with the Democratic consultant James Carville, who direct-

ed the Florio campaign.

"There was a subset game going on in this whole campaign," he said. "It a never happened to me in any of the campaigns that I've been involved in, and it was the Carville-Rollins, the superconsul-

tant game, that was going on."

Mr. Rollins contended that he had no idea that Mr. Rollins contended that he had no idea that his claims of black vote suppression would prove explosive. "If I thought it was going to be a national story, I would not have taken a gun and put it to my head and blown my career apart," he said, adding that he had become the victim of an "inside-the-Beltway" game.

Mr. Rollins made the claim about suppressing black materials.

black voter turnout to a group of reporters earlier this month.

Nomination Remains in Limbo

The second

WASHINGTON - The Senate has sent the nomination of Morton H. Halperin as assistant secretary of defense back to the White House. The action means that if President Bill Clinton wants to

Away From Politics

· An carthquake shook south-central Alaska, set-

ting off alarms in the Anchorage area. No injuries

or serious damage was reported. The Earthquake

Information Service at Golden, Colorado, mea-

Tupac Shaker, a member of the rap group Public Enemy, was freed on bond of \$50,000 after being

charged with sexually assaulting a woman, 20, in a New York hotel. Mr. Shakur, 22, was released after posting \$50,000 bail. Mr. Shakur was charged on

Nov. 3 with shooting two police officers in Atlanta.

• A Superior Court jusy in San Jose, California, has awarded \$2.7 million to a woman who was

dismissed from her job as an insurance claims

By Howard W. French

New York Times Service
MIAMI — A new report on

Cuba paints a grim picture of the island's future, saying that attempts at economic reform now underway will probably lead to civil strike before the end of the de-

The report, commissioned by the

State Department, says President Fidel Castro and Cuba's Commu-

adjuster after she revealed she was pregnant. Lana window of Room 162 Ambruster, 28, wept when the award in her pregington Square West.

sured the quake at 5.1 on the Richter scale.

Nominations are routinely returned to the

White House at the end of a congressional session unless the Senate agrees to hold them.

The nomination of Mr. Halperin as assistant secretary of defense for democracy and peacekeeping, a new post, has been bitterly opposed by conservative Republicans. The nominee defended handled the service of the Senate o himself from attack at a hearing of the Senate Armed Services Committee on Friday, the first on the nomination since it was sent to the Senate in August, Mr. Halperin, a former government official, policy analyst and civil liberties activist, de-nied charges that he had undermined U.S. foreign and defense policy.

Packwood Reverses Decision

WASHINGTON - Senator Bob Packwood had decided to resign but changed his mind after congressional staffers leaked his intentions to the Justice Department, prompting a subpoena for his diaries, a lawmaker said Sunday.

"He was ready to resign," Senator Alan K. Simpson, Republican of Wyoming, said in a television interview. Mr. Simpson accused staff members in the Senate ethics committee of letting Justice Department lawyers know about the resig-

Justice Department lawyers scrambled to issue a formal request for the Oregon Republican's dia-ries, guarding against their possible destruction. Mr. Simpson said Mr. Packwood "had no choice but to stay in the Senate," where he could better defend himself against possible charges. (AP)

Quote/Unquote

President Clinton in a speech to representatives of the nations taking part in the Asia-Pacific Economic Cooperation conference:

"We cannot let our national worries blind us to our national interests. More than ever our security is tied to economics. Military threats remain, and they require our vigilance and resolve, but increasingly our place in the world will be determined as much by the skills of our workers as by the strength of our weapons, as much by our ability to pull down foreign trade barriers as our ability to breach

A CIA Drug Unit Is Tied to Smuggling

Justice Dept. Looks Into Allegations Officers Tacitly Backed Venezuelans

By Michael Isikoff

Washington Past Service
WASHINGTON — The Justice WASHINGTON — The Justice
Department is investigating allegations that top officers of a special
Venezuelan anni-drug unit funded
by the Central Intelligence Agency
smuggled more than 2,000 pounds
of cocaine into the United States
with the knowledge of CIA officials
between 1990 and 1991, according
to contract familiae with the investig to sources familiar with the investi-

The department's inquiry has es-tablished that two CIA officers based in Caracas tacitly approved at least some of the drug shipments, believing they were part of a leginmate undercover investigation by the Venezuelan anti-drug squad. But in what one law enforcement

source described as the "worst breakdown" in communications since the CIA became involved in anti-drug intelligence in the 1980s, U.S. agencies were never informed about the shipments entering the country. Federal investigators since have determined that the ultimate beneficiary was actually an arm of Colombia's Medellin cartel.

A CIA spokesman, Dave Christian, said that a CIA inspectorgeneral's investigation found "no evidence of criminal wrongdoing" by any CIA officials. But the inquiry did "turn up instances of bad judgment and poor management on the part of some CIA officers involved and appropriate disciplin-ary action followed."

One of the CIA officers assigned to work on drug intelligence, Mark McFarlin, has resigned under pressure, Mr. Christian said. The CIA's Caracas station chief, whose identity has not been disclosed, was also

Officials familiar with the inquianti-drug role. It has also embarrassed the agency because CIA officials had worked closely with the chief target of the Justice Department investigation — General Ra-mon Guillen Davila, who was chief of a special Venezuelan National bipartisan vote of 234 to 200.

that General Guillen confessed to some of the accusations when first confronted by drug agents. "He ad-mitted to our investigators that be had run loads behind our back." said one source. "He justified it as a law enforcement technique." Sources say that in December 1989, the CIA station chief in Cara-

cas approached the drug attached there and reported that the agency was working with General Guil-len's anu-drug unit on an undercover investigation that would involve the shipment of cocaine into the United States. The CIA wanted the drug agency's permission to let the drugs be sold on the streets in order to gather further intelligence about smuggling by the Medellin cartel.

agency turned the request down as a clear violation of policy. But the enforcement agency later learned that the load had gone through

AMERICAN TOPICS

No Wonder Coaches **Out-Earn Professors**

The conventional wisdom is that it is a disgrace that college football coaches make more than professors. Nonsense, says the syndicated columnist Colman McCarthy: coaches work harder every day, 12 months a year, and take a far stronger personal interest in their charges than pro-

College and high school coaches who take their calling seriously influence the minds of their kids - as well as shape their hearts - in ways that few classroom teachers ever do." Mr. McCarthy writes. "Why McCarthy writes. "shouldn't they rake it in?" Professors ger "full-time sala-ries for what is often leisure-time

exertion." Mr. McCarthy writes. One survey shows that "the average college teacher spends about 10 hours a week in class with students." Half say they spend less than four hours a week counseling students or attending

meetings and less than five hours | les Times. There they are, right a week on research or scholarly writing. "For the strenuousness of that, plus the severity of the nine-month year, full-time professors at universities average

By contrast, coaches "labor year-round, are with their charges four and five times more than professors, have no tenure, get fired for losing seasons and live under intense media scruti-

About People

The Federal Election Commission has opened a legal loop-hole to help Senator John Glenn pay off his 1984 campaign debt, which now stands at more than \$3 million. He will be allowed to spend more than the legal maxi-mum of \$50,000 of his own money. Mr. Glenn long ago put that much into the campaign, but was barred by law from giving any more because - unlike the wealthy Ross Perot in the 1992 campaign — he had accepted \$3.15 million in public financing.

Short Takes

"There they are, the new street people, standing outside buildngs at all hours, no matter what the weather." says the Los Angenext to the winos. They are the smokers, the one in four Ameri-can adults who still have that nicoune urge, who need to take time out from work each day for a quick smoke or three." One consolation: Smokers are striking up acquaintances with each other as they huddle out on the sidewalk. Smokers "are pretty much who I hang out with at work," says Kathryn Harvison of Los Angeles. "You spend your breaks together, and then even-tually your lunches."

Magazine advertisements are now appearing with Post-it notes — those little yellow bits of paper with an adhesive strip on the back — giving the advertiser's telephone number. This obviates finding a pencil and paper to copy the number down or tearing up the magazine.

You can't peacefully commune with nature at the Grand Canyon any more, editorializes The New York Times, because sightseeing airplanes and helicopters are constantly buzzing around - one outfit alone runs 100 flights a day during the summer.

Arthur Highee

Senate's Stamp of Approval for NAFTA

By Helen Dewar

Washington Post Service WASHINGTON - The North American Free Trade Agreement has won final congressional approval as the Senate joined the House in approving the pact, cli-maxing months of bitter debate that split Democrats and gave Pres-ident Bill Clinton the biggest bipartisan victory of his first year in

The trade agreement was put on track for implementation in January after the Senate resolved an impasse over funding a \$1.1 hillion ry say it prompted strong com-extension of emergency unemploy-plaints to the CIA about the Drug ment benefits that expired last Enforcement Administration and a month and sent the benefits bill to wide-ranging review of the agency's the House for final passage next

> The Senate approved the pact by a vote of 61 to 38 — giving it a higger share of the vote than the House produced Wednesday, when the pact passed its critical test by a

Guard anti-drug unit.

The investigation is being handled by the U.S. attorney's office in the world's largest free-trade Miami. Sources familiar with it say zone. It was approved in the Senate

by a similar bipartisan coalition of can goods produced by American 27 Democrats and 34 Republicans. Voting against it were 28 Demo-

crats and 10 Republicans. "With the passage of this agree-ment, Congress afterms the leader-ship role of the United States in this hemisphere and around the worlo," said the Democratic leader. George J. Mitchell of Maine.

"NAFTA comes down to one word: leadership," added Boh Dole of Kansas, the Republican leader. Unlike the House, where Mr. Clinton and his allies came from behind to wipe out a big early lead for their opponents, the Senate had

been solidly in the camp for weeks. This produced a distinctly anticlimactic tone in the Senate debate. which drew few of the spectators who had clogged the House galleries during the final minutes of de-

bate there. But it did not stop senators on both sides of the issue from making

Donald W. Riegle Jr., Democrat of Michigan, a leader of the opponents of the pact, called the pact "a jobs program for Mexico."

Christopher J. Dodd of Connecticut, a Democranic pact supporter. said a "wealthier hemisphere" by travelers entering the would be better able to buy Ameri-States and spending cuts.

jobs, and to combat a variety of hemispheric problems, including illegal drug trafficking and illegal immigration into the United States. On Saturday, Senators Edward

M. Kennedy, Democrat of Massachusetts, and Tom Harkin, Democrat of lowa, two close friends of organized labor in Congress, came out for the pact but articulated the mixed feelings of many pact sup-porters, especially Democrats.

Unions, most of which have fiercely opposed it, are understandably suspicious of the motives of some of its boosters, Mr. Kennedy said. But the agreement may actually stem the jobs flow out of the United States by expanding exports, he argued.

The agreement which would take effect Jan. 1, 1994, would eliminate tariffs on trade involving the United States, Canada and Mexico over the next 15 years.

Eliminating U.S. tariffs would cost the Treasury S3 billion over five years. The administration expects to offset that loss through faster collection of payroll taxes, a \$1.50 increase in customs fees paid by travelers entering the United

As part of the agreement, the United States and Mexico would establish an \$8 billion program to clean up pollution along their shared border.

Business IN THE PARK



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U.S. to Cut Back AID, Shutting Down 21 Posts

By A.D. Horne Washington Past Service

U.S. foreign aid missions will be coalition, and per capita income closed as part of an effort to "focus has fallen from \$710. in 1977, to on a limited number of goals" in \$204 this year.
"only about 50 countries," the Costa Rica "only about 50 countries," the Agency for International Development has announced.

The agency, which manages U.S. Countries in which conomic assistance, bas been sions will be closed: spreading itself thin, launching aid

ing foreign aid funds.

"We were an agency on the road Abidian, Ivory Coast.

"Asia: Afghanistan, Pakistan, Pakistan nounced the first step in a major lands.

reorienting of the aid program. 21 posts will be phased out over a also covers Argentina) and a Carib-three-year period are some of the bean regional office that will be aid since World War II:

· Pakistan, which has received almost \$8 billion, has been under a sia.

lion in aid, was singled out by Mr. World War II.

Atwood as "a poor partner." Presi dent Mobutu Sese Seko has refused WASHINGTON -- Twenty-one to yield power to an opposition

> from development banks. Countries in which the aid mis-

· Africa: Burkina Faso, Botswa programs in Eastern Europe and na Cameroon, Cape Verde, Chad, the former Soviet republics while Ivory Coast, Lesotho, Togo and Congress has been steadily reduc-

Atwood, AID administrator, said Thailand (where a regional office at a press conference as he an- will remain) and South Pacific is-

· Latin America: Belize, Chile Among the countries where the Costa Rica, Urugusy (the mission biggest recipients of U.S. economic moved from Barbados, probably to Guyana

Middle East: Oman and Tuni-

congressionally mandated aid cutoff since 1990 because of its decision "to continue building nuclear
weapons," Mr. Atwood said.

Zaire, after more than \$1.1 billog in sid was singled out by Mr.

World War II

means a foregone conclusion that

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CALLING ONE FOREIGN COUNTRY ANOTHER IS

AN AIDS STAMP IN U.S. - Postmaster General Marvin Runyon giving Elizabeth Taylor a

photograph of a U.S. postage stamp about AIDS in Washington at a clinic named for the actress.

after those undertaken in China.

It concludes, however, that several factors, from Mr. Castro's highly centralized rule to a reluc-

tance by the Communist leadership to unleash market forces, "will deny Cuba the economic benefits of the China scenario."

employers will appeal.

nancy discrimination lawsuit was announced. Her

A 2-year-old girl died in Los Angeles after being shot in the forehead during what the police say was

a gang-related confrontation between a carload of women, including her mother, and a group of

armed men in the Echo Park neighborhood of Los

A student at New York University apparently committed suicide by leaping from a 16th-story dormitory window. The police said that what ap-

peared to be a suicide note was found in the

student's room, but would not disclose its con-tents. A detective said the student fell from the

window of Room 1621 in Hayden Hall on Wash-

Cuba May Go From Bad to Strife, a Study Predicts

team of 17 academics, and was pro-

duced under the supervision of Li-

sandro Perez, a specialist in Cuban vate businesses, legally possess for-millennium."

affairs at Florida International eign currency and form their own eign currency and form their own Dissenting scholars of Cuban af University in Miami. agricultural cooperatives. fairs say that although the coun-Cuba's economy has stumbled "Cuba's future will be grim, no badly since the demise of the formatter what the name of its ruler or "Cuba's future will be grim, no try's situation is dire, it is by no

pace of its own economic reforms. crutic, and more prosperous Cuba

allowing citizens to form small pri- no sooner than the beginning of the

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mist Party leadership are trying lim-ited free-market reforms modeled uct of nearly two years of work by a cline, Havana has accelerated the preciably more liberal, more demo-

The 674-page report, titled mer Soviet Union two years ago, the form of its political regime," the the island's economy cannot be re"Transition in Cuba: New Chal-shrinking more than half by some report says. "The most optimistic vived.

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By Clyde Haberman New York Times Service

JERUSALEM — As details emerged about the shape of a nascent Palestinian police force, leaders of Israeli settlers in the occupied West Bank and Gaza Strip warned Sunday that they would never obey the authorities of Palestinian self-rule, oot even to accept a traffic ticket.

Settler leaders pledged "militant direct action" against the agreement oo self-rule signed in September hy Israel and the Palestine Liberation Organization, which is scheduled to go into effect in three weeks in Gaza and the West Bank city of Jericho

But they insisted that this was a call to mass protest and not to the sort of iodiscriminate violence against Arabs carried out in recent weeks by some of the 130,000 Israelis living in the territories.

The violence — shootings, house torchings and window smashings
— was a response to a hurst of

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lathal attacks against Israelis that has contributed to an erosion of public support for the accord.

While renouncing violence, leaders of the main settlers' group, the Council of Jewish Communities in Judea, Samaria and Gaza, told its memhers Sunday to ignore any orders from a Palestinian police force that is supposed to start operations in Gaza and Jericho on Dec. 13 as Israeli soldiers hegin withdrawing.

"Eveo a ticket we won't accept from them; they are an enemy, Yisrael Harel, the group's chairman, said.

According to news reports from Tunis, Yasser Arafat, the PLO chairman, has ordered 7,000 to 9,000 members of his group's Palestine Liberation Army to be ready to enter Gaza and Jericho for police duties as soon as an Israeli troop pullhack begins. On Saturday, the Israeli police minister, Moshe Sha-hal, said that the two sides were talking about an eventual Palestinian force of ahout 15,000 officers.

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A Palestinian officer learning crowd-control techniques Sunday at the Jordanian police academy.

PALESTINE: A Restructuring Shakes Up the PLO

many of those who are still wedded to the revolutionary dream." The danger in this situation "is that people who cannot handle the hardships we experience, those who have to pull their kids out of schools, lose their phone lines, for-go medical care or are dropped out of the oew political structures, are

pouring into the rejectionist camp," the official went on. "They can't admit they are doing so because they are losing material benefits, so they claim to be politi-cal purists. In the end they are swelling the ranks of the opposition

to peace. Indeed, dissent and disorder are rampant as thousands of PLO employees and families who have lived in Tunisia or in other Arah countries since 1982, wheo the PLO was forced to leave Lebanon, still do not know whether they will have a place in the new structure of selfrule to be established in Jericho or in Gaza hy January. The original deadline was Dec. 13, but self-rule might be delayed a few weeks because of the necessary preparations, Palestinian representatives

This hostility is bound to in-crease with such developments as the new PLO police force. Security officials involved in shaping the force, which is expected to number 50,000 within five years, say that 70 percent of it will come from the West Bank and Gaza and only 30 percent from Palestinians in other Arab countries.

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Sousse, former PLO envoy to France who got French citizenship and took a teaching job in Canada. Mahmoud Darwish, a poet, quit the PLO's executive committee to

being nudged aside is Farouk Kad-doumi, one of the organization's an They have demanded greater founders and its foreign minister for the last 20 years. His views are considered to be too pro-Syrian for him to be included in confidential negotiations with Israel.

Two of the founders of the Fatah hrother Khalid, are losing their political footholds in the PLO because of their opposition to the agreement with Israel

But the majority of those who served in the PLO here and around the world are dependent on the organization for their livelihood. Those faceless thousands feel lost. demoralized and afraid.

"I still can't believe that we are actually returning to Palestine, per-haps as soon as next month," said Nizar Ammar, a security adviser to Mr. Arafat who has taken part in talks with Israelis. "When you think of it, it is an unbelievable

But there are thousands who don't know if they will go back," said Mr. Ammar, who left his home in Gaza more than 25 years ago to join the ranks of Palestinian refu-

Other critics of Mr. Arafat, like Those who have seen the writing Jihad Khazen, editor of the London-based Arah daily Al Hayat.

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livelihood elsewhere are leaving the say he is using this transitional PLO. One dropout is Ibrahim phase to build a one-party structure that he plans to run singlehandedly, as he ran the PLO.

A stream of protest memos and declarations has included those of Haidar Abdel-Shafi, who headed devote himself to literature. the Palestinian delegation at the One senior PLO official who is Madrid peace conference, and Hathe Palestinian delegation at the participation in the decision-mak-

> But Mr. Arafat's loyalists say rotaining total control is essential at this dangerous moment.

congratulated Mr. Clinton for his legislative victory on the North American Free Trade Agreement and expressed relief that Washing-This transitional phase is the novement, Hani Hassan and his most difficult because everything is ton would remain engaged in the fluid," Mr. Ammar said. "In this context Arafat's insistence on hold-Bot Prime Minister Jean Chréing all strings is necessary because tien of Canada indicated that sevthe power centers among us are far eral leaders needed to be reassured too many and quite diverse." that "we don't want to become a

One of the higgest questions is protectionist blue" through how a Palestinian police force will NAFTA, which links the United deal with Palestinians opposing the States, Mexico and Canada, peace accord when maintaining order in Gaza and Jericho becomes a by the tone of the meeting. After O responsibility.

years of tense Cold War summitry. "We cannot block freedom of the talks were "very cordial and very business-oriented," he said. speech, of course, nor can we par-ucipate with Israelis in repressing A U.S. official said Mr. Clinton Palestinians," Mr. Ammar said. Since Sept. 13, when Mr. Arafat and Prime Minister Yitzhak Rabin told the other leaders that Americans sense that international trade

has to work more in the United of Israel signed the declaration of principle in Washington, eight of States' favor." In addition to Mr. Jiang, Mr. Mr. Arafat's most important lieu-Goh, Mr. Chrétien, Mr. Kim, Mr. Hosokawa, Mr. Keating and Mr. MacLeod, the APEC leaders jointenants in Gaza and Lebanon have been killed by other Palestinians, and 11 Israelis have been killed by opponents of the peace agreement ing Mr. Clinton in a rustic Indian At least 20 Palestinians were killed longhouse on Blake Island for a day of talks were Prime Minister or wounded by Israeli troops. James Bolger of New Zealand, President Suharto of Indonesia,

Teng-hui.

In Paris and other world capitals, activities at more than half of the Sultan Muda Hassanal Bolkish of Brunei, Prime Minister Chuan Lik-phai of Thailand, President Fidel PLO's 100 embassies have been shut down or curtailed because employees are striking to protest the organization's failure for months to Ramos of the Philippines, and the chairman of Taiwan's economic pay salaries and expenses. development council, Vincent

GUNS: Landmark Vote

Continued from Page 1

ship and was seen by some as a possible breakthrough for broader new government action in that area. The bill was named for President Ronald Reagan's press secretary. James Brady, who was wounded in the 1981 assassination attempt oo Mr. Reagan.

Lawmakers, including many from conservative states, had weighed the lobbying hlitz carefully while watching polls indicating growing public support for the measure

Both the House and Senate bills

In a related action, the House showed rare bipartisan unanimity by voting, 422 to 0, to ban almost everyone under 18 from possessing a handgun and to outlaw the sale of these guns to juveniles. Since the Senate already has approved a similar provision as part of its omnibus crime bill, it appears certain to be-

The action reflects the growing potency of crime and personal safety as a political issue in a nation. where more than 10,000 people a year are killed with handguns. Polls indicate that an overwhelming number of Americans and even strong majorities of gun

ation members - favor a waiting period to allow the police to make a background check oo prospective impact of an agreement. gun buyers. Police organizations

New Approach to North Korea

SEATTLE - The Clinton administration, consulting closely third round of high-level talks with with China and South Korea, is the Pyongyang regime, which preparing a compromise approach to get North Korea to open its nuclear sites to international inspectors, American sources said.

The administration is also sounding out Congress, the sources said, and key officials plan to meet in Washington on Monday to put the finishing touches on the com-

plex proposal.

The goal is a gradual opening of the nuclear sites to the International Atomic Energy Agency and re-sumption of North Korean talks with South Korea on denucleariz-

the Pyongyang regime, which would elevate its diplomatic standing, according to the sources.

President Bill Chinton, at a news conference, said President Kim Young Sam of South Korea would go to Washington this week for further talks on what Mr. Clinton called "a source of concern for us, one that we feel we can find solutions to."

Mr. Clinton said "new initiatives" to resolve the problem would be undertaken in the near future. "I would remind you that South Korea, Japan and China are inti-mately interested and personally affected," he said. "And we have

would suspend joint military exer-cises with South Korea and hold a of them all along the way."

The administration is counting on China to persuade North Korea to accept international inspection or to support economic sanctions and other so far unspecified punitive measures in the United Nations if the U.S. compromise is spurned, the sources said.

The sources said that Mr. Clinton approved the overall approach a week ago but that there could be "refinements" depending on the consultation with Chinese and South Korean officials at the Pacific Rim talks here. The U.S. proposal would then be presented to North Korea at a low level, probably in New York or Geneva.

were saying that nothing would be accomplished until the United States stopped trying to link trade with human rights.

Mr. Clinton tried one small ges-ture of decoupling, approving the sale to the Chinese of a Cray super-

computer that was previously blocked. But he is committed not to renew special trade benefits.

known as most-favored-nation sta-

CLINTON: No Missteps, but No Clear Gains Either

Beijing last month that he had "ev-ery confidence that we will find our way through this."

It was a far more conciliatory note than that struck by his delegation in Seattle.

recent promise to give "positive tions here characterized consideration" to permitting representatives of the International tough, very unyielding."

Continued from Page 1

Mr. Chrétien said he was struck

prisoners. Some Western humanrights workers had predicted that Mr. Jiang would tell Mr. Chaton of plans to release some of the prisoners and to establish legal procedures for the rest to appeal their cases, but apparently he did not.

tude in the Chinese camp as "very

Committee of the Red Cross to Without explicitly threatening to visit his nation's 3,000 political leave APEC, he said, the Chinese

leaders' statement does not convey

The United States and the six-

member Association of South East

Asian nations formed an alliance to

improve trading relations. The

group will seek to cooperate in fi-

nancing, in trade among smaller

companies and in removing bottle-

necks in telecommunications,

transportation, electric power and

A Thai official said ASEAN.

which includes Singapore, Malay-sia, Indonesia, the Philippines and

Brunei as well as Thailand, would

meet soon to devise a joint position

on the new entity and decide how it

wanted the United States to recip-

They agreed to create a non-binding code on investment and technology transfers.

between Mr. Clinton and Mr. Ho-

sokawa in Washington "becomes

A top U.S. side stressed the over-

arching importance, as did APEC,

of an agreement in the global trade talks by the Dec. 15 deadline.

The Associated Press

the father of Crown Princess Ma-

action-forcing event,

should produce results.

They agreed to send ministers

environmental technology.

APEC: U.S. Cites Positive Talks

tus, unless China eases its handling of dissidents. The benefits come up for renewal in Jene. At the moment, the advantage appears to lie with the Chinese. Few in Washington think that Mr. Clinton would risk his grand vision for Asia, to say nothing of jeopar-dizing trade with China, by with-drawing trade privileges; in fact, some see most-favored-nation status as the nuclear bomb of the

1990s - a weapon so fearful that no one dares to actually detonate it. The Chinese and other Pacific ministers meeting here last week surprised some of the doubters when they agreed to a common front on the global trade talks, proposing a list of further cuts in tar-iffs and challenging European participents to get moving. In a region where consensus rather than majority rule is the dominant mode, organizations move at the pace of their most cautious members and such forceful statements are un-

COMMON. Whether or not the action helps to break the deadlock in the global negotiations, aimed at strengthening the General Agreement on Tariffs and Trade, it was hailed by the administration as a sign of what can be achieved.

Unfortunately for Mr. Clinton's to a meeting in Vancouver next larger purposes, most of the leaders made abundantly clear their oppoyear to address environmental is-• They created an APEC Educasition to the early creation of a Pacific free-trade zone, which tion Program to broaden intellectuwould include the world's three largest economies, those of the United States, Japan, and China, and account for half of the world's gross national product as well as 40 Though Washington and Tokyo did not engage in specific negotia-tions over a framework for future trade talks, a U.S. official said that the scheduled February meeting percent of world trade.

Nobuo Matsumaga, a former Japanese ambassador to the United special envoy to the Pacific Rim talks, said it would take 5 to 10, years for the free-trade idea to mature. The recommendation for a faster pace by the so-called Eminent Persons Group, a panel of private citizens headed by the American economist C. Fred Berg-sten, was speedily consigned to the limbo where old position-papers : TOKYO - Hisashi Owada, 61, dwell.

"If Mr. Clinton tries to rush us. top priority. Although Mr. Clinton sako, will become Japan's next ambe will fail, and the whole idea will offered a toast that included free-bassador to the United Nations, fail as well," Mr. Matsunaga said. dom as a goal for the region, the according to news reports Sunday. "He must be patient."

Continued from Page 1

divorced three times, the opinion .

said, and once hired an "unknown"

person," evidently a private detec-

tive, to watch his former wife and

The father said he and his wife

married and divorced in the 1970s

and remarried in 1982, the year

The parents were divorced again

in Texas in 1984. In 1989, the

mother obtained court permission

But a few months later, the fa-

ther went to court in Bexar County, where a jury ruled that he should

have custody of the girl. Among other evidence, the father present-ed expert testimony that a mixed-race child whose primary language

is English would face harassment in

A child of parents from two races

is known here as a "hah-fu," the

Japanese pronunciation of the word "half." In a society that places enormous value on each per-

son being alike, halt-fu students

sometimes face bullying from Japa-

Last year, a lower court here

ruled that the 1989 Texas court

decision in Naomi's case must be

honored in Japan and that Naomi should go back to her father.

angered by the suggestion in Texas that the girl might have difficulties

"The evidence was the product

But the Tokyo High Court panel

Japanese schools.

nese students.

to move to Japan with Naomi.

their daughter was born.

daughter here.

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At minimum, the passage inflicted a major defeat on the traditionally influential gun lobby, which had fought aggressively to weaken or sidetrack it.

"It's been a long, difficult and, in its early years, lonely fight," said the Senate Democratic leader,

George J. Mitchell of Maine. The bill requires stores to wait five days before releasing a hand-gun to a purchaser. It authorizes spending of \$200 million a year for

modernizing state and local criminal records so that a computerized search can check for any criminal histories or indications of mental disorders of potential purchasers. Once the background check system becomes instantaneous and operational nationwide, the waiting period could be eliminated.

would eliminate the waiting period after five years. Proponents of the so-called "sunset" provision said it would sour the Justice Department to move quickly to implement the new checking system.

come law.

owners and National Rifle Associ-

also endorsed the Brady bill. Some Republicans who had joined the filihuster and blocked a vote oo the legislation had second thoughts Saturday, apparently concerned that they were politically vulnerable, and persuaded the Senate Republican leader, Boh Dole of Kansas, to reverse his field.

Siew, representing President Lee

Mexico and Papua New Guinea did not attend because they gained

APEC membership only Saturday.

Malaysia's prime minister, Ma-hathir bin Mohamad, boycotted

• They issued a lofty "economic vision statement" that made an

open international trading system a

agreed on a number of steps:

first time, but that could be lost if

Farm trade, the topic that caused the first breakdown in the global negotiations three years ago, re-mains the biggest obstacle. Europe is seeking to blunt the initial impact of Blair House's 21 percent cut in farm export subsidies over six years and win a peace pledge from the United States not to challenge EC farm programs in the future.

But Washington's room for ma-neuver remains unclear. The 14member Cairns Group of farm exporters, led by Australia, continues to oppose the watering down of that pact. And on the related topic of market access to farm imports, Washington continues to reject Europe's offer as actually restricting access, rather than meeting the GATT target of opening 3 percent to 5 percent of its farm market to

On audiovisual products, Sir Leon is expected to unveil Europe'a proposal for a standstill agreement that would protect existing EC quotas on non-European television programming and subsidies for movie production, along with the authority to take action to limit any influx of Hollywood material by satellite or other new technology

U.S. officials reject the ideas in advance, saying they would legitimize quotas at a time when the overall aim of the negotiations is to abandon quotas in favor of tariffs. Both sides remain blocked on industrial tariffs, a topic that probably would not doom the negotiations but could limit the economic

Europe is refusing U.S. demands to eliminate tariffs on pharmaceuticals, wood and paper products, electronics and other items, citing U.S. intransigence on steel. Washington has offered zero tariffs on steel, but EC officials contend that is meaningless unless the U.S. industry agrees to stop seeking anti-dumping duties, which have priced

In separate talks Monday, a U.S. the United States and Europe don't make significant progress this week, he said.

In separate talks sates and care and the United States and Europe don't make significant progress this protests from most other GATT nations about the U.S. stance on

> fused to agree to treat foreign service companies like U.S.

fers to open up their financial ser-

plexed by the U.S. position because the United States has the world's most advanced financial services industry and stands to gain the most from an opening of Asian markets.

Reuters

nese radio reported. The radio, monitored here dur-

ing the weekend, said the a dissident political leader. Tek Nath Rizal, was sentenced to life of mindless prejudice," the Japa-imprisonment by the court for ness court said of testimony in the masterminding anti-national activities." Bhutan is an absolute monarchy ruled by King Jigme Singye Wangchuk. There are more than 100,000 Bhutanese refugees living in camps in neighboring No-

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CANADA

GATT: A Whiff of an Agreement CUSTODY:

the gathering.
In economic affairs, the leaders Princess's Father to UN?

many European producers out of U.S.-Japan Battle

taxation in the trade talks. In negotiations on trade in services, Washington so far has recompanies over direct taxation, which raises fears that the United States will impose discriminatory taxes to deter competition in ser-

vices from abroad. That position, along with Washington's failure to guarantee most favored-nation status to all other countries' banks, brokess and insurers, led Malaysia's GATT am-bassador, Haron Sirai, to warn that his country and other Southeast Axian nations might withdraw of-

vices markets.
GATT officials say they are per-

Top Bhutan Dissident Is Given a Life Sentence

KATMANDU, Nepal — Bhu-tan's main political dissident has been sentenced to life imprisonment by the high court of the tiny that ruled last week was clearly Himalayan kingdom, the Bhuta-

Texas court. "The verdict was biased by the discriminatory testimo-Try."

using it.

المكذا من الأمل

APEC SUMMIT / SWEATERS AND PLAID SHIRTS

Off Came the Ties, Out Came the Coffee

By Timothy Egan
New York Times Service BLAKE ISLAND, Washington - The White House wanted this summit conference, the firstever gathering of the major nations of the Pacific, to look different —something well beyond the usual guys-in-suits assemblies in formal settines.

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A TRANSPA

What they got was a cross between the international television cult program "Twin Peaks" and the Renaissance Weekend-cum-

REPORTER'S NOTEBOOK

networking retreat that Bill Clinton used to attend on the other

li was all sweaters and plaid shirts as the leaders of the Asia-Pacific Economic Cooperation forum gathered inside an Indian longhouse on this minhabited island of 475 acres (190 hectares), eight miles (13 kilometers) from Seattle. Even the sultan of Brunei, considered the richest man in the world, looked like just another weekender on his Northwest holiday as he entered the long-house here with the other world

The leaders noshed on salmon and blackberry cobbler inside the. cedar-planked longhouse, which served the coastal Salish tribes on the island where Chief Seattle was born more than 200 years

Surrounded by the ageless glare of Indian totem poles, the leaders put aside the more factious issues of trade, tariffs, and human rights to talk about the basic bonds that unite them. That may turn out to be nothing more. than the Pacific Ocean, which laps against the most dynamic economic region in the world.... his right, Korea on his left.

"Smooth sailing," Mr. Clinton said as he led the leaders off the passenger ferry Tyce and into the lodge. They passed two murais of stylized Indian bears, the lower. parts of which were covered up by bastily assembled cedar bushes. As the Indians drew them, the bears were anatomical-

After initially scotting this location, White House aides brought back pictures of deer and towering evergreens and showed them to the president. If it was what he was looking for, he got it. The sky even cooperated; there was a low ceiling of trademark

gray, but no tain. 'Kumbaya,' but this is just what about human rights in China, but the president had in mind," said the real concern was American Lorraine Voles, a White House



Mr. Clinton and President Kim Young Sam of South Korea: beyond a "guys-in-suits" assembly.

morning, the Chinese seemed to have warmed to the retreat. "Let . us be sincere friends," Mr. Jiang said. "Let us seek common ground and put aside differ-

Inside the longhouse, the leaders sat under carved cedar Indian . masks and canoe paddles. They sat in a semicircle, Mr. Clinton as the leader-moderator, Japan on

Some officials with other delegations, noting that many of the Asian leaders answered to rigid bureaucracies back home, said this kind of informal setting would work against any significant breakthroughs. But others said the longhouse-brunch approach might he just what these

strangers needed. "Business in Asia is all about personal relationships," said Gretchen Sorensen, a former resident of Hong Kong who now lives in Seattle and was a consultant for the summit meeting. They don't do business unless they have a personal relation-ship."

And business; Mr. Clibton said with considerable bluntness, was "I don't know if they are going really what this meeting is all about. They might have talked apples for the Japanese market. spokesman. This is all about getand Boeing 747s for anyone in the
ting to know each other."

Pacific who needs one.

rug merchant. "I'm not ashamed that I've asked other countries to

buy Boeing airplanes," he said. From the unrelenting politeness of the natives to the ubiquitous espresso carts, Seattle has been a culture shock to the Asian press and the White House advance team.

Early on, Asian delegates milled around the free espresso offered in the convention center headquarters, befuddled by the

But by the weekend, everyone seemed hooked, and a caffeinated quirkiness prevailed. Even the president joined in, ordering, in response to a shout from a cart vendor, a "double shot decaf

array of choices of coffee, a local

Awaiting the arrival of the leaders, foreign journalists could consult one of several "story concierges" who chirpily dispensed journalistic story ideas inside the international press center, the work station for nearly 3,000 re-

But the suggestions that they visit the Microsoft Company plant, and the Space Needle were quests to act as beliboy or bellnot enough. Many reporters wanted to know where they could

Peaks" was filmed.

At the home of Bill Gates, who was listed last year as the wealthiest man in America but has since slipped to No. 2, Seattle has got used to can-you-top-this stories about the wealth of the cofounder of Microsoft. But there has been a near frenzy of rumor and office talk over the sultan of Brunes, whose fortune, estimated at \$35 billion, makes him the wealthiest man in the world, according to the Guinness Book of World Records.

The sultan, Mude Hassanal Bolkish, is the absolute monarch of about 300,000 citizens of an oil-producing nation on the northeast coast of Borneo, in the South China Sea. His palace, with 1,788 rooms, is the biggest in the world, more than twice the size of Buckingham Palace in London.

On his latest trip abroad, a visit to Cyprus, he reportedly left a tip of \$170,000 with the hotel stall after a short stay.

When this news hit Scattle several weeks ago, people were flooding the Four Seasons Olym-pic Hotel, where the sultan was ected to stay, with fervid reboy's assistant for a day.

But the hotel staff remained spokesman. "This is all about geting to know each other."

And Boeing 747s for anyone in the manner of the manner of the pacific who needs one.

Even the president of China, Mr. Clinton said earlier that he liang Zemin, was ticless. By modified mind being compared to a did not mind being compar

Malaysian Is Glad He Stayed at Home

By Philip Shenon

New York Times Service KUALA LUMPUR — As President Bill Clinton played host to government leaders from across Asia, one prime minister who declined his invitation to Seattle, Mahathir bin Mohamad of Malaysia, was pleased that he had

Mr. Mahathir, who is known in Malaysia for his caustic anti-Western oratory and for his well-honed sense of political theater, insisted again that he made the right decision in boycotting the summit meeting. "I have no regrets," he told reporters over the weekend in Kuala Lumpur, the futuristic capi-

has been transformed into an economie dyna-He said there were important reasons for his

decision to reject Mr. Clinton's invitation. The prime minister said he was disappointed before the summit meeting by the cool response of the

tal of a nation that during his 13 years in office

only economic grouping that he has champi-

And was it also possible, he was asked, that hy boycotting the Seattle meeting there was a publicity bonus for Malaysia, which otherwise might have been ignored at the talks?

"There is something to be said about that," Mr. Mahathir conceded, a large grin on his face as be explained his theory that it can be better for the leader of a small nation to be notorious

"When a country is doing well, is peaceful, nobody is interested." he said. "Perhaps you have to thumb your nose at people before they notice you. Perhaps that may be a strategy we will follow. We should arrest a few foreign journalists — then we'll be noticed." He laughed again.

During Mr. Mahathir's tenure, Malaysia has produced prosperity where a generation ago there was little hut poverty. While the per

United States and other nations to an Asians- capita income of the 18 million Malaysians is only about \$3,000 a year, it is growing rapidly. The economy has expanded at a rate of more than 8 percent in each of the last five years.

But freedom is limited and the judicial system is often criticized by international human rights groups. The government tolerates little dissent, and news organizations are timid in

their coverage of government affairs. Mr. Mahathir said he might have attended the Seattle meeting had there been more support from the West for the East Asian Economic Caucus, the all-Asian economic grouping that be has been promoting for the last three

He says the caucus, which exists now as little more than an idea, would be a counterweight to the European Community and to efforts among the nations of North America to lower regional trade barriers.

Western countries have sought to block what they fear could become a trade bloc that would

Japan Pleads for Time on 2 Troublesome Issues

SEATTLE - Prime Minister Morihiro Hosokawa of Japan kept the crucial issues of rice trade and income tax cuts on the back burner during the meeting with Pacific Rim leaders, pleading for time to push his political reforms through parliament

Mr. Hosokawa said that he expected his government to decide on a possible income tax cut by early next year at the latest.

"Nothing official has been decided," he said at a weekend news conference. "We have yet to decide on the timing or scale of a tax cut. But I expect a decision by year-end or early next year." He said he expected progress to

be made on the issue of Japan's trade surplus with the United

States in time for a planned Feb. 11 The U.S. trade representative, hillion annual trade deficit with Jameeting with President Bill Clin-Mickey Kantor, told his Japanese pan "cannot be tolerated."

But at the news conference, which was beld after a meeting with Mr. Clinton and other Pacific Rim leaders on Blake Island, he said that the trade issue "should not be a one-way street" and that he was against setting "numerical con-

straints" on exports.

Secretary of State Warren M.

Christopher said Washington was

Will be progress."

Mr. Hosokawa is not expected to make a final decision on the rice not pushing for an announcement on just how much Tokyo would cut income taxes as proposed in a justreleased economic report.

"We're not seeking concrete figures," Mr. Christopher said, "However, we are expecting that you will come up with something meaning-ful."

bills through parliament by mid-December before making a deci-

dispute, a politically explosive islong-promised political reform Christopher, "We will have other

counterpart, Hiroshi Kumagai,

that Japan would ease its ban on

foreign imports of rice.
We understand there is a lot of

sensitivity about rice in Japan," Mr. Kantor said, "but rice is an

sion on the rice issue. Ronald H. Brown, the U.S. com-

Mr. Brown said that the United that expectations were growing States was pleased with the "new words" coming from Mr. Hosokawa's new government, but that "we've got to press to make sure

those words turn into action." Foreign Minister Tsutomu Hata important issue and we hope there said Japan was considering certain concessions to help wind up the Uruguay Round of world trade

talks by the Dec. 15 deadline. "Japan has already given way on sue, for the time being. The prime manufactured goods and the serminister hopes to push a package of vice sector." Mr. Hata told Mr.

announcements to make." The long-running talks, aimed at

setting up new trade rules, have been held up over disputes about merce secretary, said that the \$50 farm subsidies and other issues.

CHINA: Jiang's Visit to U.S. Marked by No-Apology, Little-Give Attitude

Give the IHT as a gift

Continued from Page 1

press frenzy surrounding the visit. In remarks at Boeing Aircraft Corp., which hopes to sell planes to as the biggest developing country, fill China's commercial fleet, Mr. the United States the biggest developing Jiang indirectly noted the husiness oped country. An American offi-stakes in resolving disputes with cial described the performance as the Clinton administration.

As long as "all negative factors and artificially imposed obstacles" are removed, be said, "our bilateral trade and economic cooperation will yield greater successes On his way to Scattle, Mr. Jiang

had stopped in San Francisco for meetings with Chinese-Americans. He quoted Confucius and classical poetry. No sayings of Mao Zedong passed his lips.

10 his talk with Mr. Clinton, Mr.

Jiang spoke for 15 unbroken minutes on the complementary futures sanctions placed on China for sell- with the United States renewed, of China in the 21st century, China very formal."

Mr. Jiang rejected tying China's trade privileges in the United States to human-rights issues, but there was a hint of possible conciliatory gestures. Mr. Jiang noted that under Chinese law, ailing pris-oners can be released, and family members of exiled dissidents are able to apply for visas - although it is not elear they would be rou-

Ministry spokesman, criticized the it wants its favorable tariff status ing missile parts to Pakistan, "U.S. Reuters reported. sanctions should have been lifted long ago," he said.

He defended China's humanrights record by insisting that the make some progress in the area of conflict represents a cultural mis- trade, buman rights and nonprolifunderstanding. Asians, he asserted, eration. Mr. Mitebell said. "Right "give greater emphasis to the rights of the people rather than privileges could extend most-favored-nauoo of a few.

■ Progress on Rights Urged In Washington, Senator George tinely granted. progress on human rights, the keep an wu Jianmin, China's Foreign spread of nuclear arms and trade if record."

"I think the crucial period will be over the next six months, whether the Chinese respond and actually status were the current events to exist late cext spring or early summer.

The Senate minority leader, Boh J. Mitchell, Democrat of Maine, Dole, Republican of Kansas, said and the majority leader, said Sun- he supported increased trade with day that China must make more China, but added, "We have to progress on human rights, the keep an eye on their human-rights

BOOKS

MARGUERITE YOURCENAR:

Inventing a Life By Josyane Savigneau: Translated from French by Joan E. How-

Reviewed by WRichard Howard

I N 1909 the possibility of elect-ing a woman to membership in the Academic Française was for the first time seriously discussed, since adversaries and partisans were agreed on one matter. If the 40 Immortals were ever to admit a member of the sex, Anna de Nosilles (by no means a forgotten figure in France today, but by no means an admired writer) would surely be the first woman admitted. In the subsequent 84 years, the par-allel qualifications of Colette, of Simone de Beanvoir, of Nathalie Sarraute, even of Louise de Vilmorin were similarly advanced, but it was Margnerite Yourcenar, who first penetrated this holiest and houriest bestion of masculine privilege, followed shortly by the classi-cal scholar Jacqueline de Romilly.

Like that of the Countess de Noailles, Yourcenar's emmence is not uncontested. Her most admired and most popular achieve-ment is the novel "Memoirs of Hadrian," yet even this best-seller has its detractors, who find her classicizing prose ponderous, her historicizing psychology porten-tous and her homosexual preoccupations pestilential.

cenar's finest books have been realized by pervasive and streamons effort, frequently against the grain of a demanding, even a distressing character. We call such writers "conflictate." We call such writers "conflictate." and it is they who constitute the control of the contr od, and it is they who constitute the subjects of engrossing biographies, for there is a constant agon in the life as in the work, a struggle to event, the Rosenblum Cup. On the emerge into some kind of peace, some kind of poetry.

Josyane Savignezu, editor of Le Monde's book section, has produced (and in France has received the Prix Femina for producing) precisely the biography such a writer as Yourceast merits, and Joan E. Howard, who had worked with Newscars on the translation of ar-Yourcenar on the translated this long, intricate work with analogous

and 527 pages. \$25. University she finds it necessary to remark on the chinks in the intellectual armor the chinks in the intellectual armor the chinks in the intellectual armor (Yourcener's poor efforts at versifying and her improbable musicianship) of a writer who sought to present herself as totally equipped to contend with the challenges of culture. Moreover this biographer is quite aware of the kinds of damage dealt out around an embattled figure by the need to present oneself herocally, an image of triumphant

diligence. There is not a moment of humor in the story, nor a modicum and unyielding standard of excelof grace, but there is passion and wisdom and, against all odds, truth.

Often Savigneau has been obliged

heroically, an image of triumphant process. And she shows us how sev-eral of Yourcenar's friends were victims of the determined scission this author created in her life, much abetted by the drastic necessities of World War II: The free-ranging au-tonomous Marguerite up till 1940 seems an altogether different woman from the remote and hypochon-driacal consort of Grace Frick, for the next 40 years her translator, her domestic mainstay and her macknowledged lover.

My own transactions with Yourcenar, when I had occasion to trans-late one of her splendid volumes of essays, made me realize how trou-blesome, indeed how manipulative, such intercourse with a great author can be. Yet it was evident throughout that all "our" efforts were to be

الفسأ والمعابأة والمارية ويراوي والرابا

English-speaking world. as likely to abide as any literature as is supon the light. Few great writ-produced in the last 50 years. It is ers have had such good fortune in very seldom that the drama of such the account of their journey. an achievement can be made appar-WHAT THEY BE READING

inglish-speaking world jogated the intimate drama of it is evident now that such de Yourcenar's life with the intensely It is evident now that such demands were made continuously by intellectual drama of her literary progress; she has demonstrated how that at least three of her novels ("Coup de Grace," "Memoirs of Hadrian," and "The Abyss"), three volumes of essays, the lyric prose of story is often one of dark occasions, "Fres," the French translation of essecially at the end of it, when yourselves in such decoupted as Cavafy and of early Greek poetry. Yourcenar was in such eloquent deand the volume of Oriental Tales are hirium, but its overwhelming empha-

ent to a reading public by a biogra-phy concerned with the evidences of English at the University of Houston, the life lived, the contacts sustained wrote this for The Washington Post. Richard Howard, who teaches

Mike Reynolds, political coun-selor at the British Embassy's Ber-lin branch is reading "Reggie: The Life of Reginald Goodult" by John

The book crosses the cultural divide between the British musical establishment and the German Wagner tradition. The only tragedy is that Goodall was discovered as a great Wagner conductor in the twi-light of his life." (Michael Kallenbach, IHT)



BRIDGE

pations pestilential.

They are wrong, I believe, but it is apparent that the virtues of Your-cenar's finest books have been real-cenar's finest books have been real-cenaris finest books. diagramed deal there was a choice

Nippgen, opened with a gambling three no-trump. His partner, Ro-land Rohowsky, knew that he was

would have produced a profit of 200, but East tried four diamonds, ending the bidding. This went down five tricks for 500, and left country was in full control. He scored 750 and France gained 6 imps. South wondering why he had failed to double.

In the replay the bidding went as shown, after a one-club opening by Alain Levy, North. The South play-er, Herve Mouiel, landed in three no-trump and was doubled, some-what greedily, by West. The official of opening bid for North.

The German North. Georg
Nippgen opened with a gambling three no-trump. His partner, Ro-

That needs East to have the heart facing a long solid club suit. He ten, and West had no reason to would have passed if he had held a assume that Instead, after taking chib, but he feared an entryless the diamond ace, he shifted to a

was in full control. He scored 750

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Narway	N.Kr.	3,500	1,900
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Herald Cribune

Much Depends on China

It makes a handsome picture to hang on the wall, this sunlit vista of a future in which the countries around the Pacific Ocean grow steadily richer, and learn to work amiably together, and so become the shapers of the 21st century. But it is a picture tbat hangs on one frail nail — the politics of China. The leaders of the Asia Pacific Economic Cooperation forum, back home from their meeting in Seattle, need to be asking themselves the hard question about China.

True, the Pacific Rim nations have economic clout (40 percent of the world's trade, and rising fast). Yes, they are a dynamo of further growth: Half of all the world's expected increase in wealth in the 1990s will come from East Asia alone. This makes the rest of the world sit up and take notice. When the Seattle meeting in effect urged Europe to stop dithering about next month's GATT deadline, the chances of a GATT worldtrade deal grew distinctly rosier.

But can the countries of the Pacific go on speaking with a single voice? That depends, above all, on whether China lets its conversion to free economics become a conversion to free politics, too.

Which way China goes is vital because China is about to become a great power of Asia. On the most sensible test of a country's economic output - the purchasing-power measure - China's economy is already bigger than Russia's. It will very possibly be bigger than Japan's soon, and second only to America's. This will not make 1.2 billion Chinese overnight millionaires but it will, among other things, give an already nuclear-armed China the means to build a high-

tech modern army, navy and air force. If the country on its way to such power were also on the way to being a democracy, everybody would hreathe easier. But China's leaders still say that their Communist Party is China's only possible government. Economic growth does not automatically bring liberal politics in its train: It took an economically booming Germany two-thirds of a century to become a proper democracy. and even then it was defeat in war, not GDP per head, that decided the issue. A rich China could still be an authoritarian China.

Such a China would not fit into that picture of a contented Pacific future. The Chinese have never really settled their argument with Russia about the ownership of large parts of Siberia. They have disputes with several of their southern neighbors. They feel resentment, much of it understandable, about what Japan did to them in World War II. A powerful China still under the command of an antique one-party system could be an explosive place.

This is why it matters to the rest of the world which way China goes. Of course, there are good reasons just now for handling China carefully. The world wants China's help in keeping North Korea non-nuclear. It does not want it to spread its missile technol-ogy abroad. Everybody wants to sell his exports to this booming market. Still, it is necessary to go on explaining to China's government, calmly and without rancor, the case for opening up China's politics. Only a freer China can take its full place in a peaceful, cooperative, modern world.

INTERNATIONAL HERALD TRIBUNE.

An Opening for Pyongyang

Nervous commentators fear that North Korea is about to develop nuclear weapons, leading them to urge immediate sanctions or even bombing raids to take out the regime's nuclear facilities. But President Bill Clinton is adopting a sound diplomatic strategy for coaxing North Korea to give up its nuclear ambitions.

The United States and South Korea will cancel the provocative Team Spirit military exercises they conduct annually if North Korea opens its nuclear sites to regular inspection and resumes talks with South Korea. That could set the stage for trading U.S. diplomatic recogni-tion for a verifiable end to North Korea's nuclear program - which in turn could lead to aid and investment from abroad.

North Korea has said it will resolve the nuclear issue if the United States takes steps to "renounce its nuclear threat" - a veiled reference to Team Spirit. Mr. Clinton is offering the opening Pyongyang has long sought. Now it must live up to its word.

North Korea signed the Nuclear Nonproliferation Treaty in 1985. But it did not allow the International Atomic Energy Agency to in-spect its nuclear facilities until last year, after the United States withdrew its nuclear warbeads from South Korea. North and South Korea also agreed to ban reprocessing of plutonium on the peninsula. Such reprocessing is needed to convert spent nuclear reactor luel into weapons-grade plutonium.

But North Korea has never agreed to arrangements to verify the North-South accord. And when IAEA inspectors turned up evidence that the North's reactor may bave been operating longer — and produced more spent fuel - than the North bad said. Pyongvang

barred special inspections of its nuclear waste sites that could have helped clear up the discrepancy. It also suspended regular inspections, claiming that the IAEA was being unfair and that the United States and South

Korea were still making nuclear threats. These actions immediately raised suspicions that North Korea was stalling inspections while it rusbed ahead with bomb-making. But there is no evidence that its reprocessing plant has begun operating. Its backtracking may have been just a bargaining tactic to get the best deal for giving up its nuclear program. Mr. Clinton's diplomacy will test that proposition.

Hawks have urged tougher measures, like bombing North Korea's nuclear facibiles. But U.S. intelligence suspects the North may have secret sites. If so, they cannot be targeted.

Others urge immediate imposition of sanctions by the United Nations. While North Korea's economy is one of the most self-sufficient in the world, it does depend on imported oil for 10 percent of its energy needs. An oil gutoff would require converse needs. An oil cutoff would require cooperation from China both in the UN Security Council and on its border with North Korea. But neither Beijing nor Seoul wants to see

North Korea collapse, sending refugees or its army spilling across their borders. So sane tions will be applied only as a last resort. That is why Mr. Clinton is rightly resisting

pressure to get tough with Pyongyang, Instead. he is taking a calculated political risk that the North means what it says. But Pyongvang should not be under any illusion: If it continues to balk, tougher measures are sure to follow.

- THE NEW YORK TIMES.

Building, Slowly, in Bosnia

Cruel irony touches the effort to bring bu-manitarian relief to Bosnia. In the pushing and shoving among Serbs. Croats and Muslims, there is increasingly something of a stalemate. But the very effort of the international agencies to supply relief spawns violent reaction. Humanitarian attempts to reach ethnic pockets invite fighting. Aid routes and aid convoys themselves become military targets. Meanwhile, the UN forces sent to ensure delivery of relief do so only when there is no shooting.

Last month, a series of incidents culminating in the killing of a Danish driver led the United Nations to park the relief trucks. With the snows coming early, crisis was piled on crisis. Now there has been a tentative response. Bosnia's Serbian, Croatian and Muslim leaders have gotten together to pledge a system of local cease-fires intended to allow aid trucks again to haul in food, winter building materials and fuel. This puts urgent pressure on lagging donor nations to provide the United Nations the

funds to enable timely procurement. Cease-fires are casually made and casually broken in Bosnia. Even if this one works, it will leave its several million intended beneficiaries in a pathetic and miserable condition. But it is better than nothing at all.

"Ethnic cleansing" continues. Rescue schemes are still being floated unofficially: a NATO campaign to bomh Serbia's and Croatia's transportation and electric systems, an American diplomatic initiative to confirm in a confederation the ethnic partition hardening on the ground. But all of these schemes falter on international timidity and lack of interest.

So it is encouraging, if faintly so, to see the combatants in Bosnia meeting and formally taking responsibility for their own relief. It is a pale substitute for effective international intervention, but it is the only substitute. They must not only let the trucks roll. Serbs have a special obligation to open Bosnia's gas and electricity lines, Croats to open Tuzla airport. Perhaps the parties in Bosnia are learning that, in relief and diplomacy as in war, they can count on nothing they do not build for themselves.

- THE WASHINGTON POST.

Other Comment

A More Receptive Audience

President Bill Clinton's Asia policy is much more active that his policy toward Europe. The European Union bas not made it difficult for him to follow this change of direction quite the contrary. Washington's invitation to jointly put an end to the grim genocide in Bosnia failed because of lack of unity and because of the cowardice of West Europeans.

In the GATT conflict the signs are bardly more favorable. France is much more interested in its farmers than in trans-Atlantic relations. The stern remarks on GATT addressed to the Europeans at the Asia-Pacific economic conference not only received President Clinton's approval, they may well have

— Tagespiegel (Berlin).



International Herald Tribune

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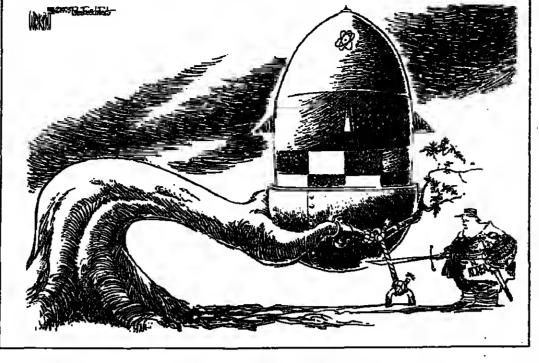
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To Cure Eastern Europe's 'File Fever'

Y EW YORK — In 1950, a woman asked the anti-Communist writer Arthur Koestler why the peo-ple accusing Alger Hiss of lying couldn't keep their mouths shut

'about things past and done with."

After the recent furor over new allegations that Mr. Hiss spied for the Communists in the 1930s and '40s touched off by a former Communist agent's statements unearthed in the Hungarian Interior Ministry's archives ("A 'Smoking Gun' in Hungary Points to Alger Hiss," IHT, Oct. 16, - many readers are probably asking the same question.

Mr. Koestler's response is as instructive today as it was 43 years ago.
The testimony of Mr. Hiss's accusers "would be without much interest if it merely concerned the few individuals in question," he wrote in The New York Times Magazine on Feb. 19, 1950. But he did identify a reason

for focusing on the past. The answer is simply that these things are neither 'past' nor 'done with, "he went on. "Only those who have worked inside the totalitarian machine know its true character and are in a position to convey a compre-hensive picture of it."

Studying statements of those in that machine could provide "essential data for the ideological and strategical defense of our civilization." By now, of course, the need to inspire anti-communism has passed. The recent conflict between Boris Yeltsin and the Russian parliament showed that calls for a return to the

Soviet past cannot muster widespread social or military support.

And the former Communists who won the Polish elections last month bave no apparent intention of undoing the country's strides in privatiza-tion and civil liberties.

It might be argued that anti-communism today is beating a dead horse. But the Communist era remains too psychologically and politically charged to be dropped from public consciousness.

For many people emerging from the failed East European utopias — including some dissidents — the future is postione but is nothing but "propaganda," in the words of the Russian-American writer Joseph Brodsky, and "looking backwards is more rewarding."

In the West, many intellectuals remain preoccupied with the Communist era because their political outlooks were founded in the Cold War.

On both sides of the former Iron Curtain, there is an epidemic of file fever: Newspapers across Eastern Europe regularly treat readers to tantalizing excerpts from Communist-era archives, and the archive managers are overwhelmed by requests for access to secret police files.

A thriving black market peddles documents to Westerners.

From Mr. Koestler's utilitarian perspective, this interest in examining the workings of communism could be especially worthwhile: It might help stigmatize, and provide insight into bow to undermine, the many ethnic and nationalist movements that owe so much in style and technique to communism

(As the Polisb writer Adam Micbnik put it, nationalism is the final stage of communism.)

Unfortunately, the file fever has produced very few instructive lessons; what it has mainly provided is fodder for attacks on individuals, without much regard for the truth.
In the former East Germany, tens

of thousands of public school teachers have been fired after brief bearings before tribunals that lack basic safeguards. The permanent secretary for science and culture in Saxony, who was trained as a judge in West Germany and has borne ultimate responsibility for the dismissals in his region, recently announced: "We have fired more than 12,000 teachers in the last year, but we have learned nothing. If I could do it all over again, then I would never bave begun this."

In the former Czechoslovakia, political victories, rather than lessons about totalitarianism, were the product of a commission's "lustrations" texposures of individuals as collaborators) based on the contents of secret police files.

This campaign stunted the careers of popular Slovaks and of former dissidents, whose numerous run-ins with the secret police were documented in ways that could be misconstrued to brand them as informers. Czech courts are now slowly clearing the names of

most of the officially lustrated. Last year, Jan Oiszewski, then the Polish prime minister, tried to fight a no-confidence vote with a declaration that Interior Ministry files showed most of his detractors, including Lech Walesa, to have been Communist agents.

A parliamentary investigation not only revealed that the allegations were unfounded but produced a detailed report explaining how the secret police's files were polluted with misleading entries and crasures by

By Ethan Klingsberg

higher-ups trying to hide the truth, as well as lies by agents seeking recogni-tion for good work.

The Hungarian prime minister.

Jozsef Antall, bas also looked to the

secret police files to slander political opponents. So far his government's

The formerly secret files might provide insights into how to undermine nationalist groups that owe much in style and technique to communism.

efforts have backfired to some extent once the subjects bad the opportunity to convey the full context of misleading archival passages.

But the opposition fears that the

government's campaign of defamation by disclosure will spread as next spring's elections approach. Now Communist secret police files from Hungary have thrust the Hiss case into the spotlight again in the United States.

But file fever has rendered us as misguided as the East Europeans: .

N EW YORK — Thirty years af-ter John Fitzgerald Kennedy's morder in Dallas on Nov. 22, 1963, Americans continue to bold the 35th

president in improbably high regard

some polls with or above Abraham Lincoln and Franklin D. Roosevelt.

marked less by historic achievements

than by crises - the Bay of Pigs

fiasco; Berlin; the world's first nuclear

confrontation; the beginnings of the

war in Vietnam; the heated collisions

of white authority and black civil

rights demonstrators. Nor were Mr.

In his last months in office, for

example, be concluded the first nu-

clear test-ban treaty with the Soviet

Union. But in his early months be

had ordered a buge military buildup

that contributed heavily to the Sovi-

cal capital on behalf of black demon-

strators, and was forced mostly by

events into his clashes with Southern

recalcitrants like Governors George

Wallace of Alabama and Ross Bar-

The overall record of his presiden-

cy, though in many respects admira-ble, hardly accounts for Mr. Kenne-

dy's high standing today.

His dalliances with women before and during his White House years

have become public knowledge. He

has been portrayed as pampered, of-ten irresponsible and insensitive. Inad-

equately answered charges persist that

By Ellen Goodman

B OSTON — We all know where we were. Every one of us over 35 can tell you what we were doing when we got the news. There are moments in life when the clock simply stops. There are events permanently imprinted on a

generation, tattooed on a nation.
On Nov. 22, 1963, I was working, at my first job, in the wire room at

Newsweek magazine. One of the teletype machines began to ping the way it did for a news bulletin. I walked to the back of the machine and read the words

Thirty years later, it's impossible to communicate my generation's sense of shock to the younger generation. They are more shockproof than we were. Those

of us raised in the amniotic fluid of the 1950s had been sheltered from the

knowledge of how vulnerable a country, a leader — a person — is to chance,

In the surreal atmosphere of his death, we uttered the same words, over and over: "I can't believe it." Eventually, that inability to believe it hardened into a

In the next decades, the need to make sense of the murder spawned a

The generation that had been shocked by JFK's death was hornfied and numbed by the deaths of Bohby Kennedy and Martin Luther King. We were hardened on the way from Dallas to Watergate to Iran-contra. Conspiracies

The truly alternative theory now is the one Gerald Posner spelled out in his

Mr. Oswald was unwanted by his mother, by the Marine Corps, by the

book "Case Closed." He carefully reasoned the way along the path back to the

Russians, and by every employer he worked for. He failed at everything he tried except one thing: killing President Kennedy.

because of Mr. Posner's thorough investigation, it is also because of our own

changing times. We are forced to accept chaos as easily as conspiracy now. We

The two words, "senseless" and "violence," have adhered into one insepara-

ble phrase. The generation now in their teens and 20s are chilled by the

randomness of danger; drive-by shootings, children caught in the cross-fire.

Jack Ruby, of all people, said, "It's hard to realize that a complete nothing, a zero like that could kill a man like President Kennedy." But today, perhaps

we can read again about Lee Harvey Oswald the loser, the abandoned and

abusive sociopath, in the wrong place at the wrong moment, and recognize the

© Boston Globe Newspaper Company.

If we can finally accept Lee Harvey Oswald as the lone killer, it is not only

thousand conspiracy theories. The loose ends of the investigation were tied into,

2,000 books. There are more conspiracy buffs than we can count.

irrational core of this case: to a loser named Lee Harvey Oswald.

understand that madness is as much a threat as any rational plot.

profile of a killer. It's so much easier to believe today.

became easier to believe and government harder to believe.

as they came over the wire one at a time: "The president has been shot ...

He was reluctant to expend politi-

et-American arms race.

nett of Mississippi.

refusal to believe it.

Kennedy's responses always sure.

Yet the Kennedy presidency was

- as a national leader ranked in

The dossier in question mentions Mr. Hiss only peripherally and is being used by historians in a manner that teaches little of contemporary value.

At a recent international conference on archives that I directed in

posed bans and burning as remedies for the evils of file fever. Yet countries that have enacted bans, like Romania, have been unable to halt the disclosures because of

Budapest, many participants pro-

Eastern Europe's weak law enforcement and the high demand for access. More important, banning or destroying files would eliminate their potential utility. A better solution is to take exclusive control of the documents away from state organs that have the power to issue what amounts to official declarations of immorality.

Broad and guaranteed public access would lead to debate that could defuse the potency of most accusations against individuals, leaving the public to ponder the question Mr. Koestler sought to answer: Why dwell on things past and done with ?

We should heed Mr. Koestler's counsel and put the Communist-era archives to more constructive use.

The writer, a New York lawyer, has taught law in Eastern Europe under the auspices of the Soros Foundation and has been counselor to the Hungarian Constitutional Court. He contributed this comment to The New York Times.

A Bad Time to Berate **An Unsettled China**

By Robert Elegant

BERLIN — For several weeks it looked as though President Bill Clinton was at last starting to make the right moves toward the collective leadership of China, which is hyper-sensitive, indeed obsessive, on two issues. One is its protracted endeavor to restore the international power and national pride of a state that was humbled by the West for a century and a half. The other, even more critical, is the attempt to restore the power of the central government in Beijing over the provinces. At stake is whether the Communist rulers can remain in control of both the govern-

ment and the country.

Mr. Clinton, until he came to Seattie for the summit meeting of AsiaPacific leaders that ended Saturday. was offering China renewed economic and security ties while soft-pedaling his earnest efforts to jawbone the Chinese leadership into granting. greater civil rights to their oppresse people. The point was that the transition to a market economy now under way will in time lead to some relaxarion of tyranny, as preaching to Beijing will not. Preaching only makes

China's rulers more pigheaded.
Unfortunately, in his meeting with Jiang Zenim, the Chinese president and titular party leader, Mr. Clinton spurned the advice offered by Suntzu, the legendary Chinese strategist, centuries before the birth of Christ, and by others rince they. Unless the and by others since then: Unless you know you can kill your enemy on the battlefield or overwhelm him at the negotiating table, better leave him a way out, an avenue of retreat — aflow him to escape a confrontation that

could hart you as much as it hurts him. Mr. Clinton did not do this on Friday. Instead, he publicly confronted Mr. Jiang, whose political position is shakier than his own. He thus made the Chinese leader lose face, turning a potential collaborator into an enemy. Mr. Clinton vigorously warned Mr. Jiang that China would suffer commercially in the vital American market if it did not make progress on buman rights.

Not surprisingly, Mr. Jiang re-sponded by saying that the United States had no right to interfere in China's domestic affairs. He warned in turn that any commercial handicaps imposed on his country for failing to satisfy American demands for broader human rights would provoke retaliation by Beijing.
At such bilateral summits, where

relatively primitive, had inaugurated 30-minute evening news broadcasts (with John Kennedy the guest star on

each program). From the moment the

shots rang out in Dealey Plaza through

the funeral services three days later,

the networks stayed on the air, focused

on the searing drama - bringing the

nation together, as perhaps never be-fore, in its time of shock and grief.

Mr. Kennedy, then in his third year of office, was believed by many to be

growing in stature, moving toward a higher statesmanship. More than a few

no result is expected that has not previously been agreed upon public image is vital. Both leaders were seeking legitimation by the other of their aspirations to be international statesmen. Both were addressing world public opinion as well as each other's UPITAL !

domestic public opinion.

Despite Mr. Chinton's wrougheaded stand in Seattle, he continues to hold an ace. It is China's large trade surplus with the United States, which was \$18 billion last year and could be higher this year. It trails only Japan's

surplus with America.
The Chinese leadership does not want to get into a name-calling match with the United States that could result in curtailment of trade, which it needs to retain power. The leadership can no longer suppress the peo-ple's desire for a better life. It calcu-lates, however, that it can suppress agitation by a small, though vocal,

minority for greater democracy.

In fact, China's Communist rulers
do not know how to move toward no not know now to move toward greater democracy. It is outside their training, experience and mental reach. They only know that they will lose power, and perhaps plungs the country into chaos, and disunity, if they allow serious political and intellectual liberalization.

The 1989 massacre of pro-democracy students and workers in Beijing attested to that frame of mind and to the leadership's readiness to commit such public atrocities to retain power. With Deng Xiaoping the country's paramount leader, approaching 90 years of age and reported to be very feeble, the collective leadership has

become even more nervous. If ever there was a time for quiet diplomacy with China, it is now. Whether the leadership is prepared to admit it or not, economic liberalization and the opening of the country to the outside world through trade, investment and commerce must inevitably produce progress on human rights as totalitarian controls weaken, a new middle class emerges and popular aspirations change. Washington should be playing on that inherent weakness, rather than to the grandstands of American public opinion.

The writer, a farmer Asia correspondent for the Los Angeles Times and Newsweek, is a fellow at the Institute for Advanced Study in Berlin, He contributed this comment to the Interna-tional Herald Tribune.

The Kennedy Myth: How Has It Survived So Long?

By Tom Wicker

he and his brother Robert sought the assassination of Fidel Castro.

The nation's political and social atmospheres, moreover, have changed greatly since John Kennedy's time. The election of Ronald Reagan in 1980 signaled a national embrace of conservatism after decades of the 1 lcw Deal liberalism that Mr. Kennedy was mistakenly believed to exemplify (his party was further to the left that wanted to be). And the growth of the urban underclass, with the rising inci-dence of urban crime, has chilled attitudes toward black Americans, with whose improved status the 35th presi-

How has John F. Kennedy prevailed over predictable eclipse? The most important reason is the almost mythic manner of his death.

The bero cut down at the height of his glory is a staple of legend-making. And when such a fate befalls a figure of youth and beauty, the legend becomes even more of a romantic drama. John F. Kennedy became something like a young American emper-or: It could hardly be imagined that he was vulnerable to a buman hand. But be was, of course - a nearly unbelievable fact that spawned dozens of conspiracy theories for a people unable to accept the idea that a deed so momentous did not have

equally momentous origins.

The assassination in Dallas marked the real arrival of television. Only that autumn, the two major networks, still

Kennedy's presidency dent is indelihly linked. was marked above all by crises, and his responses were not always sure.

Americans believe today that be would not have taken the nation so deeply into Vietnam as his successor did. Nor does Vietnam provide the only such wishful idea. Even if Nov. 22, 1963, is taken only as a benchmark time and what followed a coincidence, it was not long thereafter that things began to go wrong for Ameri-cans. The nation's youth began to drop out and turn on, the war in Victnam became a nightmare, critics burned in the "long hot summers" of black revolt, Robert Kennedy and Martin Luther King fell before other assassins, world economic supremacy trickled away, Watergate destroyed a Now It's Easier to Believe

president and faith in presidents, hoslages and burning helicopters in Iran shattered illusions of American might. Ironically, all that enhanced the Kennedy legend. Many Americans believed, on faith rather than evidence, that if John Kennedy had not been cut down as he was, if Bobby Kennedy had been there to follow him, these disasters could somehow have been avoided.

John Kennedy had declared in his maugural address that "a new generation of Americans, born in this century" had come to power with him.

After the stolid years of the '50s and the Eisenhower administration, the change seemed welcome to that "new generation"; and a third of a century later, in a time of political revulsion. many graying oldsters still mourn a lost leader and the idea of a new age that never came. They will never know if it ever would have.

His most dedicated opponents, moreover, conceded that Kennedy was an engaging man. His presidential news conferences were the first to be televised live and regularly, and for millions of viewers they established his articulateness, his wit, his sophistica-tion, his apparent mastery of detail. No president ever had had the exposure in action that television gave him. Finally, as idolaters often over-

state, detractors frequently underrate the Kennedy record in office. It was by no means negligible. He broke, for instance, the old taboo against a Roman Catholic president, exposing other taboos to the light of reason. He became the first president to call the struggle of American blacks for full equality "a moral issue" — brave words at the time.

Though Mr. Kennedy's cold warrior inaugural address is more widely quoted, his most memorable words came in the last months of his life, in his speech on June 10, 1963, at American University. He called on the nation, in what was then a risky change from years of hostility, to re-examine its attitude toward the Soviet Union. "In the final analysis," he declared,

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"our most basic common link is that we all inhabit this small planet. We all breathe the same air. We all cherish our children's future. And we are

So we all are, as was John Fitzgerald Kennedy. Despite the imperial trappings of the presidency and his own glittering aura, he knew that well enough. But in the soul-shaking years since his death, as between disillusionment and legend, Americans have chosen legend — as if to hold in memory their own sense of themselves and their country as they most wished them to be, as they used to believe they were.

The New York Times.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Channel Tempest

PARIS - The storm which has been raging with extraordinary violence in the Channel for the last few days continued with unabated force yesterday [Nov. 20]. At six o'clock in the morning, while the tempest was at its height, the eastern pier at Calais was carried away. The lighthouse and the look-out station were also carried away. There are thirteen fishing boats ashore. Up to noon twelve corpses had been washed up on the beach at Calais.

1918: Fleet Surrenders

LONDON — The German Fleet is in the hands of Britain, and Germany, as a sea power, has ceased to exist. The surrender of the second greatestnavy in the world took place in the Firth of Forth, Scotland, to-day [Nov. 21]. Seventy warships, including 40 destroyers, were handed over to Admiral Sir David Beatty. LONDON - A wireless message ping stones toward Truk.

from New York reports that President Wilson desires to discuss the subject of a league of nations with the heads of the European nations and then to submit principles for world organization to the people of the United States for approval or disapproval. The President wants the league tablished as a living association of all peoples binding themselves to prevent war by national co-operation.

1943: Stepping Stones

PEARL HARBOR - From our New York edition: | Encirclement of the Great Japanese naval and air base at Truk moved up appreciably today [Nov. 21] with the announcement that American amphibious forces have landed on Makin and Tarawa, the main controlling islands of the Gilbert group. Troops landing on Tarawa quickly seized several beachheads, but strong opposition developed. Tarawa lies within 400 miles of the Naura and Ocean Islands, step-

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CAPITAL MARKETS

Foreign Investors Seek **Long-Lived Mark Bonds**

By Carl Gewirtz

ARIS - Foreign investors, groping to enhance their incomes, are pushing out the life span on Deutsche mark bonds. Rarely seen maturities of 30 years have suddenly become the rage, with six issues worth a total of 3.95 billion DM (\$2.3 billion) launched last week. While largely shunned by the Germans themselves, the long-dated bonds are tailored to nonresident institutional investors.

The bulk of these were reported to be Japanese insurance companies, which are searching to find assets whose high yields

Japanese insurers see

matches their fixed costs. Yen interest rates are currently the lowest in the world and therefore unattractive.
Rates on 30 year dollars are a

German interest rates touch better than in Germany, falling. but mark bonds are safer for the Japanese. Fears are running high

about the U.S. market, where yields have already risen substantially in the past month amid signs of an economic recovery, posing considerable risk of a capital loss if bond prices continue to erode. For the Japanese, that risk is mitigated by the prospect that rising interest rates will also buoy the dollar. But in the mark sector, where short- and long-term rates are expected to continue declining, the Japanese can hope for appreciating bond prices with little currency risk since the yen is likely to move in tandem with the mark against

Only one of the long-dated mark issues was a Eurobond. This was Austria's offering of 2 billion DM, increased from the 1.5 billion DM which was initially announced. The other 30-year bonds, as well as two 20-year issues, were domestic bonds sold by seven state governments.

The prime distinction is that the Eurobond protects investors against the imposition of a German withholding tax on nonresident holders by allowing Austria to call the bonds in such an event or obliging it to pay the tax. But the absence of such protection proved to be no handicap for the other issues.

Deutsche Bank, lead manager of the Austrian issue, estimated that 70 percent of the paper was sold internationally to institutional investors, particularly in Asia.

With no 30-year domestic paper to use as a benchmark, the managers looked for reference to the domestic guilder market where the yield on 30-year bonds is 57 basis points, or just over half a percentage point, higher than the yield on 10-year paper. Adding eight basis points that Austria would normally pay over the cost of the German government, Deutsche Bank priced the paper to yield 65 basis points more than 10-year German government bunds.

The preponderance of nonresident demand was underscored by the fact that foreign banks were prominent as lead managers: Morgan Stanley & Co. for Baden-Württemberg and Saxony-An-

See BONDS, Page 9

International Herald Tribune 114 World Stock Index, composed 113 of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News Week ending November 19, daily closings. Jan. 1992 = 100.

	11/19/93 close	11/12/13 close	change .	***	11/19/53 close	11/12/03 close	change change
Energy				Capital Goods			
Utilities				Raw Materials	105,76	105.08	+0.65
Finance				Consumer Goods	94.14	94.34	-0.21
Services	117.91	119.56	-1.38	Miscellaneous	121,29	122.66	-1.12

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OLDER	1.200	1 4524	2.7742	4724	065.4		4136		13177		1.892*
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OVC Finds Paramount Financing

NEW YORK - QVC Network Inc. moved over the weekend to defuse a key argument against its hostile takeover bid for Paramount Communications Inc., saying it had obtained full financing for a tender offer. Paramount, which already has accepted a lower offer from Viacom Inc., defended its rejection of QVC's unsolicited bid in Chan-

cery Court in Delaware last week partly by arguing that it was contingent on financing. Viacom and Paramount also argued that

they made a compelling strategic fit. Paramount is a leading entertainment producer that makes movies and TV shows, owns sports teams and theme parks and publishes as MTV and Showtime and has cable TV systems with 1.1 million subscribers.

QVC, led by the former Paramount Pictures president, Barry Diller, operates cable shopping channels from its base in West Chester, Pennsylvania. It said Saturday that it had received financing commitments from six banks for \$3 billion that can be used for its hostile tender offer for Paramount

It said the regional phone company Bell-South Corp., which had earlier expressed an mtention to invest \$1.5 billion in QVC, had committed itself to do so.

QVC has indicated it felt its bid did not get fair treatment from Paramount's board. It

Paramount is incorporated, tn seek removal of antitakeover provisions that make an un-

friendly offer for Paramount difficult. Those provisions include a so-called poison pill, which would permit Paramount to flood the market with new shares nf stock to deter a hostile bid. Viacom has also been granted fees and stock options that could be worth \$600 million if its deal with Paramount

collapsed. Vice Chancellor Jack Jacobs, the judge in the Delaware court, is expected to rule on Monday, and the loser is expected to appeal

See QVC, Page 9

Rising Bond Yields Signal New Ball Game

Shifting Rates Bolster Dollar

month, the differential in the three-

This remains a handicap for the

recovery can be sustained. If it falls

back at the start of next year, as

provement that failed to impress

analysts given the favorable back-ground of the passage of the North American Free Trade Agreement in Congress, and a call by the Orga-

nization for Economie Coopera-

tion and Development for Wash-

ington to increase short-term rates before the end of the year.

"The dollar struggled to get over 1.70 DM," observed Ian Amstad at

Neil MacKinnon, London-based

analyst for Citibank, noted that the

ed "lots of good news - faster U.S.

growth, continued cuts in German rates - are already factored into

Mr. Amstad concurred: "Lots of

people have lost money waiting for

in Europe, meanwhile, the

traded at its best level since th

But Christopher Potts at Banque

provement in the outlook for the

provement in the outlook for the franc. He saw the frane trading in a range of 3.46 to 3.50 per mark.

The Belgian franc also improved after the country's coalition government agreed to a package aimed at cutting spending that enabled the central bank to cut its interest.

rates. But Mr. MacKinnon said that "the franc isn't out of the

woods yet. Interest rates are still way too high with unemployment at 14 percent."

- CARL GEWIRTZ

Bankers Trust in London.

PARIS — The weakling U.S. dollar and the powerful Deutsche month rate is down by 0.625 point, to 2.625 percentage points, while the differential in the one-year rate

mark are beginning to trade places. is down 0.75 point, to 1.625 per-The complete transformation centage points. will take some time. But the inevitability seemed apparent last week when long-term interest rates in the dollar, especially since there is considerable uncertainty about whethtwo currencies crossed over. For the first time in almost four years, er the current vigorous pace of U.S. the yield on 10-year U.S. Treasury bonds exceeded the German level. many analysts expect, the interest-

The dollar's 10-year advantage over the mark is tiny, a mere six rate gap might not close so fast. basis points, or 0.06 percentage point. But for Andres Drobny at 1.75 percent last week — an im-CS First Boston in London, it was a milestone, "It's a leading indicator of what's to come," he said.

Investors are usually drawn to currencies whose credit markets offer high yields. Analysts agreed that for the dol-

lar to sustain a level in excess of 2 DM, the entire spectrum of interest rates starting from the overnight level will have to move in the U.S. currency's favor. The dollar is currently worth 1.7143 DM.

"But I don't think we have to have a crossover of all interest rates to get dollar's rally "lacks momentum to the dollar moving," said Mr. carry it over 1.72 DM." He predict-Drobny. "It could go higher just on ed "lots of good news —faster U.S.

A modest tightening by the Federal Reserve Board, he added, the market." "could give the market enough assurance that the crossover is coming to give traders the assurance to take the dollar up." The Fed-directed cost of overnight money has been 3 the dollar's explosive recovery, and they're cautious about getting ag-gressively optimistic too early." percent since September 1992. The equivalent rate in Germany is cur-mark's weakness against the dollar rently 6.29 percent and the Bundes- contributed to an easing of moneybank has aunounced that it will be market tensions. The French franc reduced to 6.25 percent this week August crisis and finished the week

But short-term money market rates, easing in Germany and firm-ing in the United States, have been But Christopher F steadily croding the mark's advan-tage over the dollar. In the past clining money market rates in Ger-many rather than any notable im-

U.S. Protests Japan Moves On Software

Andrew Pollack

New York Times Service
TOKYO — The United States is
protesting what it views as a Japanese plan to weaken copyright protection of computer programs and help Japanese companies catch up in software, an industry dominated

by Americans.
The U.S. government and American computer companies say a proposal under review by an advisory committee to Japan's government would make it easy to copy programs. "We need to take a close look at any steps that would weaken our ability to compete," Michael K. Kirk, assistant commissioner for external affairs of the U.S. Patent and Trademark Office, said Friday Mr. Kirk, who headed a U.S.

delegation that came here last week to press the U.S. concerns, said the Japanese proposal would be "contrary to international norms." The concern focuses on an advi-

Sory committee formed in July by Japan's Agency for Cultural Affairs to review laws regarding software copyrights. One issue the panel is considering is whether to ease rules on so-called reverse engineering of programs to find out how they work.
Japanese officials say the commit-

tee, expected to finish its report ear-ly next year, is merely reviewing the copyright issue in light of developments in the United States and Eu rope that boost the acceptability of reverse engineering. They said the panel has not reached a conclusion.

The kind of reverse engineering at issue is known as decompilation. When software is written in a computer programming language, it un-dergoes a process known as compi-lation that turns it into the ones and zeros the computer can understand. Those ones and zeroes are difficult for humans to decipher. De-

compilation reverses the process, turning the program back into a language that is easier to under-stand and therefore allowing people to learn how a program works. Proponents say learning the ideas behind a program's functioning is legitimate because copyrights do not protect ideas, only their expression. Such information helps software developers write programs compatible

with those they are studying.
The European Community issued a directive in 1991 allowing decompilation in cases necessary to make one program operate with another.

By Jonathan Fuerbringer New York Times Service

NEW YORK - A sharp rise in eredit-market yields last week raised fears that the rally in the bond market, which had carried long-term interest rates to their lowest level in 25 years, was over.

Such a turn in the market would send mortgage rates higher and could make the stock market, already at its own record levels, jit-

Declaring the end to the rally is risky, mainly because of the U.S. economy's erratic performance in the last several years. But that seemed in any case to be the view on Friday, when bond dealers sold and sold as if they were running for the exits. The yield on the beliwether 30-year bond rose as high as 6.36

percent, the highest level in more than three months.

For the week, the yield on the 30year Treasury bond due in August 2023 rose in 6.34 percent from 6.14 percent the previous week, as its price tumbled by 2 19/32 points, to 98 26/32. With the yield on the two-year Treasury note rising to 4.19 percent from 4.09 a week earlier, the gap between this issue and the 30-year return grew to 2.15 per-centage points from 2.05 points a

week earlier. A widening gap indi-cates rising fears of inflation. The rest of the market also slamped as prices fell sharply across the board and yields rose. Fear of rising economic growth at the end of this year, concern about inflation and worry that the Federal Reserve Board could move soon

See CREDIT, Page 9

Talks Collapse On European Airline Merger

By Jon Henley

The same of the sa

Special to the Herald Tribione
AMSTERDAM - Four midsized European airlines, unable to agree on a U.S. partner, called off their merger talks nn Sunday, end-

ing their Aleazar project.

KLM Royal Dutch Airlines, Scandinavian Airline System, Swissair and Austrian Airlines abandoned 10-month-long talks "because we could not agree on our positioning in the U.S. market, nor on the resul-tant choice of a U.S. partner," said Pieter Bouw, the KLM president.

The airlines will continue talks on lower-level forms of cooperation in fields such as maintenance and reservarions, Mr. Bouw said, but talk of a full-blown merger was now "out of the question" and KLM will not carry on individual talks with any of the Alcazar partners.

The talks collapsed over KLM's insistence that only its U.S. partner, Northwest Airlines, in which it bulds a 20 percent stake, could fly with the new European airline.

"We decided that any Alcazar cooperation could only be achieved if Northwest Airlines is the American partner," Mr. Bouw said. "We were within reach of agreement on every other point. Northwest was the only stumbling block." Alcazar needed a U.S. partner to provide passengers for the vital trans-Atlantic routes. which account for nearly half the

global aviation market.

Air Lines, reportedly was con-cerned about Northwest's weak financial position. It also said that the U.S. government was unlikely in extend in other European countries the liberal "open-skies" agree-ment that Washington negotiated last year with the Netherlands.

KLM, however, was determined nnt to lose its close ties with Northwest, the fourth largest U.S. airline. "Far-reaching cooperation with Northwest has been part of nur strategy since 1989," Mr. Bouw said, "We were not prepared to let

that go. The other three partners held a different opinion." Mr. Bouw said that KLM was still on the lookout for possible alliances, but was not in contact with any candidates. "For the time being, we will focus on building up our market strength under our own steam," he said. The Dutch government, which owns 38.2 percent of KLM, had told the carrier that it would take up its full share of any future rights issue, Mr. Bouw said. While he denied KLM bad detailed capital expan-

"ohviously extremely encouraging." The merger talks, named Alcazar after a Spanish fortress with four corner towers, aimed to create a European mega-carrier with the economies of scale to compete a-

sion plans, he said such support was

See MERGER, Page 9

French Entrepreneurs Cash In on Fax Modems

By Mitchell Martin

mational Herald Tribune

PARIS - The setting seems familiar: two professed "computer freaks" leave their engineering jobs to start a company, and a few years later end up running a high-technology multinational.

But the story does not begin in the California garage that spawned Apple Computer Inc. and the idea of personal computing in the mid-1970s. Rather, this is Paris in 1984, BUSINESS

where Bruno Vanryh and Roger Politis, sound engineers, began BVRP Software SA with 20,000 francs (\$3,390) of capital and the idea that they wanted to do pro-

fessional computer programs.

BVRP may not be Apple Computer, but it has just signed a deal for modem software with Hayes Microcomputer Products Inc. that will expand its geographic reach from France to 62 other countries. Modems, the electronic gateways that connect computers and telephones, are increasingly used to send

and receive facsimiles, and they recently have and receive facsimities, and they recently have added answering-machine functions.

Mr. Vanryb and Mr. Politis began their company in a different field, offering a database program called Directory. The first version sold only 3,000 copies. Mr. Vanryb said that was just enough to finance a revision that sold a more respectable 17,000 copies.

But detabases used to seed and exercision for

But databases, used to sort and store infor-mation in a kind of electronic library, are offered by a number of major software houses, such as Microsoft Corp. and Lotus Develop-

ment Corp. Mr. Vanryb said he decided that if BVRP pursued databases and similar programs it "would be crushed" by competition. In 1987, the partners made a crucial decision, using the profits from Directory to change to software that runs facsimile machines. Mr. Vanryb said: "In 1987, practically nobody was writing software for communicarions. The hardware designers were doing their own software design in the cellar in five

minutes and saying. That is my program."

BVRP's program for fax moderns, called WinFax in France and FaxTools elsewhere, accounts for half of the fax modem-software sales in France. Perhaps more important, it caught the eye of Hayes, whose name is synonymous with the de-facto worldwide standard for modern commands. Haves will incorporate BVRP's programs in its Smartcom software, It offers limited versions bundled with its modems and full programs as stand-alone items.

The companies will also share technology and

jointly develop products.

The privately held Hayes accounted for a-bout 25 percent of the U.S. modern market last year, with sales of about \$172 million, BVRP. by contrast, projected sales of 25 million francs for 1993, though 1994 results should be far gher as the Hayes deal takes effect.

Bob Lang, the Hayes product manager for software, said BVRP's technology was attrac-rive because of its ability to handle facsimile and voice traffic. He said that while the market for data moderns has matured. fax applications are showing "huge growth" and modems that also function as answering machines are

expected to gain acceptance rapidly.
For its part, BVRP felt it had to join with a
bigger company to expand beyond the

French market, "What is interesting to us," Mr. Vanryh said, "is that 50 percent of the market in France is 40,000 programs a year, but Hayes sold 2.8 million modems last year, so you can imagine for us it is a change of scale. There is no solution for a small compa-

ny except to find a parmer."

In fact, BVRP plans to sign deals with other companies, and Mr. Lang and Mr. Vanryh said their alliance was entirely commercial, based on complementary strengths. BVRP is controlled by its founders, with Matra Communications SA, part of the French electronics and publishing conglomerate, holding a 33 percent stake and a venture-capital company called Societé pour le Financement de l'Innovation, or Sofinnova. owning about 10 percent.

Mr. Vanryb professed a fondness for venture-capital financing, but he said it was hard to come by in France. "The style of French venture capitalists is very different from the style in the United States. They prefer to invest in bigger companies, they don't like startups." Even when funds are available, he added, they tend to be in relation to the size of the company in the French market, not

potential international sales.
"The problem is, the size of our market is so small," Mr. Vanryb said, "that when you ship a product you spend the same as you spend in the United States, but the first shipment here is an order for 500 copies, and the first order in the U.S. is \$,000 to 10,000 copies." He added: "It's very easy to lose money, very easy in collapse before the money comes in.

Articles in this series appear every other





The US deltar will mave higher, precious metals have been nelized. Japanese equilies are not in a new bull trend. You did

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When you know your worth



The sign of excellence

Page 8 INTERNATIONAL HER	ALD TRIBUNE, MONDAY, NOVEMBER 22, 1993	* Ca	interment.
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Floating Rate i	lotes	·. - ·	•	. 19		
Banco di Napoli	\$150	1998	0.30	99.45		Over 3-month Libor. Noncollable, Fees 0.25%. Denominations, \$10,000. (Merrill Lynch Int 1.)
Bank of America	\$150	1998	0.20	99.88		Over 3-month Libor. Noncollable. Fees 0.245%, (Salamon
Citicorp	\$250	1995	. 1/4	99%		Brothers Int'l.) Over 3-month Lubor, Noncolloble, Feet 0.125%, (Leismon
Crédit Local de	\$100	1998	2	110.19		Over 6-month Libor, Noncollable, Fees 0.20%, Denominations
France Export Credit Bank of	of \$130	1998	1.65	100		\$100,000. (Morgan Stanley Int'L) Over 6-month Libor. Noncollable, Fees 0.50%, Denominations
Turkey Kansallis Osake Pantka	\$100	perpt	2	98.90		\$10,000. (Merrill Lynch Int 1.) Over 6-month Libor, Collablis from 1998, when coupon rises to
		· · ·	· ·	• • •		3½ over Libor. Fungible with outstanding issue, raising total to \$250 million. Fees 0.75%. (Salaman Brathers Int 1.)
Long-Term Credit Bonk of Japan Finance	\$100	2003	0.43	101.55		Interest will be 0.43 over 6-month Libor until 1996, thereafter a fixed 6%. Collable at par from 1996. Fees 2%. Denominations \$100,000. (LTCB Int'L)
Natin Finance Trust	ii \$129.88	1999	. 2.45	99%		Over 3-month Libor. Average life 2.1 years. Fees 1%. (Kidder, Peabody Int 1.)
Skandinaviska Erskilda Banken	\$250	1998	1/16	100		Over 6-month Libor. Redeemable at 99.965 from 1994, Fees not disclosed. Denominations \$10,000. Kiddler Peobody Int Li
STARS.V	\$ 72	1998	1.	- 100	-	Over 3-month Libor. Noncollable. Fees not disclosed. Denomi-
Sudwestdeutsche	\$100	1998	2	109.95		nations \$100,000. (Kidder, Peobody Int'L.) Over 3-month Libor, Noncollable, Fees not disclosed, Denomi-
Landesbank Union Bank of				· · · · · ·	•	nations \$100,000. (Kidder, Peabody Int'L)
Norway	\$100	perpt	156	99.23	· · - · ·	Interest will be 1% over 3-month Libor until 1998, thereofter 2.55 over, CoRoble at por from 1998, Fees 1.20%. Denominations \$10,000. (Margon Stanley Int 1.)
Isveimer	y 10,000	1998	0.35	100		Over 3-month Libor. Noncollable. Fees 0.15%. (Yaracichi Int')
Fixed-Coupons	•	· · · · · · · · · · · · · · · · · · ·			<u> </u>	Europe.)
Banco Roberts	\$ 50	1998	8%	99.719	-	Semiannually. Nancallable. Fees 11/4%. Denominations \$10,000. (Samuel Montagu.)
Empreso	\$80	1996	8	99.7i	: 	Semiannucity, Noncollable. Fees 0.75%. (Marrill Lynch Int'l.)
Distribuidora Sur European Investment	\$500	1998	5	99,611	99.80	Noncellable. Fees 0.25%. Denominations \$10,000. [Nomura
Bank				· · · ·		lm'L)
INI Finance	\$650	1998	514	100%	98.95	Reoffered at 99%. Noncollable. Fees 1%%. (Margan Stanley Int'1.)
Korea Electric Powe	r \$1,350	2003	6%	98.551	<i>97.7</i> 0	Semiconnucity. Noncollable. Fees 0.375%. Denominations \$10,000. (Lehmon Brothers Int 1.)
National Power Co.	\$300	2003	64	100.387	97.40	Reoffered at 98,737. Noncollable. Fees 2%. (Merrill Lynch Int'L)
Philippine National Bank	\$150	1996	6%	99%	: <u>*</u>	Semionnucilly, Noncolloble, Fees 0.80%. Denominations \$10,000. (Cribank Int'l.)
Sweden	\$300	1997	4%	100.967	99-56	Reoffered at 99.78. Noncollable, Fees 1%%, Payable in Jan. (Paribas Capital Markets.)
Vencemos	\$70	1996	94	100		Semiannually. Noncollable, Fees not disclosed. (Chase Invest-
Austria	DM 2,000	2024	61/2	102.69	100.50	Reoffered at 100.44. Noncallable. Fees 2½%. Payable in Jan.
Dapo Finance	DM 100	2004	61/2	10234		(Deutsche Bank.) Noncollable, Payable in Jan. Fees 25%. (Trinkous & Burk-
		2004				hordt.)
DEPFA	· DM 150	•	51/2	101.05		Interest will be 5½% in first two years, thereofter 6-month Liber less 0.125. Minimum coupon 5%, maximum 7%. Noncol- table. Payable in Jon, Fees 1.45%, (DG Bank.)
Norddeutsche LB Finance	DM 1,000	2004	open	open	_	Noncollable, Fees 25/5. Poyable in Jan. Terms to be set Nov. 22, (Lehmon Brothers.)
Wuesterrot Finance	DM 500	1999	5%	102.55	·	Reoffered at 100,30, Noncollable, Fees 2%, Payable in Jan. (CSFB Effectenbank.)
Deutsche Bank	m. 200,000	2004	814	101,67	99.55	Nancollable, Fees 2%, Poyable in Jan. (Deutsche Bank.)
Finance Nederland	DF 150	2005	6	100.70	99.75	Reoffered at par. Noncollable. Payable in Jan. Rees 1%.
. Waterschapsbank	Dr 130			100.70	*733	(ABN-Amro Bonk.)
Rabobank Nederland	DF 500	. 2002	5%	100.60	99.90	Reoffered at 99,85. Nancollable, Payable in Jan. Fees 1%. (Robobank.)
Electricité de france	SP 10,000	1998	8	101,46		Noncollable: Fees 195%, (Banco Hispana Americana.)
Eurofimo .	C\$ 190	2003	7	101.08	99.45	Recifiered at 99.53. Nancollable. Fungible with outstanding issue, raising total to C\$300 million. Fees 1%%. [RJ Int'L]
Montreal Urban Community	cs75	2004	71/2	101.05	99.00	Reoffered at 99.425, Noncollable, Poyable in Jon, Fees 2%, [Hambros Bonk.]
Australian Industry	Aust 100	2004	6%	101.20	98.50	Noncollable, Payable in Jon. Fees 256%. (Hambros Bank.)
Development Corp. Marubeni	Y 20,000	1998	2.70	100.20	_	interest will be 2.70% until 1997, thereofter Liber less 0.125. Redecinable at par from 1997. Fees 0.25%. Denominations 100 million yen, (Coldman Social)
Mitsubishi Corp.	y 10,000	1996	2.30	100	-	Noncollable. Fees 0.20%. Denominations 10 million yen. (IEJ
Pinance Nissho Iwai	y 10,000	1998	3.40	100%		Interest will be 3.40% until 1997, thereafter 6-month Libor less 0.125, Noncolloble, Pees 0.25%, Denominations 10 million yen.
SMC Corp.	y 10,000	1998	3.05	101.575		(DKB InfL) Reoffered at 100.0625. Noncollable. Fees 1965. Denomina-
						tions 10 million yen. (Asahi Finance.)
Equity-Linked Converse	\$ 60	2003	514	100	_	Semionrually. Noncollable. Convertible at \$19% per share, p
Technology Doiwo Industries	\$ 50	1997	11/6	100	_	24% premium. Fees not disclosed. (Lehman Brothers Int'L) Noncallable. Each \$5,000 note with one warrant exercisable into company's shares at 1,384 year per share and at 106,90
Mr. 12 Pr. 5	\$ 60	2003	4	100	· 	yen per dollar. Fees 29%. (Down Europe.) Nancaliable, Conventible at 485 baht per share and at 25.33
Kiatnalian Finance & Securities		<u> </u>	·	<u> </u>	·	boht per dollar. Fees 299%. [Bardays de Zoete.]
New World Development Co.	\$300	2000	4%	100		Semiannually, Caliable at 101.70 from 1997. Convertible at HS\$35.15 per share, a 22.05% premium, and at HK\$7.724 per dollar. Fees 29/%. Denominations \$10,000. (Merrill Lynch Inf1.)
Nikkodo	\$ 80	1998	21/4	100		Semicontrolly, Noncolloble, Each \$30,000 note with 10 war- rants exercisable into company's shares at 1,692 yen per share and at 107,95 yen per dollar. Fees 29%, (Nonsura In L.)
Wattachak	\$70	2003	3½	100	_	Redeemable in 1998 to yield 6.65%. Convertible at 298 bahs per share, a 15% premium. Fees not disclosed. (Flemings.)
		1007	154	100		No. 11 Lt. Frank 5 000 and anto with Surpressed assertion

BONDS: Mark Issues in Spotlight MERGER:

Kamigumi

Sapporo Breweries

Penta-Ocean Construction

Given the heavy volume and rumors of significant amounts of unsold state government paper, bankers estimated the 30-year sector
was now saturated.

Overall, issuing activity is expected to slow considerably this
week with Tokyo closed for a holi-

day on Tuesday and New York

shut on Thursday.

With U.S. bond prices continuing to crode, there was strong demand for floating-rate paper with new issues totaling some \$1.5 bil-

lon.

Bankers were full of praise for Lehman Brothers International's handling of the \$1.35 billion issue for Korea Electric Power Corp.—
the first global bond from a develution country. The 10-year bonds oping country. The 10-year bonds capital market."

rector of the National Debt Office, said Friday that Sweden's net forcegn currency borrowing requirement for the year ending in June is no more than the equivalent of 30 billion kronor (\$3.6 billion), barely 10 percent of last year's level. But he noted that gross borrowing will be higher since his office is undertaking a "fairly large-scale restructuring of the foreign-currency portfolio."

He said he is looking to extend the average maturities "by converting short-term bank loans into more cost-efficient loans in the capital market."

Sized European carriers. Dutch analysts have forecast catastrophic losses and even bankuptcy for KLM if Alcazar failed.

SAS, with a weak capital base and far from the densely populated center of Europe, is seen as the most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. Austrian Airways, 51.9 percent state-most vulnerable of the four. A

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Nocciliable. Each 5,000-mark note with five warrants exercisable into company a shares at an expected 24% premium Fees 25%. Terms to be set Nov. 24. (Namura Bank.)

Continued from Page 7

halt, J.P. Morgan & Co. for Hesse, and Goldman, Sachs & Co. for North-Rhine-Westphalia.

While there was broad agreement that the pricing on the Austriana bond represented fair value, and hond represented fair value, there was no such consensus on the state issues. Bankers noted that state borrowers usually pay up to 40 basis points more than the federal government in the domestic market, and they fretted that this was not reflected in the pricing of the 30-year bonds.

Given the heavy volume and rumors of significant amounts of unsold state government paper, bankers estimated the 30-year sector was now saturated.

Overall, issuing activity is expected to slow considerably this petted to slow c

European ally, analysts said.

GM Cars To Be Sold As Toyotas

Compiled by Our Staff From Dispotches TOKYO - Toyota Motor Corp. said Saturday it would sell righthand drive cars made by General Motors Corp. under the Toyota name in the first such deal between B

U.S. and Japanese automaker.
Starting in 1996, Toyota will
market 20,000 GM Chevrolet Cavaliers annually through its dealer cetwork in Japan.

The announcement was made

Saturday hours after the summit

meeting between President Bill Clinton of the United States and Prime Minister Morihiro Hosokawa of Japan in Seattle. The move could triple GM's U.S.built exports to Japan hy 1996. GM sold 9,000 U.S.-made cars last year

in Japan, and 1993 sales are expected to be under 8,500. Japanese news reports questioned whether the deal would benefit Toyota, saying the agreement was merely another burden amid the

flagging car market in Japan.

Jiji Press said it would be difficult for Toyota to scheive the announced figure hecause Toyota dealers are unwilling to sell GM cars in such severe economic conditions.

Japan's domestic sales of new motor vehicles in October fell 11.3 percent from a year earlier, to 374,227 units, the seventh monthly decline. Jiji Press said the price of a Chevorolet Cavalier was expected to be set at around 2 million ven (\$19,000). which is much more expensive than Toyota's popular Camri series.

The agreement is part of Toyo-ta's pledge to GM and to the U.S. government to boost sales of GM cars in Japan.

"It doesn't break down the wall. but it certainly penetrates it in a significant way," said Chris Cedergren, analyst for AutoPacific Group in Santa Ana, California. (UPI, AFP, Reuters)

CREDIT: Bond Rally Over?

Continued from Page 7 to raise short-term rates all played

a role in the sell-off. Money managers are also selling to lock to nice profits for the year. Most important, the mood of the market is turning grim. Even minor data that simply affirm what everyone seems to know - that the economy is growing a little faster - have become a reason to sell.

The self-off has sharpened the debate between those who think the

U.S. CREDIT MARKETS

rally is over and those who argue the decline in long-term rates will rethe economy will grow at a moderate pace next year while inflation remains in check.

"I don't see the case to say that we can set new lows on interest rates," said Nicholas Sargen, the chief investment officer at Prudential's Global Advisers, a global bond fund. "Even the old low of 5.75 percent - that looks distant now." John Lipsky, the chief economist

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CATEA 10.80 at Salomon Brothers Inc., took the opposing view. "I don't want to say the rally is over," he said. "If we are right on the fundamentals, the U.S. is likely to go through 1994 — the fourth year of an expansion — without secelerating inflation, and that would be a positive surprise

for the bond market." What makes choosing sides diffi-cult is that the outlooks are not very different. Both camps expect moderate growth next year at a slower pace than the 4 percent rate now expected in the fourth quarter. They both expect inflation, run-ning at less than 3 percent this year,

to remain in check.

Mr. Sargen, however, argued that inflation has to go even lower to get long-term interest rates to new lows. Mr. Lipsky expected that inflation of about 3 percent would be enough to assure investors that it was oot rising.
Unfortunately there will oot be

even many hints until well into Jannary, which means the selling, and the volatility, will continue.

Euromarts At a Glance

Eurobond Yields Nov. 190v. 12 Yr Neh.

402 5.94 8.12

5.49 5.90 7.48

4.28 4.71 4.50

1.08 7.01 8.72

4.24 4.28 8.76

8.25 8.77 12.94

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The Week Ahead: World Economic Calendar, Nov. 22-26

A schedule of this week's economic and

Asia-Pacific

Nov. 22 Trikyo Sepi hpusehold spending figures Forecast Down 0.6% Hong Kong Oct. consumer price index. Earnings expected Tokyo Electric Power, Tokyo Gas. Osaki Gas. Sato Kogyo. Da Nippon Printing Hong Kong Hopewell Hipkings expectio announce details of the inibal public offer for its Consolidated Electric Power Asia power station concern • New 24 Tokyo Oct vehicle producillor.

Camberra Oct new motor vehicle registrations. Forecast Up 10%.

Camberra Oct new motor vehicle regis-trations. Forecast Up 10%. Earnings expected today kansat, Ho-kuhku, Chubu, Tohoku, Kyushu, Hokkat-do Gas, Tobu Electric Rallway, Kehini Electric Railway

• Mow. 25 Westington Fletcher Chel-lenge to hold special shareholders meet-ing seeking approval in plans to create special class of shares lied to the perfor-mance of tonestry operations in New Zea-land and Chile.

Earnings expected today Oai-chi Zea-land, Bark pl Tokyo, Sakura Bark, Mitsubrishi Bank, Fuji Bank, Sumrtomo Bank, Daiwa Bank, Sarwa Bank, Tokai Bank, Asahi Bank, Sarwa Bank, Tokai Bank, Asahi Bank, Sarwa Bank, Tokai Bank, Asahi Bank, Sarwa Bank, Tokai



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tionwide consumer price interves. Ferecast Tokyo CPI up 1 14% ph year, natonwide CPI up 1 7%.

Heng Keng Thurd-quarter economic report and its final Interests for economic growth and consumer prices in 1993

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Europe

• Nov. 23 Frankfurt Second round of wage talks in the German chemical sec-Vienns Conference p1 the Organization p1 Petroleum Exporting Countries starts • New. 24 Amsterdam Preliminary Initia-quarter gross demestic product Nov. 25 Frankfurt Angle-German

Americas

Earnings expected this week Carter Hawley hale Stores Nov. 22 Buenos Aires Subscription

5 Nov. 26 London Confederation pl

Madrid Thirp-quarter rate Forecast 23.0% 30% in the Central Puerro SA electricity generating company. Frankfurt Nov. preliminary condex Forecast Up 0.3% in e Nov. 23 Mexico City Mexico s Sen-are is expected to vate on the North Amer-ican Free Trade Agreement Cuttook The • Nov. 22 Germany and France presen

ican Free Trade Agreement Outlook The ireaty should be approved with barely no properties. Frankfurt Oct M-3 money supply Fore-Millan Nov consumer price index for major chies. Fprecast Up 4.2% on year • Nev. 24 Washington Oct Ourable

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Eernings expected Harmel Factor Corp. PWA Carp . Nov. 25 Brasilla Economy Ministe ip present loday or lomorrow a new 1994 budget to Congress United States Thanksgiving Cay holiday

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• Nov. 25 Mexico City Bioders presem offers for state-owned, pipe maker company Procarsa SA New York: OVC Network Inc. is \$10.6 bil-liph offer for Paramouni Gommunications

QVC: Financing Is Found for Bid

Continued from Page 7

Monday is also the expiration date for Viacom's \$85-a-share cash offer for 51 percent of Paramount's shares. Viacom plans to exchange stock for the rest of Paramount in the second phase of its deal.

QVC is offering \$90 a share in cash for 51 percent of Paramount's stock in an offer that expires on hid Nov. 29. It also would pay stock for the remainder. The value of the takeover is about \$10.6 billion.

The stock market has been valu- and best transaction for the iog QVC's bid at roughly \$1 billion

more than Viacom's offer, but the Paramouot board rejected it last immediately to the state's Supreme week for strategic reasons and hecause it contained legal and financial contingencies.

Mr. Diller. in a letter sent to the Paramount board, said the new financing commitments and last week's decision by federal antirust regulators to let the deal proceed once Liberty Media Corp. dropped out as a backer of QVC removed key reasons cited for rejecting his

He said the Paramount board "should degotiate with both Viacom and QVC to obtain the higher

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Last Week's Markets

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Page 10		INTERNAT	TIONAL HERALD TRIB	UNE, MONDAY, NOVEME	BER 22, 1993	Sales In Net	† Spiet in ter
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LEBANON HORIZON 2000

Back in Business, Beirut Enlarges Its Opportunities

The lights are coming on all over Beirut as life returns to normal after 17 years of civil war and three of a stalemate peace. The bright lights of the revived city symbolize its return to confidence and bustling enterprise.

Boutiques, bars, brassenes and restaurants are opening daily in Hamra and Jounieh. Banks and offices are putting up new signs (Credit Lyonnais has just moved into Beirut). Hotels in the city center are being refurbished, and many are open for business. Soon, plush seafront hotels like the Phoenicia and Saint Georges will be back in business, along with the already functioning Summerland and Bristol. The proposed reopening of the once world-famous casino will be the final

struction leader.



Hrawi: "I believe we are all working toward one Lebanon."

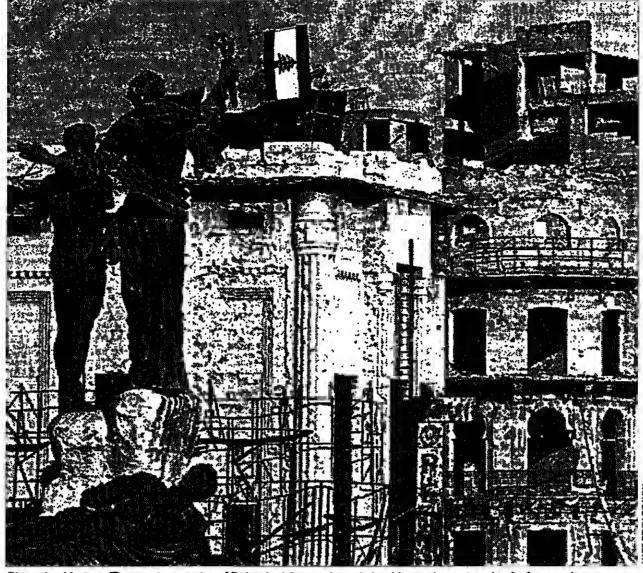
signal that Beirut is back to normal. The downtown city center itself is about to be turned into one of the world's largest construction sitea as the proposed \$1.9 billion Solidare radavalopment gets under way.

It is impossible to exaggerate the scale of destruction in the war-tom central district. The reconstruction program is the trail-blazing feature of tha Horizon 2000 project that tha government hopes will give Lebanon a new heart and soul for the next millennium.

Collective unity and democratic progress toward a brighter future is the combined objective of the "confessional" government (one whose leaders and executives are from dif-Rafic Hariri, prime minister and reconferent religious faiths, so power is shared).

President Elias Hrawi, who leads what is in effect the republic's three-man executive with Nabih Berry, president of the National Assembly, and Rafic Harir, the prime minisler, speaks about changes in attitude. "We used to refer to the Muslim army cr the Christian army - now we speak only about the Lebanese army," he says. "We want to see a Lebanese generation that will flourish and is looking not only

Continued on page III



Place des Martyrs: The war-tom center of Beirut is rising again and should soon be restored to its former elegance.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department and Is published simultaneously in the IHT and Tha Naw York Times. . It was written by Michael Frenchman, a London-based writer who specializes In the Middle East, and Pamela Dougherty, a free-lance writer based in Jordan.

Inside:

Page II: Stabilized Currency's Effect, Utilities Page III: Administration of Contracts
Page IV: Confident Banks, Millions Pledged, Building the

Page V: Industry's Role, Restored Pon Page VI: Revived Tourism, Archaeological Promise, Airlines

Seven Steps That Will Lead to the Rebirth of a Nation

"Horizon 2000," the 10-year rebuilding program for Lebanon, is more than just a reconstruction plan. Rafic Hariri, the prime minister (and former businessman, banker and entrepreneur), haa been the driving force behind the project, which he sees as a unify-

والمناور والمتعاض والمستعادات

ing symbol of the new Lebanon. More than \$10 billion is to be spent on developing the social infrastructure of the country, in addition to the city center redevelopment by tha company Solidere, of which Nasser Chammaa is secretary-general. Mr. Hann says: "It was my concept, but I consider it the concern of a government to be responsible for the center of the capital."



Nasser Chammaa. secretary-general of

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Nohad Baroudi, secretary-general of the Council for Development and Reconstruction (CDR), totd a group of American businesspeople in Washington last month that as Lebanon moved into an epoch of peace and stability within the Middla East, "we must rise to the challenge of nurturing a Lebanon that reflects our proud heritage, and the rebirth of a nation emerging with confidence into the next millennium." He added, "We have to overcome the economic and

social constraints and wounds that war has left in its wake." The final version of Horizon 2000 was published last March and consists of seven main sectors: the city. talecommunications, water and sewers, electricity generation and transmission, transportation, schools and hospitals. and reform of government institutions.

Mr. Hariri is confident that the program is on course and rejects criticism from some quarters that little has been achieved so far. There have been several changes to the original concept of Horizon 2000. These include modifications to the marine development in Beirut, which onginally included an artificial island. This has been scrapped. Some plans for expressways have been changed or abandoned. There are to be more open spaces in Beirut, and 40 percent more old buildings are to ba retained.

Changes such as these have slowed down the timetable. "But." says Mr. Hariri, "look about Lebanon and see. In a lew months' time I think Beirut will become one big building site and a boom town again."

Initial delays in financing seem to have been overcome, and \$1.4 billion has been raised so lar. "This is mainly in the power sector and for part of the telephone network." says

Continued on page VI

THE **SOLID STEADY STRENGTH**



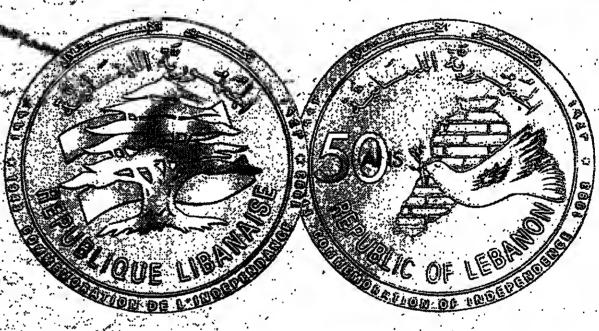
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Stabilized Currency Has Wider Effects

Tha provision of all things to all people is the demand being made of Lebanon's government, en unusual turn in an economy and society that

Machinery imports reach \$300 million

have always been dominated by the private sector. But even ee the governmant tries to reshape the economy and goes ahead with massive rebuilding plans, its main objective is to enable the private sector to return Lebanon to its place as e

regional economic player. Reconstruction activity will support private-sector activity as electricity, water end communications end other sarvices return to normal. This should also boost investor confidence in the ability of the government to deliver on its ambitious promises. Apart from the \$20 billion that the government has targeted for private-sector investment in the rebuilding programs, efforts are being mada to involve the private sector directly in the government-directed rabuilding effort.

The new mobila-lelephone system, toll roade, and port and airport operations have been identified as possibilities for private initiatives. This has produced e positive response from such leading private investors as, for example, Nagib Mikati. Fuad Siniora, minister ol

etete for financiel affairs, says many Lebenese are now beginning to realize that they can get a better return on their money from investment at home. Ha points to the real-estate sector as one offering possibilities of a good investment. Land that was worth \$8 per square \$80 to \$100 par square meter, he says. "It may take long time, but the Lebanese will come back and invest." Mr. Siniora says

policy is directed to ragain-

ing authority ovar sources of

revenue and to rationalizing and controlling spending. So far, the policy seems to be enjoying some euccess, and overall economic indicators for 1993 are positive.

Imports remain high at \$2.1 billion for tha first half of the year, but a substantial share of the total is for re-export. Exports are also growing elowly. With net capitel inflows rising, the balance of payments moved from a September 1992 deficit of \$800 million to a \$500 million surplus by September 1993. Government revenues over the same period rosa by 450 billion Lebanese pounds (\$260 million) to 1.194 trillion pounds, while expanditures were up by 266 billion pounds to 1.81 trillion pounds, cutting the delicit from 800 billion pounds to to 660 billion

Ravenue improvements are coming from more efficient collection - customs duties rose to \$92.6 million in the second quarter, three times their 1992 second

new taxes. In fact, the govemment has asked partiement to approva sharp reductions in corporate taxes, from the current 42 percent to 10 percent.

The government has now nted its 1994 budget of 3.8 trillion pounds, which includes a 12 parcent growth in expenditure over 1993 and a drop in the budget deficit from 50 percent in 1993 to 42 percent in 1994.

Of crucial Importance to the economy has been the stabilization of the Lebanese pound, which has settled at around 1,730 to the dollar after an all-time low of 2,382 to the dollar in September 1992. Growing confidence in the currency can already be saan in tha willingness of Lebanese buyers to move from three-month and sixmonth Treasury bills to two-

The Ministry of Economy has set up e team to control period in 1992. consumar pricee, but the best prospect for improved lion in 1993, up from around living standards is a quick-



Beirut construction permits issued in the second quarter of 1993 covered 2.7 million square meters of the city's area.

ening in private-sector activity, which would ganarate new jobs, and this seems to be under way.

Construction permits issued in the second quarter of the year covered 2.7 milfion square meters, e rise of 94.98 percent over the first quarter of the year and 4.26 percent more than the same

Machinery imports are expected to reach \$300 mil\$120 million in 1991 and 1992, as industrialists rehabilitate and axpand their

Taxtiles, food, clothing, jewelry, printing, packaging and light industrial goods, all traditionally strong sectors, are set to revive. Exports to tha Arab stetes are also growing slowly, with Syria, Jordan end Saudi Arabia emerging as the strongest

Pamela Dougherty

Symbols of Return To Normality

surge of infrastructure redevelopment is creating notable opportunities for overseae investors and

local entrepreneurs.

The full benefits will not be falt until 1994-95, but for most Lebanese they cannot

come soon enough. Competition helps They hava to push prices down suffered from vears

tricity end almost complete breakdown of basic water supply and weste-disposel systams. Airport and port facilities have survived on little more

arratic elec-

than will power. Good sarvices have become a potent symbol of peace and normality, and they have undoubtedly improved throughout 1993. But the tangle of wires that festoon Beirut streets is the most eloquent testimony to

Lebanon's current the work still to be done. The water-supply and waste-water-treatment situation is a good example: In 1982, almost all urban houses and 85 percent of rural communities had claan, piped water supplies from public systems. Today, all of

Lebanon's 18 watertreatment

only 10 pertalephona services and an cent of chlorinators are luncboning. Ever resourceful, many people have dug wells or survived by drinking bottied water. But now they are ready for taps that flow.

Sewage-treatment and solid-waste facilities are in aven worse condition, with waste water from coastal communities now discharged directly into the sea and that from many inland communities into rivers and streams used for domestic water supplies by downstream communities. For 17 years, most solid waste has been dumped along major roads or along the seacoast. Immediate work is needed to repair or replace waste aquipment, develop new landfill areas, establish a major incinerator plant and rehabilitata the existing compost plant on the edge of Beinut.

The Council for Development and Reconstruction is now signing contracts for a program that goes beyond rehabilitation and is meant to equip the country with the infrastructure needed to reestablish it as a regional commercial and industrial

The program will also ensure that for the first time in its history, Lebanon will have e balanced geographi-cal and sectoral distribution of resources, part of tha overali effort toward national reconciliation.

Priority areas for ublity expansion include electricity end telecommunications. which underpin most other. development. Major contracts for electricity-supply repair and expansion have been signed, and those for a new public switching telephone network of one million lines and a global system for mobilae ara due before the end of 1993.

Contracts for work in the

A notable feature of the process is the high level of interest shown by international contractors. A total of 61 companies applied for prequalification for work on the estimated \$350 million in contracts for the rebuilding of Beirut airport, and 23 of them have now been prequalified. Conspicuous by their absence are U.S. companies, kept out of the market by a combnuing State Department ban on travel to

Lebanon. The tight compatition batween companias has already halped to push some contract prices down, notably in the telecommunications sector.

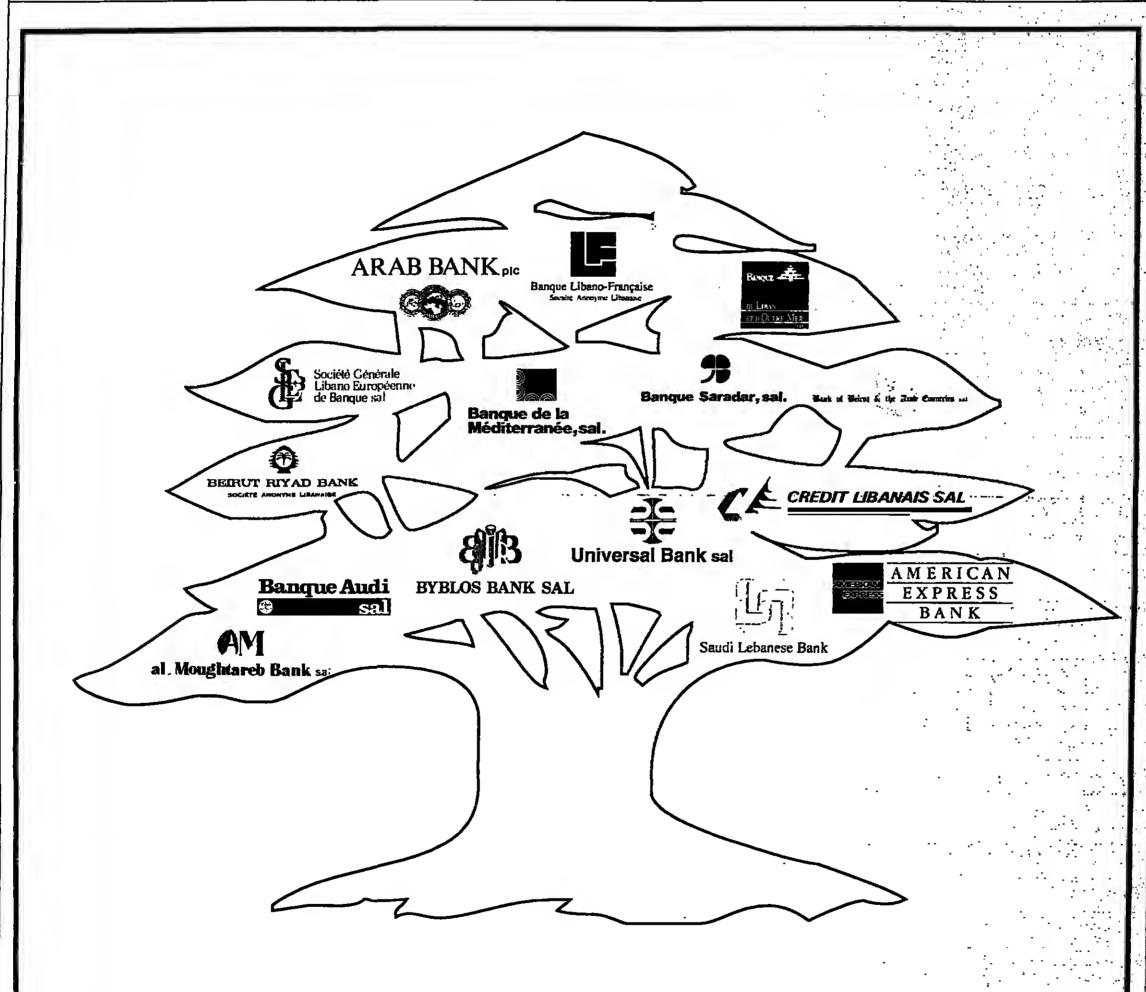
The scale and complexity of the work to be done is enormous, and work in tha Beirut area is now being supplemented by a special \$1.993 billion Suburbs Devalopment and Motorway Conetruction Program, which is headed by Ghassan Tahir, a member of the prime minister's advisory team and adviser to the Council for Devalopment and Reconstruction.

Mr. Tahir says the program includes \$1.1 billion for the building or rehabilitation of around 330 kilometers of motorways. This will reintegrate the fragmented regions of Lebanon and strengthen connections with other Arab countries. Work will include a coastal road, a major highway between Beinut and the Syrian border to connect with the Arab motorway and a new Bekaa-Synan border road passing through Baalbek.

The second major ale-

ment of the program is a \$200 million rehabilitation effort in the densely populated northern and southern suburbs of Beirut.

The Saudi Fund for Development has recently signed a \$130 million soft loan for Lebanon, some of . which will be used for the suburbs program. Work includes from street rehabilitation (even basics such as storm-water drains and street lighting have become a rarity in most of Beirut), school, university and hospital building, renovation of government buildings and he development of new



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ADVERTISING SECTION

Building Contracts Must Be 'Cleaner Than Clean'

cel and bureeucratic delays, some of the major works in the reconstruction of Beirut and the Lebanese infrastructure ere now going ehead. They represent the start of what is probably the biggest construction program in any one city in the world. Total expenditure for the first phase is put at more than \$10 billion, and 100 contracts will have been awarded by next

According to Al-Fadl Chalak, president of the Difficult blending of old and new

January.

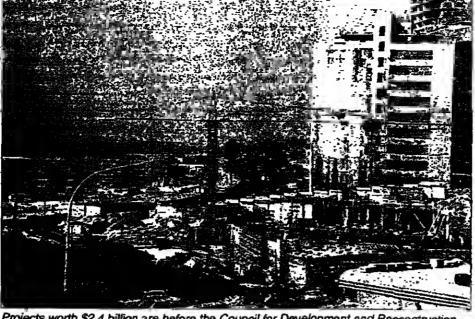
Council for the Development and Reconstruction of Beingt (CDR), bids for some \$2.4 billion worth of projects have been either agreed upon or submitted. "At the moment." we are looking at about 100 individual projects, says Mr. Chalak. "There is very

severe competition end overwhelming international Interest in what we are trying to do."

Mr. Chalak is the man in the hot seat when it comes to deciding who does what. "We heve e board of 12" directors in CDR who meet twice a week to look at pro-"I've learned how to be patient, to use my own judg-ment and to apply pressure when it is needed so that we can get things done. Very strict rules are being applied to the submission of bids, which are opened in public and filmed by video cameras. When we say bids must be in by 12:00 midday, we mean 12:00 and not

Mr. Chalak adds that it is vital that the CDR is seen to be cleaner than clean. "We have to be very strict with these tenders because this country needs to raise the level of international credibil-

The CDR is the central



Projects worth \$2.4 billion are before the Council for Development and Reconstruction.

to on behalf of the Council of Ministers and reports directly to the prime minister. The CDR is also responsible for formulating the overall planning and securing financing for the implementation of its programs.

The CDR was originetly conceived in 1977, In 1991, a new executive team joined the board. The CDR has an all-Lebanese staff of 140, including 60 professionally qualified experts who, in conjunction with a number of consultancy firms, appraise and prepare tender documents. The CDR is often able to compensate for the shortage of qualified administrators in the public sector and sidestep unnecessary bureaucracy.

*Our administrative status gives us some flexibility," says Mr. Chalak. Answering criticism that the CDR has been slow in getting projects off the ground, he replies: "In certain things we are on target. ft all depends on the funding. On some project financing that is being done by Lebanese, we are in fact ahead. Unfortunately, with some of the funding agencies, things are taking a tittle longer because of little bureaucrats with little com-

Mr. Chalak, an engineering consultant for many years, is a man who does

tendering committee and not suffer tools gladly. In this job, I have learned how to get tough," he says. "To do this, you need two things - to know your work, and to push. If you don't know, you can't push

Nohad Baroudi, CDR's secretary-general, says con-tractors have laarned that there is "no single key person" who might help obtain e contract. He points out that the CDR evaluation committee members are only given 10 minutes' warning before being chosen for e meeting. "We are doing our best to maintain the highest Integri-ty," says Mr. Baroudi. Even having a top joint-venture partner or agent does not always help. He cites the case of the French company Bouygues, which has won some key contracts in the electricity distribution field

resentative in Lebanon. Both he and Mr. Chalak emphasize to contractors that they must abide by the rules, prepare end submit the documents as specified to the letter and, above all, present them on time.

without having a single rep-

Next January, when the offer to the public of shares In the Belrut reconstruction company, Solidere, closes, will be a key month. "By that tima, we should have all the final designs and tender documents for some of the

studied at the inaugures discussion with the CDR," says Nasser Chammaa. secretary-general Solidere.

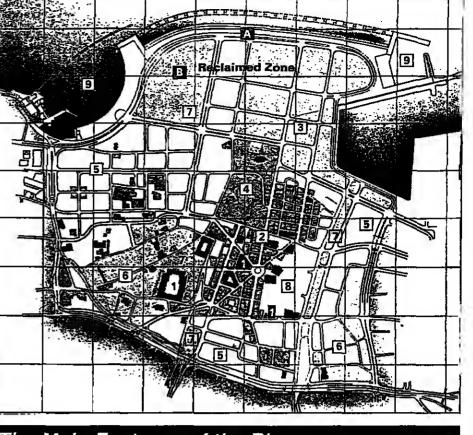
One of the first steps will be to go ehead with the marine development on the central north shore of the city, Normandy Beach, which has become en enormous garbage dump and major health risk over the last 17 years. Now 450,000 square meters of this area are to be recteimed and turned into marine walks and parks, with some new buildings.
Mr. Chammaa explains

that a total of 1.6 million square meters of land will be redeveloped over the next six years as part of the Beirut Central District reconstruction. The work will be split into three main contracts - the marine reclamation, the infrastructure and utility services, and the construction and restoration of

The original master plan for the center of Beirut has been changed considerably and has evoked considerable criticism.

the city center.

"The challenge is to get coexistence between the old and the new," says Mr. Chammaa. "It has been very difficult to get some of the changes made to the old major works, which will be master plan for environmen-



The Main Features of the Plan Public & religious buildings

6 Residential area

Public parks & squares

Archeological excavation area

Tree-lined seaside promenade

Seaside park

Preserved historic core of the city (pedestrian priority area)

Financial district

(mixed use of offices. recreational & shopping facilities)

Traditional old souk area (pedestrian - retail area)

Mixed use areas (commercial, office, hotel, residential)

tal and aesthetic reasons. People found it difficult to understand the original concept, which in any other country would have been regarded as a discussion

document." The center of Beirut is a blitzed site, reminiscent of old newsreel pictures of Dresden after it was lirebombed in World War II. The damage is homific, and

that anything can be worth saving. In fact, at least 266 buildings (about 15 percent of the existing ruins) are to be restored, and new ones are to be merged with them to produce a dramatically restored city center.

"It is the first time that something on this scale has ever been attempted and presented to the international community as a global it seems at first sight unlikely investment project." says Mr.

Chammaa. "It is going to have a very significant effect on the development of Lebanon, and over the next five years, I think it will have a 10 percent impact on the GDP of this country. In spite of all the difficulties and the criticism in the past, which has not always been objective. I have always had this feeling that this project would happen.

for peace but for peace of mind. I believe we are all working toward one Lebanon."

Back in Business

Mr. Berry, a supporter of Labanese unity and of the Lebanese-Syrian economic agreement, believes, however, that Lebanon cannot move toward full democracy until it abolishes the "confessional" system of government. "It is an obstacle," says Mr. Berry, pointing out that many Belrut Christians boycotted the last election because of the elec-

Bullets poured into this building during the bad times. The inhabitants now look forward to a brighter future.

Continued from page I

Another person who is working to create unity and restore Lebanon to its former glory is Mr. Hanri, a Sunni Muslim, banker, engineer, peacemaker and, it has to be said, a reluctant career politician. He has turned out to be the hon-

Resilience survived 17 years of war

est broker between the warring factions of Lebanon's bitter civil war, a role that he first took on in 1983 at the Lausanne Conference. This was followed by the Tait accord, which laid the foundations for political reconciliation. One year ago, he was appointed prime minister of a coalition government that has so far worked without too much strife.

There is no doubt that the situation is better every month in spite of the many difficulties," says Mr. Hariri. "There is unity, and we are definitely on the right track."

In addition to maintaining its sovereign independence, Lebanon should play a greater democratic role in the region,

Commensing on the peace accord with Israet and the PLO, Mr. Harin expresses concern about the fate of the 350,000 Palestinians in Lebanon, the withdrawal of Israeli forces from Southern Lebanon, and relations with Syria, which has 20,000 "guest troops" in Lebanon.

Most of all, Mr Hariri would like to see the United States

working toward a global and comprehensive peace in the area. "There is no turning back on our side," he says, "and no turning back for Syria either." He is adamant that Syria wants an agreement for global peace in the region and adds that any further peace moves are up to Israel. "The ball is in their court," says Mr Hariri, adding that Israel's total withdrawal from southern Lebanon was the key.

President Hrawi confirms this. "We are ready to sign e

paace treaty, to guarantee peace with Israel on condition that they withdraw, he says. "We are ready to do this now. Lebanon is guaranteeing peace on the border with Israel, and not one bullet will be fired."

Mr. Hrawi alleges that the recent Israeli raids into southem Lebanon and the consequent fleeing of thousands of Lebanese refugees northward to the Beirut area was aimed at creating massive economic problems for the Lebanese government. "It was also aimed at discouraging Lebanese expatriates from returning with their money and thus hindering the reconstruction plans," adds Mr. Hrawi.

There are said to be more than 10 million Lebanese over-seas, mainly in the United States, Canada, Africa, Australia and South America. Their total wealth could constitute a major economic force if more capital was repatriated to Beirut. According to the Central Bank, about \$1.5 billion has

returned so far this year.

"We are making every effort to tell our own people and the world as a whole that we are now e serious government," world as a whole that we are now e serious government, says Mr. Fouad Sarrious, minister of state for finance, who says Mr. Fouad Sarrious, minister of payments by the end of expects a surplus in the balance of payments by the end of the year. "We have regained the unity of our country, and we have regained control over every part of the country and

Rad Salameh, governor of the Bank of Lebanon, says, "Our biggest problem is to keep e sound monetary system and to keep financing the reconstruction — that is the real every source of revenue." challenge for us." He explains that the government needs \$4 billion over the next 10 years, which must be raised without enlarging the local economy. By the end of this year, Mr. Hairi hopes to have raised from international sources e total of around \$2 billion for the redevelopment program. Other mories will come from budget revenues, particularly more

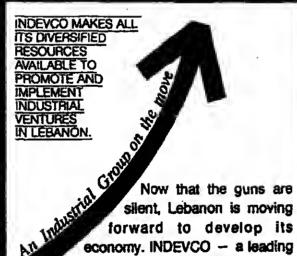
There has always been e tradition of tax evasion in this effective tax collecting. country, but now we are trying to do everything to regain the country, but now we are trying to do everything to regain the confidence of the public and reduce the enmity that existed between people and the state," says Mr. Sanioura.

While there are many problems — rehousing the million or so disclared persons, restoring the country's infrastructure.

so displaced persons, restoring the country's infrastructure, overhauting the banking system and creating new invest-ment opportunities - there is also a vibrancy and resilience that few countries could have sustained after a 17-year war.

"We have tearned to put the interests of the country before that of the communities," says Mr. Santoura. And that message seems to be getting through to the Lebanese, who grow arms alread on the threshold of concentration. once again stand on the threshold of opportunity - given a Michael Frenchman real regional peace.

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forward to develop its economy. INDEVCO - a leading manufacturer in the Middle East of consumer and sanitary paper tissue, plastic and corrugated carton containers, agricultural and industrial plastic films and wood products - is well positioned and committed to undertake an active part in the reconstruction process.

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Newly Confident, Banks Seek Expansion

Computerization adds

After three years of peace, Lebanon's banking and financial system is emerging from a period of drastic change. Commercial banks, having "cleaned" their balance sheets, now plan to introduce new investment products and technology, and to seek greater international credibility.

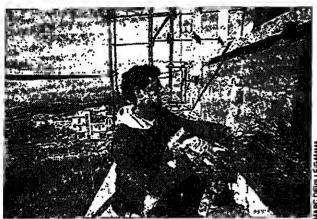
Banking, invastment and company legislation is baing changed so as to create a more active environment for the banking sector as a prelude to the reopening of the stock market. In 1992, there was an overall 37 percent growth in banks' assets, measured at constant prices.

The banks are having to cope with massive inflows of capital from Lebanese expatriates. This swelled the deposit

base to \$8.5 billion at the end of lest year. According to Mr. Riad Salameh, governor of the Central Bank of Lebanon, some 70 percent was in U.S. dollars, and during the first part to customer services of this year, en additional \$1.5 billion came into the system. Thara has also been a conversion of more than \$1 bil-

lion to Lebanase pounds, "which shows confidence in the

future of Lebanon." Dollars are extensively used on e day-to-day basis by visitors when paying in hotels, restaurants, shops and taxis, and all higher prices are listed in dollars. Inflation hes eroded the value of the Lebenese pound, which was 5.94 to the U.S. dollar in 1984 end is about 1,720 to the dollar today.



One of the challenges facing banks: Finding the finance for rebuilding the country.

This has made it impractical to use the Lebanese pound, as the largest note in circulation is 10,000 pounds. The central bank will issue new 20,000-pound and 50,000-pound notes in about six months' time.

Mr. Salameh described as a "confidence factor" the fact that people are now investing more in the long term. "Investment used to ba only for three months, but now we are seeing investors buying two-year notes," Mr. Salameh says.

"Il looks as though there is more optimism about."

Once parliament has approved legislation, longer debt instruments will be introduced as well as other products to help encourage a secondary market. Mr. Salameh is also keen that banks develop more non-balance-sheet activities

once the law has been changed. Some banks have already begun to introduce new products - mortgage bonds ahead of the impending changes.

François S. Bassil, chairman and general manager of Byblos, the ninth-largest bank in terms of total assets (\$309 million), has started issuing parsonal loans and certificates of daposit, and ha plans longer-term house financing (the present limit is 36 months). We hope to do more trada, finance and business investment in the future, including some short-term indus-

trial financing," says Mr. Bassil. Banqua Audi, the sixth largest, with assets of \$374 million at the end of 1992, is also planning for a new era of banking in Lebanon. "We are now fully computerized and ware ona of tha first banks to be so," says Mr. Raymond Audi, chairman and general manager. "Wa have a full on-line system and hope to have this in real time before long." The bank has 19 branches and expects to open another two be-tora the end of tha year. It is also tha only Lebanese bank to have a network in the United States (New York and Los Angalas), in addition to France and Switzerland. "We like to lotlow our customers," says Mr Audi.

One of the problems ahaad for Lebanese banks is to meet the Bank of International Settlement's capital-asset ratio of 8 percent. This is expected to force a number of mergers among the country's 77 banks, of which only about 25 ara truly active. Banque Audi, which had a \$12 million cash injection last April, expects its ratio to reach 10.5 percent by the year end.

Some foreign-led joint vanturas are expacted as nawcomers arrive (ona of the latest is Crédit Lyonnais). While the central bank welcomes the amval of foreign banks, it is hoping to establish some guidelines to prevent

Banks move into a new era: Above, training staff on computers, and right, Crédit Lyonnais opens a Beirut branch in the shadow of a damaged building.

tham from competing unfairly. "There have been very few mergers so far," says Mr. Audi. "Il will depend on the pace of normalization. Every Labanese wants to be a bankar, or to own a bank, and it is prestigious to become a board member of a bank here."

The largest and most successful bank today is Banque du Liban et d'Outre-Mer, which had total assets of \$700 million at the end of 1992, according to Naeman Azhan, president and director general. Customer daposits, which were just undar \$600 million at the end of 1992, have increased by 26 percent, and at the end of September stood at \$764 million. Of this, \$505 million was in U.S. dollars. Group deposits are more than \$1.5 billion. Mr. Azhari is planning to open a new investment bank and has opened an offshore bank in Cyprus. BLOM is 60 percant Lebanese-owned. Swiss investors own 7 percent, and the remaining shareholders are mainly Saudi and Syrian.

Mustafa H. Razian, chairman and general manager of Banque de la Méditerranée, the fifth-largest bank in terms of assets (\$521 million), plans several technology innovations. This is one of the principal changes going on now as nothing has been dona to upgrade systems over the past 16 years," he says. "Not only does tha bank want to imporve its domestic imaga, but it also believes it has been too conservative in its lending position in the past. Wa are now looking at certain investments that we would not have considered before - investment risks have now subsided." Mr. Razian hopes that a daveloping capital market will help to meet local investment needs.



Aiming to Build the Ideal Country

"I am Lebanon" is the literal translation of the name of a new nonprofit making association recently created in Beirut. The aim of Ana Lubnan is to build an image of an ideal country as a source of inspiration for its citizens, and as a source of confidence for would-be visitors, investors or returning citizens.

The difficult aim is to promote "good citizenship" after 17 years of bloody civil war that brought the society and its structures to near chaos. Ana Lubnan is conducting media and public-awareness campaigns on such issues as respect for law and order, road safety, the environment, hygiene and litter-free streets. It is encouraging participation from other associations concerned with thase problems.

The project was born two years ago, when Mustafa Assaad, current world pres-Ident of the International Advertising Association and duties and responsibilities, and willing to roll up their

advertising agency, published an emotional appeal to the Lebanese abroad to come back and invest their human resources, if nothing else, in the rehabilitation of their country.

TV, billboard and press campaigns followed, prompting a group of concerned citizens from all walks of life businesspeople, bankers, scholars and people in the media and advertising - to get together and form a framework for ac-

> tion. The 50th annivarsary in 1993 of Lebanon's independence provided an occasion to raffy the dreams and energies of postwar Lebanese society. In November, Ana Lubnan launched a year-long campaign to encourage the emergence of ideal Lebanese citizens: law-abiding, respectful of the environment, aware of their

president and CEO of Publigraphics, the leading Mideast sleeves to rebuild their country.

Millions Pledged to Help Rebuild Beirut

The sale of \$650 million worth of shares for the Beinut city center redevelopment company, Solidere, which went on offer beginning Nov. 1, is going according to plan. The offer, made through 22 Beirut banks, closes next January and is the start of a campaign to raise some \$10 billion for the first phase of the rebuilding of Beirut and the war-torn infrastructure of Lebanon. A total of \$1.9 billion is needed immediately.

The 10-year Horizon 2000 program will result in an increased, but manageable, government indebteuress averaging 59 percent of GDP over the period. Debt service payments are forecast to be no more than 6 percent. Gross financing requirements for the recovery program might reach as much as \$18 billion, including budget deficits and repayment obligations. "We are not borrowing to buy bread," says Fouad Sanioura, minister of state for monetary affairs. "We are borrowing to invest, and we have already received pledges of \$1.4 billion."

With more than 10 million Lebanese living overseas and 4 million in the country, there is every expectation that the direct Lebanese contribution to funding the reconstruction will be substantial. Some bankers estimate that there might be as much as \$40 billion held by Lebanese expatriates; orners put the figure lower.

What is certain is that the initial \$650 million share sales for Solidere will be the catalyst for further funding. Solidere will act as real-estate managers and developers for the area involved, the Beirut Central District. It will ensure that all the Infrastructure works are exacuted and will rebuild and restore certain buildings. The property owners in the district, about 150,000 triteholders, get first preference for the "A" shares on offer, and 6.5 million "B" shares are available at a Solidere's shares will be listed on the Beirut Stock Exchange

Rafic Harin, the prime minister and prime mover behind the Beirut recovery plan, has personally been responsible for helping to raise other parts of the funding. In the last three months, he has visited the United States, Europe, North Africa and the Gulf states to help raise finance.

T have had pledges of about \$1.4 billion to date, and we

are negotiating over a further \$800 million for the power station project," says the prime minister. While the tritial reaction to his requests for funding were well received, some pledges have not lived up to expectations. Some economic observers in Beirut suggest that some countries and agencies are holding back because of the Israeli-PLO agreement. Some bankers are said to feel that the new needs of the Palestinians may be greater than those of Beirut.

Mr. Harin started his fund-raising mission at a meeting with the Arab League foreign ministers in Damascus in late July, at which some \$500 million was pledged. He also held a conference in Belrut attended by more than 200 Saudi Arabian and other Gulf investors. Early last September, Mr. Harin and Esmet Abd Al-Maguid, secretary general of the Arab League, visited the Gulf countries.

Abu Dhabi promised to pay its full quota of \$75 million in cash. Kuwait said it would provide a similar amount, going back on an earlier promise in Damascus of \$100 million. Saudi Arabia was also reluctant to pay its promised \$200 million. Instead, it offered \$150 million in cash and said the ramaining \$50 million would be for equipment for the Lebanese Army and Internal Security Forces.

Oman has promised \$10 million and has so far paid \$2.5 million. Bahrain has offered \$10 million, and Syris has paid the whole of its promised \$10 million in the form of construc-tion materials. Egypt has promised \$10 million worth of aid, mainly as construction materiale and equipment for the Lebanese Army. Another \$10 million is due from Morocco.

Other financing includes \$29 million from the United Nations, of which \$15 million will go toward rebuilding house es and apartments. The European Investment Bank and other EC agancies are also providing funds. The World Bank, Islamic Development Bank, the Kuwait Fund and the Arab Fund are among the other aid providers. Approximately 16 donors are involved in the promised total of \$1.4 billion for the official funding. This does not include \$130 million from the Saudi Fund. \$130 million from the Saudi Fund.

Funds are needed for infrastructure works in the northern and southern suburbs of Beirut and road repairs and construction elsewhere in Lebanon, including the Lebanese University, teaching institutes, schools and hospitals. The

total needed for these works is approximately \$1.9 billion.

Money is being raised not only for the Horizon and central
Beirut programs but also for general real-estate and commercial ventures. A group of investors led by the Al-Habtor
Group of Dubas in the United Arab Emirates has launched a \$30 million luxury housing project in the Jamhour area over-

A Saudi Arabian Investment group is expected to fund an \$80 million housing and commercial complex with tourist facilities in the Dalhamiyyah hills overlooking the Sa'adiyyat coast, south of Beirut.

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ADVERTISING SECTION

Does Industry Need Some Protection?

Lebanon's manufacturing sector. In a resource-poor country where 80 percent of raw materials must be imported, industry has never been a dominant sector of the economy, but Lebanese goods enjoy a reputation for quality and style that was maintained even during the worst days of the war. the worst days of the war.
The constraints facing industry are daunting, and some in-

dustrialists believe that a level of government support is necessary to counteract them. An obvious problem is tha lack of infrastructura. Lebanese businesspeople have be-

Joint venture with Russia is set up

coma adept at working with generators and satellite telephones, but such private services push up production costs. A shortage of reasonable medium- and long-term credit is another barrier, especially for new investors, who at present can find only short-term loans at interest retes of 10 percent and higher. Some help is coming from the International Finance Corporation, which in June agreed to provide \$45 million in long-term credit to five local banks for on-lending to private business.

Studies are also under way on the revival of the formerly govarnment-owned industrial Development Bank. Some think that the bank, along with the specialist Housing and Agriculture Banks, should be re-established with an 80 per-

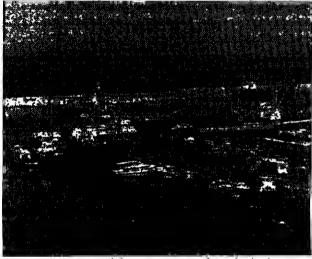
cent private-sector and 20 percent government ownership. A third serious problem is the loss of skilled workers to the Gulf states or to other permanent migration. Many of the workers who stayed have lost the habit of regular work but are protected by laber laws that have not changed in decades, although Rabah Idriss, general secretary of the Association of Traders, believes that given decent salaries, most workers would be happy to learn new skills and better

The experience of the industrial sector throughout the war suggests that it will be able to bounce back quickly. When fighting was bad, many companies moved to the greater safety of the mountains or relocated out of Lebanon altogether. Despite this, Lebanese ready-to-wear clothing and food products remained among the best in the region. As with much of Lebanese life, it is the quality and style they demand for themselves that the Lebanese are able to offer to others.

Now companies are keen to start working normally, and the traditionally strong sectors of food, clothing, textiles, jewelry, pharmaceuticals, printing, packaging and light industrial goods are seeing new investment.

Many companies are placing their emphasis on installing state-of-the-art computerized equipment that they believe will help them to maintain their traditional edge over regional competitors. Machinery imports reached \$120 million in 1991 and 1992 and are expected to jump to \$300 million in 1993. Industrial credits to June 1993 were up 76.1 percent,

Building-related industries are benefiting from the overall



Restoring Beirut port: The first phase will cost \$126 million; the second phase, costing \$1 billion, starts in 1996.

Restored Port Finds Place in the World

One of the first suc-cesses of Lebanon's gov-ernment at the end of the terminal, ell at an estimated cost of \$1 billion. The physical rebuilding of civil war was to close the illegal ports that dotted the country's coast and restore Beirut to its centrai rola in the country's International trade. The government is now moving toward defining Beirut's post-war role in the wider Arab region.

In the past three years, the port's revival has been impressive. Traffic has risen from 2,237 vessels and

Europe may emerge as principal target

3.121 million metric tons of cargo in 1991 to 3,024 yessels and 4.894 million tons in 1992 and 2,461 vessels and 4.365 million tons between January and September 1993.

The port is now administered by a 12-man commit-tee appointed by the cabinat. Shippers say it retains its private-sector spirit and offars a good level of efficiency, despite its poor physical condition.

A pervasive system of bribery among port workers remains a problem, but observers have suggested that this could ultimately be transformed into a system of bonuses for good perfor-

mance. Restoration of the port is planned for two stages, the first of them already under way. The European Investment Bank is providing a \$54 million loan for an over-all \$126 million, three-year

program. Work includes the rehabilitation of the existing port, completion of a breakwater and the fourth basin of the port, replacement of damaged and stolen equipment, and the creation of a new

The ambitious second phase, due to begin in 1996; calls for construction of an industrial free zone, a fifth basin and a major container

the port is relatively straightforward; what is more of a challenge is to define its role in a world that has changed radically during the 17 years of the civil war.

In the mid-1970s, Beirut: could lay claim to a naturel. role as the access point between the rest of the world and the Arab hinterland, offering a central geographical position, superior port facilities and the backup of an activa financial sector.

Now the world has movad on. While Lebanon was at war, sophisticated Gulf ports, free zones and financial services were developed, and Jordan's port of Aqaba emerged as a major supply point for Iraq. Rapid advances in the peace process mean that Israeli and possibly Palestinian ports could also join the

competition. Some Lebanese observers see a Lebanese, Syrian, Iraqi trade axis developing alongside a possi-ble israeli, Palestinian, Jordanian link. Others think that Lebanon should accept that its dominance in the Arab world is not likely to be regained and concentrate on Europe, including the emerging Eastern Europa,

as a target. What is most likely to develop is the pattern suggested for the Lebanese economy overall - a mixture of all elements rether than re-

fiance on any ona of them.

The long-term question of administration of the port is still to be settled. Lebanese business is strongly promarket, and the government is keen to encourage private activity, but no private interests are likely to be willing to spend the massive amounts needed to rebuild the port. The government would be reluctant to lose port revenues at a time when it is looking for a budget surplus to fund Lebanon's general reconstruction effort.

anjoyed in tha second quarter of 1993 a 29.8 parcent growth in cement deliveries compared with the same period in 1992. The Sibline Cement Plant is investing \$40 million in a new production line and Lecico, a plant owned by Taufic Gargour, is investing a similar amount in new facili-

Agro-industry offers good prospects as well, Future Pipe Industries is working with U.S. interests on a \$20 million scheme to produce pipes for water supply and impation projects in Lebanon and Syria. A planned second phase will include production of polyvinyl chloride (PVC)and polyath-

The Association of Lebanese Industrialists would like to see a customs regime that offers some protection to local industry to anable it to get back on its feet. The Association of Traders believes this will just push up costs and lower standards. Mr. Idriss is uncompromisingly in favor of soma government halp. "Industry should either have a chance to live or not," he says. He would be happy to see government actions to help industry in many areas, including a rapid reestablishment of the industrial free zone at Beirut airport.

Lebanese industrialists generally agree on the country's potantial markets, and they are looking east to tha Arab world rather than to Western Europe, where many potential buyers are still doubtful about regular supply. In the short term, the best prospects for Europe and the United States are specialty areas, such as traditional foods and jewelry, whare Lebanese companies already have a track record.

Syria, Iraq and Jordan are the bast prospects for ebanese industry, and all now offer free access for Lebanese goods to their markets. Other options are baing explored, however. The Association of Lebanese Industrialists has set up a joint venture with the Federation of Russ-



International cooperation helps industry: Steel wire from Russia waits in Beirut to be made into building material.

ian Industrialists to export food products and pharmaceuticals and to import matals, iron, wool, timber and cement Mr. Idriss balieves if would be a mistake to overestimete Lebanon's industrial potential. The Lebanese ere "bom

traders, not born industrialists," ha says. But with products that raquira skill and creative flair, he believes, the Lebanese can find a profitable plece, first in the regional market and then in the widar world.

We've Invested in the Future Ancient (ity.

For almost two decades, the once thriving city center of Beirut fell hostage to a war that virtually destroyed it. Today, with the re-establishment of peace and stability in Lebanon, its reconstruction is about to be launched. The company that will undertake the project is SOLIDERE, the Lebanese Company for the Development and Reconstruction of Beirut Central District.

This will be the world's major urban redevelopment project of the 1990's. The area affected by it, located geographically at the heart of the city and once the hub of its commercial, administrative and financial activity, represents 1,6 million square meters of municipal Beirut.

The project involves the construction and restoration of 4.4 million square meters of builtup space, as well as the total rehabilitation and upgrading of the area's infrastructure.

The project includes a financial complex overlooking the

Mediterranean and Lebanon's mountains, hotels, shopping areas, centers for the arts, recreational parks, promenades on the waterfront, marinas, gardens, and a public park built over reclaimed land.

The renovation of government buildings and the restoration and



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SOLIDERE shall be a joint-stock company formed between property rights holders in the Central District (proprietors and lease holders) and prospective Lebanese and Arab investors on the basis of a new law facilitating the creation of private companies for the urban development of zones afflicted by

the war.
SOLIDERE shall operate within the guidelines of an officially approved Master Plan and enjoy continuous government support.

SOLIDERE is certain to transform much of the hope of the Lebanese into reality, making it possible for Beirut to regain its role as a thriving regional center of commerce, tourism and culture.

development of residential areas. improved road networks, parking spaces and public transport are also part of this undertaking aimed at creating a quality urban center in the heart of the Lebanese capital.

Beirut will then be able to

assert and strengthen its traditional role as financial, cultural and recreational center

for the region.
SOLIDERE is investing in the future of the Central District and is forward looking and also solidly anchored in the city's noble past. From a financial point of view, it will benefit property owners and investors. But from a broader point of view, it will give us all a reason to be proud.



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Board of Founders of the Lebanese Company for the Development and Reconstruction of Beirut Central District "Banque de l'Industrie et du Travail^a Building 89 Riad El Solh Street PO 80x 11 9493. Beirut, Lebanon Telephone (01) 346882, (01) 646120/1/2/3, Fax (01) 646124, Cellular 1 (212) 478 3916

Local Joie de Vivre **Awaits the Tourists**

The Lebanese people have a talent for work and a special talent for enjoying themselves. Their ability to combine the two to the advantage of the visitor has always been at the heart of their tourism industry.

Lebanon does not lack traditional tourist attractions - the cities of Baalbek, Anjar, Byblos, Sidon and Tyre are some of the better-known ancient sites that dol the country. Archaeologists excavating in the central business district of Beirut also have high hopes of finding the remains of the Roman law school that once made the city a tamous center of learning and jurisprudence.

But tourists have never gone to Lebenon just for the sights. There are manifold attractions: the climate (the slogan "the only country where you can swim in the morning and ski in the afternoon" is based on reality); the superb tood, best eaten at leisurely traditional lunches in outdoor restaurants: the unique atmosphere of the beautiful mountain villages; and the shopping, theaters and nightclubs that produced a jole de vivre thet Lebenon alone of the Arab countries could provide.

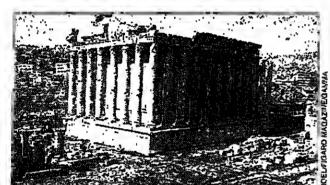
It was this spirit that kept resort hotels such es the Summentand and the exclusive Saint Georges yeart club open throughout the war and that will bring the first tourists back.

The Summerland typifies the indomitable Lebanese spirit. Opened in 1978 as a first-class resort hotel, it was totally destroyed during the 1982 Israeli invasion and rebuilt in 1983. At that time it did not aim at toreign visitors but et the war-battered Beirutis who, in the words of the manager, Walid Seab, "needed a diversion." Summerland has now undergone a major refurbishment and can ofter 151 rooms, 10 suites, a range of restaurants, nightclubs and discos and a full range of business facilities - plus 700 cabins tor Beirut tamilies that bring in around 3,000 regular summer visitors. Occupancy rales for 1993 have been around 64 percent, divided about equally between Arab visitors and toreign businesspeople. Mr. Saab hopes to see an 8 percent to 10 percent improvement in 1994.

Down the road at the Saint Georges club, owner Serge Nader managed to keep his marina, water-sports tacilities. restaurants and tennis club open throughout the war, providing another outlet for stressed locals.

Many recreation-related businesses also relocated to sefer areas, and the Christian areas in particular saw substantial provide. The Seach Hesorts Association has 77 members and many mountain villages have developed as holiday areas.

The confidence that kept Mr. Saab, Mr. Nader and others going throughout 17 years of war is now matched by most of Lebanon's leading hoteliers, who are increasingly willing to invest millions of dollars to restore or build first-class hote capacity, much of which was destroyed in the "hotels district war" of 1975. The Bristol was one of the earliest to repair its war damage enough to reopen, and it now caters to a reg-



An ancient temple at Baalbek puts Lebanon's recent troubles into perspective.



For the Lebanese and for tourists, betting on horses has always been a favorite Beirut leisure activity.

ular and devoted clientele and frequently hosts large business conferences and Arab gatherings. Construction of a new Meridien hotel has already begun, plans are under way for the rebuilding of the Saint Georges Hotel, and other majors in the hotel district are expected to tollow soon.

The Société des Grands Hôtels du Liban has signed a management and operation contract with Inter-Continental Hotels for the return to lite of one of the great symbols of prewar life, the Phoenicia Hotel. It expects to spend \$50-60 million on a phased program to rehabilitate the 300-room main building of the hotel, to provide it with top-class restaurant, conterence, business and recreational tacilities and to renovate its adjoining 300-room tower annex.

The company is already working on the renovation of its 120-room Vendome hotel. A number of other hotels - including the Mayfair, Wiener House and Royat Garden - are either back in business or undergoing renovation.

The vice chairman of the Phoenicia group, Marwan Salha, describes himself ruefully as "a hotelier who hasn't worked for 20 years," but he remains confident that Beirut's strategic location and unique combination of business and recreational possibilities will bring visitors back.

In common with others in the tourism industry, he sees the first business coming from Lebanon's large expatriate community and from Arab visitors, particularly from Saudi Arabia, the Gulf and Egypt, all ot whom tend to be longstaying and heavy-spending.

The government's success in moving squatters from Arab-owned holiday villas in the mountains is expected to be a major encouragement to Gulf tourists. Gulf investors are already showing interest. An Emirafes group led by the Al Habtour Group of Dubai is working on a luxury \$30 million housing project overlooking Beirut, while a Saudi Arabian investment company is interested in an S80 million villa, commercial and tourisf project in the hills south of the

The Arab Tourist Organization has designated 1994 es the International Year of Tourism in Lebanon, but Mr. Nader, who is also president of Lebanon's Beach Resort Association, sees 1995 as the year when hotels and other facilities will be ready for serious business. Mr. Nader hopes fo see fhe once-famous Baalbek cultural festival back in business by then. He believes Lebanon is not a country for mass fourism but one for business travelers and wealthy



The swimming pool at the Saint Georges yacht club is one of the tourist attractions that survived years of war.

tourists interested in its antiquities and looking for first-class

It is one of the wonders of the war that, despite massive physical destruction caused by the fighting, the archaeo-logical sites have survived essentially intact, although much work needs to be done to prepare them for visitors. There are other problems to overcome before tourist activity can return to normal. After years of uncontrolled dumping of waste, many of the once-famous Lebanese beaches are seriously polluted, and the country overall suffers from unsightly random garbage disposal.

Many industry observers would like to see government policies on tourism re-examined, believing that it should enjoy all the financial incentives now offered to the manufacturing industry

Lebanon, Syria and Jordan have recently signed an agreement for joint fourist promotion, and all three countries stand to benefit from the changes that peace should bring. Some Lebanese believe that Israel, which already has developed fourist facilities and a sophisticated marketing structure, will now emerge as a serious competitor.

Above all, Lebanon needs to rebuild its Image as a tourist destination in a world that hes largely come to associate P.D. the country only with war.

Design a Souk, Win \$150,000

An international competition is being held for. design ideas for the postwar reconstruction of the souk area of Beirut's city center. Prize money totals \$150,000, and the winners will be announced by an international jury on July 16, 1994.

The competition, say the organizers, Solidere, is open to architects, urban designers and planners; and academic institutions. New ideas are being sought for the design of a major part of the retail area of the city center, which used to contain the traditional scriks. since destroyed in the civil war.

Solidere is anxious to come up with designs that vill harmonize with both the traditional character of Beirut's souks and the new commercial, residential and recreational areas of the redeveloped city.

Registration for the competition is open from December 1 to February 15. Further details on the competition can be obtained from SuldererSouke of Beiruf Competition, Fax: 01 (212) 444 8165, or 01 (212) 478 3914, or (961) 1 646133.

Rebirth of a Nation

Continued from page I

Mr. Hariri. "We are also negotiating for another \$800 million for the power projects."

He is looking for all types of finance - direct, grants, longterm soft loans, commercial loans, treasury bonds and selffinancing schemes like BOT (build-operate-transfer). One erea in which rapid progress is being made is telecommunications. At present, many international calls to

Public services to be self-financing-

Lebanon are made via New York or Cyprus. "We are now installing one of the most sophisticated telephone networks and cellular telecommunications systems in the world," says Mr Harin. Over the next 18 months, more than one million new telephone lines will be in use. ...

France's Alcatel CIT and Sweden's Ericsson have each been awarded contracts for 270,000 lines, and talks are under way with Germany's Siemens for 385,000 lines. MCI International has set up a direct-dial service with a capacity of 5,000 lines.

A fiber-optic cable system for multimedia communications will also be Installed. One of the most significant developments is for a cellular network of 250,000 lines, which will be awarded as a BOT project, with the government es a shareholder.

Water, conventional telephones, and Beitut's airport and seaport are all to be run on e profit-making basis. According to Mr. Hariri, the idea is to run as many public services as possible as self-financing ventures. Horizon 2000 will lay the foundations for a new Lebanon capable of competing with the rest of the region.

"I want to see Lebanon playing a democratic and cultural role in the region," says Mr. Hariri. "I want to see Lebanon taking its place as a financial market, as a commercial market, as a center for light industry, and able to produce enough agricultural crops for our people. And I would like to see the return of tourism to the level it used to be."

SOLO NA

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Reminders Found of a Learned Past

lawyers and jurists to help them in funding a major excava-tion project for the city of Beirut. Their goal is to bring to light the remains of a Roman law school, established by the Emperor Septimus Severus in the latter part of the 2nd century A.D., which brought the city fame as a center of learning throughout the Roman empire.

The Harin Foundation and UNESCO are providing \$1.3 million for the project, but Hareth Boustany, the archaeologist who heads the team carrying out the work, says this will not be enough. He is hoping that lawyers around the world will be willing to contribute \$25 each for a project that is exploring their intellectual and ethnic heritage.

Mr. Boustany says he and his colleagues, who include both European and Lebanese specialists, are being offered a unique chance to excavate in a situation where the treasures of the past are being given as high a priority as the demands of the future.

The plan for the rebuilding of the shattered Beirut Central District calls for the development of a 40,000 square meter open space between the landmark areas of the Place de Canons and the Place des Etoiles, where some Roman aniquities were already preserved in prewar days.

The archaeologists will also have the benefit of a sixmonth weming period before any rebuilding or new construction begins in the rest of the central district. Finds will either be incorporated into a new building (an approach tried successfully in a number of European cities) or removed to a new park being developed in the Normandie district of the

The law school end the other major buildings of the Roman era, including the torum, temples, baths, merkets and colonnaded streets, are a major focus of the excavation effort, but they are not the only treasures to be found in a Modern Beirut developed only after the 1861 Protocol

among the great powers, which guaranteed its autonomy and opened the city as a major trading center between Europe end the Arab hinterland and e regional center for education. This, in tact, revived two ancient treditions.

In the third millennium B.C., Beirut was the main port tor trade with Egypt, sending out Lebanese cedar and iron ore. The tradition of learning is also long-established. In the ninth



Archaeologists working in the center of Beirut on some of the exciting ancient remains that have been uncovered.

century B.C., the philosopher Sanchoniaton wrote e treetise on the religions of the known world, which the philosopher and historian Philon of Byblos used as the basis of his econd century B.C. history of comparative religion.

The city reached its greatest glory during the Greek and Roman eras, but its law school continued even into the Byzantine era, when the Emperor Justinian appointed two of its faw professors to compile the Justinian Code. Beirut's ancient lite came to an end only with the disastrous earthquake of 551, which killed an estimated 30,000 people, including foreign students at the law school, and reduced the

city to rubble.

Mr. Boustany hopes a rediscovered Roman law school will act as a symbol of a revival of the best in Beirut's past and of the spirit of the new Lebanon now being built.

The project also has an important practical value for Lebanon's archaeological community, offering the first chance tor hands-on excavation experience to the generation of erchaeologists educated since the start of the civil war, and a valueble refresher course for the professionals who taught them.

Airline Sees Way Open For Expansion

This year, Middle East Airlines (MEA) expects to break even for the first time since 1980. The airline incurred losses of \$200 million last year and hopes to move into profitability over the next five years.

MEA has had e remarkable record of achievement for the last 18 years, in spite of the hostilities that have broken out several times in the Middle East. "We kept flying almost all the time during the war years," says Abdul Hamid Fakhoury, chairman of MEA. "The total period when we were out of action was not more than two-and-a-half years, and even then MEA kept operating with charter services abroad."

Mr. Fakhoury, who has been with the airline for 38 years and chairman for the last 17 months, believes that the fundamental strength of MEA during the war years came from the 3,800 Lebanese who worked for the company. "It was only due to them and their determination to come fo work

every day that we were able to keep flying," he says.

Mr. Fakhoury has now prepared a five-year strategic expansion plan for the airline. "Although we survived the war, we have stagnated, and we ere now trying to catch up in a rapidly developing industry. Many of our old employees are returning, and we are introducing new blood - graduates and technicians. So fer, we have recruited 150 new people,"

MEA has 180 pilots in training, with one woman among 10 new recruits. It is planning to upgrade its tleet, which includes three Boeing B747-2008s, three Airbus A-310As and 11 Boeing 707s. It has not been decided whether to choose Boeing or Airbus for its upgrade.

One of the main problems tacing MEA, much to its annoyance, is the U.S. ban on MEA flights to the United States

and on all airlines selling tickets in the United States with Beirut as destination. The ban, which MEA feels is totally unjustified, was imposed following the TWA hijacking in

MEA now serves 39 destinations and plans to expand its route network to countries with substantial Lebanese expatriate populations - the United States, Canada, Australia and, later, Brazil and Argentina. MEA flies to Singapore and with Cantas to Sydney in the summer (it plans its own regular service to Sydney next year). Romania will also become e new destination in 1994.

This year, the airline had carried 604,000 passengers up to the end of September (an average seaf factor of approximately 56 percent). This compares with 701,000 passengers for the whole of last year, indicating a substantial improvement. In the same period this year, 11,809 tons of freight were carried, compared with 15,499 in 1992.

28.5 percent by Air France, 5 percent by MEA staff and the remaining 4 percent by individuals. Intra Investment is 45 percent owned by the Lebanon government and the central bank, 35 percent by the governments of Kuwait and Qatar and the remainder by individuals.

The MEA board has approved the five-year expansion plan as well as an increase in capital, which will raise the \$100 million needed during the plan period. For many years it has been discussing the possibility of negotiating a merger with Trans Mediterranean Airlines (TMA), the national cargo

هكذا من الأصل



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SSOUN SPORTS

An O'Neal First Powers Magic

Shaquille O'Neal registered his first career triple double, scoring 24 points and adding carear highs of 28 rebounds and 15 blocks as Orlanda beat the Nets, 87-85 in East Rutherford, New Jersey. Nick Anderson, who had 25

NBA HIGHLIGHTS

points, scored the last four points of the game as the Magic, who had lost two straight and four of five, rallied for the victory on Saturday. O'Neal was 12-for-19 from the field but missed his only free throw. Ten of his rebounds were on the offensive end. His block total was just two shy of the NBA record set

by Elmore Smith in 1973.

Bullets 104, Heat 102: In Baltimore, Kevin Duckworth converted a three-point play with 5.1 seconds remaining to lift Washington to its third victory in four games,
Duckworth scored on a jump
hook and drew a foul from Miami's

Rony Seikaly, after two free throws by Harold Miner had given the Heat a 102-101 lead with 7.3 secands left

Tom Gugliotta scored 25 points and had 10 rebounds for the Bullets. Hawks 96, Hornets 91; In Atlanta, Dominique Wilkins scored 32 points and Kevin Willis added 23, including two key baskets in the closing minutes, to pace Atlanta to its fourth straight victory.

Stacey Angmon contributed 19 son scored 26 points as Phoenix points, and Mookie Blaylock had ended a three-game losing streak nine points, 12 assists and a team against Cleveland. high 13 rebounds for the Hawks.

had two three-point plays during a from Barkley with 3:40 left put 16-0 fourth-quarter run, and Utah Phoenix shead 98-86. snapped New York's 22-game reg-

ular-season home winning streak.

Malone finished with 20 points and 12 rebounds for the Jazz, who first three quarters, as Seattle ran had lost seven games at Madison its record to 3-0.

Square Garden since their last vic
Kemp played just 29 minutes tory there on Feb. 15, 1986.

The Knicks, playing without in-jured starters Patrick Ewing and Charles Smith, lost their second straight game after a 7-0 start. John seven shots and was scoreless until Starks, New York's best offensive the second quarter.

weapon with Ewing on the side-lines, scored 12 points on 4-for-21

shooting.
Pacers 100, Celtics 94: Pooh Richardson scored 24 points and Dale Davis posted career bests of 21 points and 22 rebounds as Indiana held off visiting Boston. It was the Pacers first home vic-

tory in five starts and only their second in eight games. It came with two starters, Reggie Miller and Derrick McKey, and top reserve Antonio Davis out with injuries.

Rockets 108, Clippers 86: In

Houston, Hakeem Olajuwon

scored 22 points and grabbed 12 rebounds as Houston took a big early lead on its way to a chib-record ninth straight victory.

The Rockets became the 10th team in NBA history to open the season with a 9-0 record. The sea-

son-opening record is 15-0 by Washington in 1948-49. Nuccets 90, Timberwolves 89; In Minneapolis, Mahmond Abdul-Rant's jumper from just inside the three-point line with 5.2 seconds left lifted Denver, which scored the

game's final five points.

Spurs 101, Bucks 97: In Milwan-kee, David Robinson scored 31 points and Willie Anderson added a season-high 28 as San Antonio handed Milwankee its eighth

straight loss. Suns 112, Cavaliers 96: In Phoenox. Charles Barkley had 28 points and 20 rebounds and Kevin John-

against Cleveland. gh 13 rebounds for the Hawks.

Jazz 86 Knicks 72: Karl Malone

Both players had seven assists.

Dan Majerie's basket on a pass

SuperSonics 112, Warriors 97: In Oakland, California, Shawn Kemp scored 28 points; all in the

Kemp played just 29 minutes and added 14 rebounds. He was also an intimidating defensive factor inside for Warriors rookie Chris Webber, who missed six of his first



Minnesota's Randy Carter (20 points), left, and Georgia's Shandon Anderson (19 points) had their sights on a loose ball in the first half.

Minnesota, UMass Head for NIT Semis

Minnesota and Massachusetts stormed into the semifinals of the Preseason National Invitation Tournament with victories Saturday.

Hoping to be the first team to win postseason and preseason NTT titles in the same calendar year, the No. 10 Minnesota Gophers knocked off

Georgia, 91-71, in a quarterfinal in Minneapolis. The No. 22 Massachuserts Minutemen got a quarterfinal victory with a 82-55 drubbing of Townson State, in Amherst, Massachusetts. John Thomas, making his college debut for

Minnesota, sparked runs in both haives of the game to power the Gophers, getting a total of & points and 5 rebounds in 14 minutes of play. Thomas was belped by David Grim, rarely used last season, who racked up 12 points.

Arriel McDonald, who scored 14 points, had seven assists to become Minnesota's career

Sales la Net 100s Histi Low Clase Chipe

leader with 380, passing Marc Wilson by 5. Randy Carter led the Gophers with 20 points; Voshon Lenard added 15.

Georgia took a quick 17-5 lead, but made only 15-of-18 shots during the final 10½ minutes of the first half to fall behind, 36-30, at the break. The Gophers led, 52-46, midway through the second half before Thomas tipped in a rebound to begin a 31-11 surge. After McDonald missed a shot, Thomas got the rebound to set up two free throws by McDonald. The Gophers then made their next 12 shots to take a 26-point lead.

Grim had seven points during the run. The victory sent Minnesota to a Wednesday game in New York City against No. 9 Kansas,

which stopped California, 73-56, on Friday. In Amherst on Saturday, Junior Lou Roe scored 24 points and freehman Marcus Camby added 16 points and 13 rebounds to lead Mas-

sachusetts over Towson State.

Camby, beld to three points in the 68-60 opening-round victory over Cleveland State, took charge early in the first half against Towson State, sending Massachusetts on an 8-2 run with a block, steal and assist,

Roe converted two jumpers during the run to put Massachusetts ahead, 25-15, with 7:37 left in the half. The Minutemen extended the margin to 40-24 at halftime, with Camby contributing 10 points, nine rebounds, three blocks, two assists and a steal.

Camby opened the second half with two quick jumpers. Then Roe put the Tigers away with a jam, followed by two quick jumpers.

Massachusetts meets No. 1 North Carolina in the other semifinal Wednesday. North Carolina cruised to an 90-63 rout of Cincinnati on Friday in the quarterfinals.

Olympic Upgrade Sparks a 72-Acre Revolt in Atlanta

and the second of the second

ATLANTA — The Atlanta Committee for the Olympic Games has announced plans to demolish the houses and small businesses on 72 acres in a low-income part of the city to make way for a park that will serve as a gathering area for visitors to the 1996 Olympics.

William P. Payne, president of the Atlanta Committee for the Olympic Games said at a news conference that the bottom line was that plan would change "very dra-matically the environment that exists there today."

The plan quickly drew criticism from people in the neighborbood, in part because the Olympic committee's planned budget of \$100 million for buying the land, clearing it and planting trees and grass includes no money for beloing displaced residents and businesses.

What are they going to do with the people?" the Reverend Leroy Sanders asked, standing in front of his "God's Favorite People Shelter," a homeless shelter in the middle of the proposed park, "I do believe a man is worth more than a tree. If they've got \$100 million to spend on trees, they've got to have some money to spend on these people who need some job training and

rehabilitation. Jerry Fowier, owner of the 50year-old Luckie Street Grill, said the proposed park would not rid the city of a poverty problem but only move it temporarily.

"It looks like they are going to spend all that money and close me down just so they can have it look nice for a couple of months of the Olympic Games," he said.

The 29-hectare area is bounded on the north by the proposed Olympic Village, on the east by the Olym-pic committee headquarters and on the south by the Georgia Dome, the Omni sports coliseum and the Georgia World Congress Center, which will be used for Olympic events during the Games.

Organizers had no estimate of the

affected by the planned park. Gerald L. Bartels, president of the Atlanta Chamber of Commerce, called the area to be razed "a sore and a cancer on downtown." He added that the area was

"stymying the redevelopment of that southwest side of town." Even before the 1990 vote awarding the Games 10 Atlanta, Olympic organizers had been criticized for their decision not to finance improvements in neighborhoods around sites for the

Els Runs Away From Field to Win Japan Golf

Compiled by Our Staff From Dispatches MIYAZAKI, Japan — Ernie Els claimed his first professional victory outside his home country of South Africa by a four-stroke margin Sunday in the Dunlop Pheenix

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golf tournament. Els had a final round of 3-under-par 69, for a tourna-ment-record 17-under par 271. Fred Couples of the United States, Barry Lane of Britain. Vijay Singh of Fiji, and Masashi Ozaki and Tsuneyuki Nahajima of Japan tied for second. • In Sydney, Ian Baker-Finch birdied the second playoff hole to win the Australian PGA championship. He had tied at 9-under-par 275 with Peter Fowler and Grant Waite. In Thousand Oaks, California, Raymond Floyd and Steve Elkington combined Saturday to take a two-shot

lead in the Shark Shoot out g >ing into the final round Sun-

NASDAQ NATIONAL MARKET

ended Friday, Nov. 19.

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SPORTS

Krabbe Vows to Fight On After IAAF Upholds Ban

er Katrin Krabbe vowed Sunday to continue ber fight to compete on the track, despite a ruling by the sport's governing body upholding her two-year doping-related ban.

A day after an International Amtion panel decided in Monte Carlo not to overturn the ban against Krabbe and two other German sprinters, the 1991 world champion

"I don't feel good, but we want to compete indoors." Krabbe said.

"Regardless of the decision."
Although the IAAF ruling was announced as final. Krabbe's advisor, Thorsten Heuser, said the three athletes would appeal to the German Track and Field Association. which bad lobbied on their behalf, to be allowed to run in the country's indoor championships in February.

"We will first check on Monday to see what the DLV has to say." said Heuser, referring to the Ger- that it did not recognize out-of- nior bronze medalist. man federation. "If they say they competition testing, questioned the

But the German track official who argued their case before the manlike conduct.

IAAF panel, Clemens Prokop, said the German association would ac-IAAF in August extended it by two cept the decision. To defy it could, in the worst case, mean suspension ateur Athletic Federation arbitra- from international competition for

> hoped other athletes would not boygust, when its council banned provided urine samples that proved Krabbe and her teammates, Grit to be from the same person. Breuer and Manuela Derr, for two years for behavior "likely to bring the sport into disrepute."
>
> panel on a technical loophole.
>
> Krabbe, 24, said she was still

> the three sprinters for four years Olympic Games in Atlanta. after they tested positive in July 1992 for the banned substance an 400-meter champion and 1991 Clenbuterol an anabolic stimulant. world silver medalist. Derr, 22, was

in an out-of-competition test.

Compiled by Our Staff From Dispatches have no right to race, then we will legality of the four-year ban under BERLIN — The German sprint- go to civil court. German law and reduced it to a one-year suspension for unsports-

When that suspension ended, the years, saying it was not strict

The three Germans admitted German athletes who compete against the banned runners. taking the drug, but they said they did not know it contained a banned

Krabbe said Sunday that she performance-enhancing substance, oped other athletes would not boyin the 100 and 200 meters said she would contest the ruling in court.

The panel decided that the LAAF from competing earlier in 1992 after she and two German teammates

That ban was lifted by the IAAF

The IAAF originally suspended aiming to compete in the 1996 Breuer, 21, was the 1990 Europe-

the 1989 European junior 200-me-The German body said, however, ter champion and 1990 world ju-



Record Rout For All Blacks

Matt Cooper of New Zealand breaking through Scotland's defense during the All Blacks' record 51-15 victory in Edinburgh Jeff Wilson 20, who also plays international cricket for New Zealand, scored a hat trick of tries in his first. rugby test match. The 51: points surpassed the previous high of 40 scored by a New Zealand side against Scotland in 1981. It was the first time Scotland had conceded 50 points in an international match.

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P: Horngook 7-12				

P; Hornacek 7-12 6-5 2), Woolridge 7-12 11-12 25. Rebounds—Utoh 49 IK-Malone 91, Philodelphia 6 Kkidd 121, Assists—Utoh 34 (Stockfors 12), Philodelphia 20 (Hornacek 121, Affantz 24 18 34 19-45 Miam) 27 25 19 19-92 Migure 27 25 17 19—92 A: Wilkins 7-18 5-4 21, Willis 10-16 3-5 23, M:

Seikaly 9-19 1-1 19, Miner 7-11 2-3 16, Re-bounds—Allanka 49 (Willis, Augman 7), Mi-ami 42 (Seikaly 15), Assists—Allanka 27 (Biay-lock 11), Miami 29 (Smith 9). lock 11, Miami 20 (Smith 9).

Washington 30 36 71 24—111
Charlotte 37 22 27 31—127
W: Chaptron 14-19 9-11 27, Gugliotta 6-1e 0-0
12. Ct. Lijohnson 9-16 3-4 22. Newman 11-14 2-2
24 Maurning 7-10 12-15 28. Rebounds—Washington 51 (Walker 9). Charlotte 59 (Mourning 12). Assists—Washington 26 (Adoms 10). hariolfe 36 (Bogues 17), an Antonia 22 17 24 21—44 etroll 16 25 22 30—95 S: Robinson 10-23 7-11 23, W.Anderson 6-130-

0 12. D: Elliott 8-13 3-4 70. Durnars 7-15 9-10 24.
Rebounds—Son Antonico 91 (Pobinson 17), Derroll 45 (Mills 151, Assists—Son Antonico 19
IW.Anderson 81, Detroll 17 (Humler 4),
Sacramenta 25 23 71 29—165
Milanesota 27 22 22—173
S: Simmons 9-17 2-5 21, Tisdale 6-23 8-10 70,
Richmond 10-16 0-13 0. M: Loeftner 10-16 7-10
Z/Williams 9-16 7-82. Rebounds—Socramento 52 (Richmond 91, Minnesota 46 (Laether 12), Assists—Socramento 31 (Hurley 111), Minnesota 22 (Williams 91, Portland 27 28 25 29—169
Phoenix 71 24 22 31—110
P: CRobbirson 7-16-4-4 (R. Drexier 19-21 1-12 9, P: Barkier 9-15-3 72), Green 13-22 4-31 X. K. Johnson 11-19 5-7 Z, Rebounds—Portland 91 (Williams 11), Proents 46 (Barkey 131, Assists—Portland 23 (Strickiand 91, Phoenix 30 (K. Johnson 14), MilD: Mashburn 10-14-3-2 24, Jackson 5-17-5-10
18. 5: Kerton 7-13 10-11 24, Portland 5-11 1-3 17, Rebounds—Dollars 44 (Jones 9), SeaNie 6
(Kamp 9), Assists—Dollars 11 (Levar 4), Seatlie 28 (Barkiey, K. Johnson 7), Seatlie 28 (Barkiey, K. Johnson 7), Seatlie 28 22 20 14 -80
Siriem 31 2-14 14-15 28, Ackiniton 74-2-3 19, Giovenno 140, Milanes 21 (Barkiey, K. Johnson 7), Seatlie 28 (Barkiey, K. Johnson 7), Seatlie 29 18 22 20 14 -80
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k labounds—Chicopo 66 IGrani 731, Los Angelis 58 (Cannolell, Olyco 91, Assists—Chicopo
I (Grani, Armstrong 51, Los Angelis 94 (Aug.

Districtive 33 28 18 28-71 at 17, Cornell 14 15tonia 27 27 7 28-76 Pittsburgh 28, Termile 18 22 17 7 28-76 Pittsburgh 28, Termile 18 24 24, Wilkies 11-25 6-5 32, Willis 10-18 24 24, Worden 27 1 16-25 (Blovicch 13 Lassists—Choriotte 27 1 Lichanos et Allounis 21 (Blovicch 12). 28. A: Wilkins 11-25 0-8 32, Willis 10-18 3-4 23, Rebounday—Charlotte 52 ILL-dramon 14). All-lanta 52 (Bioviock 131.Assists—Charlotte 21 (L.Johnson 5). Arlanta 21 (Biovioch 12). Bostoa 25 17 34 26— 94 Indiana 17 21 25 25—108

Indiand
B: Parish 4-12 9-10 17, Brown 9-10 0-0 18, 1:
D.Davis 5-10 11-10 21. Richardson 11-10 2-2 24,
Rebounds—Boston 54 (Parish, Brown, Rudio
a), Indiana 67 (D.Davis 22). Assists—Boston 24
(Douglas 10), Indiana 26 (Richardson 11).
Deriver
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15 35 25 19—99
D: Abdul-Rouf 10-20 2-2 25, 51th 9-16 4-4 22,
A: Bailey a-11 6-5 18, Rider 8-13 4-5 20. Rebounds—Deriver 31 (Mutantho 13). Minnesota
33 (Brown 0). Assists—Derivor 35 (Abdul-Rouf, Stiff e). Minnesota
34 (Brown 10). Assists—Derivor 35 (Abdul-Rouf, Stiff e). Minnesota
35 (Brown 10). Assists—Derivor 36 (Abdul-Rouf, Stiff e). Minnesota
36 (Brown 10). Assists—Derivor 37 (Abdul-Rouf, Stiff e). Minnesota 27 (Abdul-Rouf, Stiff e). Minnesota 20 (Abdul-Rouf, Stiff e).

D: Abdu-Rour 10-20 2-2 x, 51th *-1e 4-4 22.

M: Bailer v +11 4-5 li. Rider 8-13 4-5 3t. Rebounds—Denver 63 (Mutamba 13), Minnesola

33 (Brawn 6), Assists—Denver 35 (AbdulRour, 51th 6), Minnesola 27 (M. Writtlams 6), 22 14 32—66

New York

18 10 27 14—72

With Mason 5-12 4-5 14. Cocker 4-11 5-5 13.

NY: Mason 5-12 4-5 14. Cocker 4-11 5-5 13.

Rebounds—Utoh 57 (Y. Maione, Spencer 12), ME Louisians 61. North Texas 30

/ Introduction of the control of the

Ala-Birmington St. Prairie View 12 Alcorn St. 31, Jockson St. 22 Aspalachian St. 38, VMI 21 Auburn 22, Alabama 14 Florido SI. 42, N. Carolina St. 3

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Cincinnal 24, East Corolina M
Colorado 71, Iowa 51, 16
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New Maxico 35. Texas-El Poso 25

ROMARCO 35, 71, CARDINATIA 35, 17
New Markon 35, Terms-El Poso 29
Sorn Houston 51, 36, 5W Texas 51, 10
Southern Miss, 30, Tulsa 30, the
Texas 38, Bovier 17
Texas A&M 59, Texas Christian 3
Texas Tech 58, Houston 7
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Howall 48, Air Force 17
Idoha 49, Boise 51, 16
Oreson 51, 15, Oregon 12
Pocific U. 24, Son Jose 51, 20
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SW Loubland 31, UNIV 14
UC Davis 37, Fest 140x 51, 34
UCLA 27, Southern Cot 21
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HOCKEY

NHL Standings EASTERN CONFERENCE ### 1 1 13 64 79

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N.Y., Rangers 1 2 2-5
Tampa Bery 2 1 8-3
First Perfedt; N.Y.-Tikkonen 11 (Larmer)
(shi; T-Zamuner 1 (Golfard); T-Andersson 4
(Tucker, Grathon), Second Perfedt C-Bursou 1
(Savgrd): N.Y.-Groves 14 (Leetch); N.Y.-Groves 15 (Zubov, Larmer) lop), Third Perfedt; N.Y.-Tikkonen 12 (Kavalev); N.Y.-Koveley 4 (Amonte), Shots as sooi; N.Y.-Ti-9-12-38,
T 11-3-11-JI, Goolles-M.Y., Richter, T., Puspou,
Anotherim 2 2 1-4
Vancoprer 1 1-3
First Perfedt; A-Even 3 (Carkum); A-Semenav 7, V-Coortmall 7 (Lumme, Murzyn),
Second Peried; A-Ladoukour 1 (Ves Allent,
Willioms); V-Rominos 5 (Shots); A-Dourts 3
(Semenov, Valk); A-Valk 5 (Holfs, Semenov)

Shorts on soul: A 10-11-3-24. VI 5-16-16-47.
Gootles-A, Tuerutt. V, Whitmore,
SATURDAY'S RESULTS

New Jersey
First Period: D-Kazlev 3 (Federov, Lidstrom): D-Sheppard 16 (Sillinger, Droke)
(pp): D-Federav 13 (Kazlov, Lidstrom): N.J.Sernak 8 (Lemiesz, Zelepvkin, Second Period: N.J.-Zelepvkin 6 (Sernak, Dansyloj; N.J.Richer 7 (MacLucn), Tikrd Period: None.

Orretiene: D-Kadov 4 (Fodorov, LoPointe).
Shots et voot: D 7-12-9-20. N.J. F-F-76-25.
Goallas-0. Cheveldue. N.J. Yerrerl.
Phitographia 2 2 8 6-5
Boston 1 3 1 9-5
First Period: P-Brind*Amour 9 (Dineen);
8-Ootes 0 (Bourque, Neelv) (spr) P-Yushkavich 2 (Recutil, Ranberg). Scond Period: PButsuyev 4 (Rocins); P-Padrk 5 (Recuti); BDotes 0 (Somman Machal) Buttern 5 (Execut); Octes 9 (Sweeney, Neety); B-Helice S (Show, Smollingki); B-Nooly 16 (Shortun, Octes) (ps); P-Rocchi 12 (Rocine, Golley) (pp).

tions: None. Shots on good: Po-10-70-21. B 159-16-3--0. Goodles--P. Soderstrom. B. CozerNiet S. Gretzky, Korri) (pp.). Shots on good:
Windless 1 2 2 3-5
Quebec 3 2 8 3-5
Hrudey, S.L. Joseph.

First Pyried: C-Tituv 8 (Otto, Reichel) (pp); C-Macinals (I (Drary) (pp); C-Reichel 8 (Watz, Kislo) (pp); D-Dahlen 6 (Madano, Courtnell) C-Machinis II (Drary) (pp); C-Reichel II (Wotz, Risko) (pp); D-Ontiers 6 (Andraio, Courheal) (Montes 8, Comies 9 (pp), Second Period: D-Madoro 19 (Dottler, Courheal) (McPrine); D-Covatian 1 (Dottler, Evason) (pp), Shots as sool: C 13-3-3-34, D 14-10-11-35. (Gootles-C., Vernan, D, Moos, Wokoluk, Terrorte 2 1-3 (Edimente) 1 1 9-2 (Edimente) (Monte) (

Edimuntos

First Period: E-MocTovish 4 (Mohtby, Byokin), Secoed Period: E-Arnott 8 (Richardson,
Vultek); T-Cullon 7 (Anderson, Krushelnyski); T-Cork 29 (Gilmour, Andreychuk).

CALVIN, DINNERTIME.

UNITE YOUR PARENTS SEE YOUR HEAD!

I AM APPLITMS MY POMERSUL BRAIN

TO THE COLUMNA.

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CALVIN AND HOBBES

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field United, 12; Southor 11; Swindon, 6. FRENCH FIRST DIVISIONus, 1 Mortigues 1

s: Ports S.G. 27 points: Bood Shots on goat: 17-108—23. E-11-11—04. South les—T. Rhodes. E. Ranford.
Lus Angeles 8 8 1—5
St. Louis 2 1 1—4
Pirst Pariod: SL-Hrkoc 3 (Bazon, Hulf); SLJonney 7 (Alfiler, Shanahan I. Second Period:
SL-Brown 4 (Shanahan January). Tolira PeriBayer Leverkuden 2, VFB Letady 1 Eintrouzit Frankfurt 9, FC Cologne 3 Kortsruhe SC 2, Wolfensheid 9

TRANSACTIONS

and Marcus Liberty, forward, to Detroit for

ITALIAN FIRST DIVISION

Lizzlo, 12; Nappil and Rama, 12; Genoa, 8 sia and Placensa, 10; Repaiano, 8; Udir and Alakana, 7; Lecce, 4.

SPANISH FIRST DIVISION Seville. B, Volencia 1 Borcelono B, Lleido 1 Zorobozo 4, Tenecife 2

Descritivo de La Coruna 4, Oviedo 8 Sparmas de Galori L. Adaletia de Bilbon 1 Real Sectadod 2, Losrones 2 Alboreta 1, Reno Vollecono 1 Ossamot 8, Recino de Santander 9 Valladolla 1, Alerica de Badario 1 Stoudieses: Sevilla Descritivo Coruno, Barcalano, Real Madrid, Athletic Bilbon and Valencia.

hericia, Nepolata; Southander, Milleo an Vo-leticia, Nepolata; Southander, and Reol Socie-dod, 13; Tenerifia, 12; Albacitia, 11; Roya Vat-icano and Cetta, 10; Real Zarospan and Real Ovieda, 9; Leganotta, Usoanno and Real Vélia-dotta, 18. Leganotta, Usoanno and Real Vélia-dotta, 18. Leganotta, Usoanno and Real Vélia-dotta, 18. Leganotta, Usoanno and Real Vélia-

Alciente & Perme 2 Fossie 1, Sempdorie 2 Gence 1, Inter 9 Jeventus 1, Cosilori 1

CRICKET

I KNON! NETL WENP MY
HEAD IN THIS BEDSHEET!
BRAIN MUST
BUSPICION!

THAT WILL ALLY ANY
SUSPICION.

HERO CUP One-Day International West Indies vs. Zimbobwa Sonday, in Hyderabad, India West Indies: 233-9 (50 overs)

BLAH BLAR

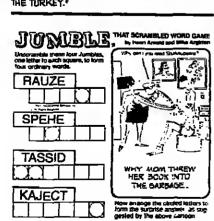
bert and

apple -

DENNIS THE MENACE



Dennis doesn't want a classic Tranksgring Dinner. He said it would take all the fun out of it for the turkey.*

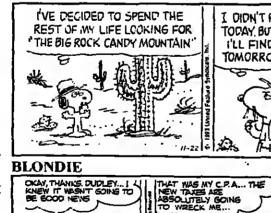


emennei zajmenné) Cajduja rhyštvyčia rh<mark>ičyta PATJA zold</mark>om Answer What the pushe turned construction worker had to do — WALF THE PLANT.

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or fax: (01) 481 82 88





TODAY, BUT MAYBE I'LL FIND IT TOMORROW.













DOONESBURY

BEETLE BAILEY

SOMETHING

I STILL HAVE TO DO TODAY...

WHAT WAS

172



YEAH...







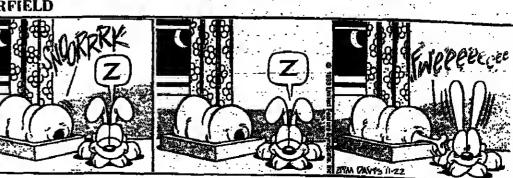


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SPORTS

Boston College Sinks Irish With **Late Field Goal**

SOUTH BEND, Indiana — They thought their game of the century-was last week. They thought their comeback for the ages saved their perfect season Sanarday. But the final, gripping comeback did not belong in Notre Dame.
The moment belonged to David

COLLEGE FOOTBALL

Gordon, the Boston College ricker, whose 41-yard field goal as time. ran out gave the Eagles a 41-39 victory that ended Notre Dame's hope of taking a No. I ranking into a bowl game with a chance to win a

national championship.

The Eagles prevailed after Notre

Dame had come back to take a 1point lead after trailing by 21

mitters (8-1-1, 5-1-1 SEC) held the
Wildcats (6-5, 4-4) to 244 yards as points in the fourth quarter.

Boston College, 8-2 after its eighth consecutive victory, overcame a humiliating 47-point defeat

here a year ago.

The Irish, 10-1 after the end of a 17-game winning streak, had taken a 13-game winning streak, had taken a 39-38 lead, apparently salvaging the championship hopes that were built on the victory over Florida in the conference champio ship game by playing almost flat the championship hopes that were built on the victory over Florida in time-up for Florida State. State last week on a perfectly thrown 4-yard tonchdown pass. Christian 3: In Fort Worth, Texas, from Kevin McDougal to Lake Dawson with 1 minute, 9 seconds to play. The go-ahead drive, which was set up by a twisting, 46-yard reception by Derrick Mayes, made it seem that a brilliant effort by Eagle quarterback Glenn Foley and his teammates would come un-

done at the end. But Foley, helped by a personal-foul penalty against Notice Dame on the ensuing kickoff, led a drive that took the Eagles from their 25

on second down from the 22, the loss angeles, the pass that gave Gordon his form 21: In Los Angeles, the pass that gave Gordon his form 21: In Los Angeles, the chance—a middle screen to Ivan. Goodwin made a game-saving interchance—a middle screen to Ivan. Goodwin made a game-saving interchance—a middle screen to Ivan. Goodwin made a game-saving interchance.

day, The Associated Press reported: Charles Johnson in the fourth quar-

East) forced Miami (8-2, 6-1) to punt before running out the clock. Michigan 28, No. 5 Ohio State 0:
In Ann Arbor, Michigan, the Wolvermes (7-4, 5-3 Big Ten) handed
the Buckeyes (9-1-1, 6-1-1) their first
shatout in 11 years. Ohio State
needed either a win or a tie to clinch their first trip to Pasadena since the 1984 season: instead it had a 16ome undefeated streak ended.
No. 6 Anhum 22, No. 11 Ala-

uma 14: The Tigers (11-0, 8-0 autheastern Conference) fought back from a 14-5 deficit in the third quarter to stop the visiting Crimson Tide (8-2-1, 5-2-1) for the first time since 1989. James Bostic sealed the victory with a 70-yard touchdown

yards and Cory Fleming caught.

No. 8 Florida 52, Vanderbilt 0: The Gatots (9-1, 7-1 SEC) earned a berth in the conference championship game by playing almost flaw-lessly in Gainesville, Florida, in the No. 10 Texas A&M 59, Texas

the Aggies (9-1, 6-0 Southwest Conference) earned at least a tie for the conference title by winning their 21st straight conference game. Greg Hill ran 94 yards for one of his two touchdowns and Corey Pullig passed for two scores.

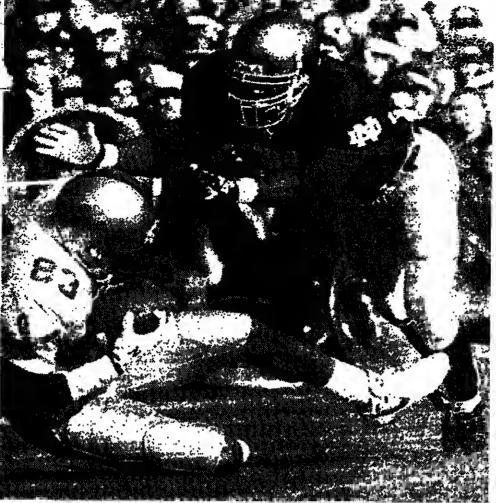
No. 12 Wisconsin 35, Illinois 10: The Badgers (8-1-1, 5-1-1 Big Ten) took the field in Champaign, Illinois, with a Rose Bowl spirit after learning that Ohio State had lost its bid to go to the bowl. Darrell Bevell threw three touchdown passes against Illimois (5-6, 5-3). To get into the Rose Bowl, Wisconsin must still defeat Michigan State. No. 14 Penn State 43, North-

western 21: In Evanston, Illinois, Mike Archie rushed for a career-.high: 173 yards and two touchdowns, and Kerry Collins passed for 278 yards for the Nittany Lions (8-2, 5-2 Big Ten). No. 16 UCLA 27, Southern Cali-

Boyd's 9-yard gain, to the 24 Bowl for the first time in eight years. No. 18 Colorado 21, Iowa State 16: A 49-yard touchdown pass

> loes (7-3-1, 5-1-1 Big Eight), who finished second in the conference. drive in the final minute for the

lantic Coast Conference) close Oklahoma State (3-8, 0-7). their season next week at Florida. No. 21 Indiana 24, Purdue 17: No. 9 West Virginia 17, No. 4 Shane Thomas scored on a 10-yard Miami 14: In Morgantown, West run in the fourth quarter in Bloo-



Boston College's Ivan Boyd outpaced Notre Dame's Greg Lane to catch a TD pass in the first period.

Stich's 27 Aces Crush Sampras in ATP Finale

By Christopher Clarey
New York Times Service

FRANKFURT -- It would have been the perfect ending the light layer of powdered sugar on a big. fat piece of apple strudel.

But unfortunately for Pete Sampras, Michael Stich was oot willing to follow the script. And instead of the world's No. 1 player finishing off the finest season of his young career in style, it was a teary-eyed Stieh who was left to experience the last hig high of the ATP Tour year in a Festhalle full of his fellow Germans on Sunday.

Such's 7-6 (7-3), 2-6, 7-6 (9-7), 6-2 victory in the final of the ATP Tour World Championship, which brought together the top eight play-ers in men's tennis, gave him his first major title since he won Wimbledon in 1991. It also earned him more than \$1.2 million and vaulted him past Jim Courier into the No. 2 spot in the year-end rankings.

"I think I am playing my best tennis of the year right now," Stich

Whether the victory lifted Stich into a more prominent place in the hearts of his countrymen is less certain. A year ago, when that other world-class German tennis player, Boris Becker, powered past Courier on his 25th hirthday to win in American sprang to life and saved Frankfurt, the Festhalle was crack- two set points. He would go on to ling with emotion. On Sunday, the win 10 of the next 13 points, im-

Virginia Slims Championships.

Even the bancers hung in the stadium seemed intent oo evoking a more memorable time in this elegant place, "What a shame, Boris!" read one that rued Becker's ab-

But there was nothing shameful about Stich's tennis. He finished tiehreaker. Stich has always been with 27 aces, serving 12 in his last four service games, and doublefaulted just twice.

He also, as usual, saved his best tennis for the tiebreakers, winning both with aggressive shot-making and keeping Sampras from coming anywhere near his peerless performance in the semifinals against Andrei Medvedev.

"Yesterday, I played at a level that was impossible to maintain," said Sampras, who oceded only 55 minutes to dispose of Medvedev. Sampras and Stieh oeeded eight

minutes longer than that just to finish the first set. It began with Sampras making unforced errors from the baseline and struggling with his first serve: a recurring theme throughout the afternoon,

Slowly, Sampras's droopy shoulders turned even droopier. Then, with Stich serving at 5-2, 40-15, the

NEW YORK - Steffi Graf of Germany, the world's No. I women's

"I'm incredibly happy to end the year like this," Graf said after a 6-1, 6-

4, 3-6, 6-I victory over Arantxa Sánchez Vicario of Spain. "It couldn't be

The title, her first at Madison Square Garden since 1989, was worth

"I feel a little tired," said Sanchez Vicario, who was treated by the

trainer and looked at by tournament doctors during two changeovers on Sunday. "I played a lot of tennis the last few days. I'm not disappointed.

nals, delighted the Madison Square Garden crowd Saturday with her

and repeatedly forced Pierce to hit one more shot and make mistakes.

\$250,000, raising her women's season-record total to \$2,753,837 and boosting her career total to more than \$13 million, It was her 79th career

singles title, tying her with Hall of Famer Margaret Court.

said. "I tried to be as aggressive as I could, and it worked well."

footed on the baseline as the ball went whizzing hy,

Saturday to stop Anke Huber of Germany, 6-2, 3-6, 6-3.

tennis player, capped her best season in four years Sunday by winning the

applause for Stich was plentiful but prove his posture and force a tie-

Stich won it convincingly, get ting some help from a question line call on the fourth point, but Sampras had worked his way mentally into the match.

The German would not reclaim the momentum until the third-set fond of these shootout affairs. At last year's Grand Slam Cup in Munieh, he won three of them to beat Sampras in the semifinals. Heading into Sunday's match, he was 34-18 in tiebreakers this year.

"I doo't know why I do well, and I don't want to think about it." Stieh said with a grin. "I just want to keep it as it is."

This time, Sampras managed to save two set points, but then at 7-7 his forehand sailed long. On the oext point, Stieh served and claimed the set with a forehand

After that suspense was hard to come by. Samoras double-faulted to lose his serve in the first game, and then Stich served three aces to hold at love. He would serve four more aces in his next service game to take a 4-0 lead. And Stich wor the match with yet another ace,

"When I lost that third set hreaker, the air kind of went out of the balloon," said Sampras. "And then he probably aced me eight or nine times in that last set."

"Twelve," came a correction from the back of the room. "Sorry, 12," Sampras said. "Ruh

it in a little bit." Sampras might have lost the hat-

tle of Frankfurt, but he won the war in 1993. His eight titles included Wimhledon and the U.S. Open, and the computer points he woo here guarantee him a safe cushion when the ranking chase resumes next January in Australia.

Between now and then, Sampras will play in the Grand Slam Cup next month and on the golf courses of Florida whenever possible,

"I will be picking up the golf club Graf used her hig serve to set up easy points and her forehand zipped much more than the tennis racket in the next two weeks," said Samdeep into the corners. She repeatedly left her opponent standing flatpras. "I'm going to enjoy my time off and let it all sink in. The year "From the beginning, I was able to take control of the points," Graf has just been getting better and In the semifinals on Saturday, Graf needed 1 hour, 46 minutes better. Unfortunately, my ninth final just wasn't good enough." Sanchez Vicario had a 21/2-hour semifinal hattle before beating Mary

It was good enough for the Germans, however, who have now had two bomegrown ehampions in the four years since their networks' television money wooed the year-Today I had a very tough opponent." end champ Pierce, who upset third-seeded Martina Navratilova in the quarterfiend championships away from

Stieh broke into tears during his seen whether Stich's nation can At 2-2 in the second set, there were six consecutive service breaks learn to cherish him. He will get before Pierce fought off one hreak point and held to take a 6-5 fead. She another chance to make an impression then took a 15-40 lead and broke Sanchez Vicario from deuce to tie the sion on Dec. 3, when he leads the When Sánchez Vicario held in the second game of the third set, it was final against Australia in Düsselthe first time she was able to hold service in 49 minutes. She followed that by breaking Pierce at 15 to take a lead she never relinquished.

dorf. Becker, the train man in Ger-many's two previous final victories,

"She can play great points, and then she can make unbelievably easy will not be playing, mistakes," Sanchez Vicario said. "You just have to hang in there." "I had to learn the last two years While Graf may have been confident of her victory, her semifinal match that there are always going to be appeared to be in doubt until the sixth game of the final set an 11-minute heroes in a country," said Stich. struggle that saw the two fight through six deuces and Huber stave off five who complained hitterly when the break points before succumbing. That put Graf up, 4-2, and all she had to crowd sided with Becker against do was hold her own serve twice more. She did, the final time at love. Until their seventh career meeting Saturday, Graf had oever lost a set nament. "Boris was the one that caused tennis really to be recog-Gigi Fernandez and Natalia Zvereva won the doubles title, defeating nized, and he deserves the credit he

Graf Pounds Past Sánchez Vicario to Take Slims



Arantxa Sáuchez Vicario saw victory nearing in the third-set semifinal against Mary Pierce.

replacements who have been working the games in their absence.

"My hockey people are very pleased," he said Saturday. "And people around the league are telling me they're doing a good joh." But be said he would "love to have the regular officials back."

The referees and linesmen went on strike a week ago for higher wages,

and Sunday's negotiations were the first scheduled since the walkout began. The NHL has brought in replacements from minor-league hockey

Golfer Heather Farr Is Dead at 28

who inspired fans with her battle to return to the game after being stricken with cancer at age 24, died Saturday. She was 28. Fart had undergone surgery to relieve a hrain hemorrhage on Nov. 11 at a Scottsdale hospital.

A native of Phoenix, she was a two-time All-American golfer at Arizona State University and became the youngest player ever to qualify for the Ladies Professional Golf Association tour, at age 20, in 1986. She was diagnosed as having breast cancer in 1989. After a mastectomy and radiation treatments, she began talking of returning to the tour, but cancerous bone lesions and tumors were soon diagnosed on her spine. Brown ran for 194 yards and a pelvis and skull.

The club, winner of the European Champions' Cup in May, is suffering from financial difficulties because of its ban from international competi-

group's administrative council on 1 nursuay unat a outer and occur of the Méridional, a daily newspaper in southern France, reported Samrday. He did not identify the buyer, the paper said. Le Graet was not available for comment. The paper also said governments in the Marseille region would provide 100 million francs (\$17 million) in aid for the team if Bernard Tapie would step down as its owner.

For the Record

with a unanimous decision over Markus Bott of Germany on Saturday in

(AP)
Orlando Canizales of the United States kept his IBF bantamweight title, outpointing Juvenal Berrio of Colombia on Saturday in Johannes-

Teenage-Millionaire Burnout

By Harvey Araton New York Times Service

to her 18-year-old fellow German.

rocket back-

hands that landed

Larisa Neiland and Jana Novotna, 6-3, 7-5.

Pierce, in the midst of a grueling match last week against Martina Navratilova at the Virginia Slims Championships, actually let her trademark frown dis-

solve into a glorious smile. The 18-year-old whose family life last summer was stranger than soap fiction even langhed off one of

Vantage **Point**

just beyond the baseline, amazing not only those who have followed her short, sad career, but also herself.
"I was always so tense," she said. "I always used to
think I had to win instead of doing my best."

It was another gratifying victory in her battle to overcome the poison pumped into her psyche by her volatile father, Jim, now estranged from his daughter and separated from his wife, Yannick, after they elaimed he had been abusive to them.

While her father screamed menacingly from the stands at his prodigy, at her opponents and at officials and fans, Mary Pierce never beat a top-10 player in three years on the tour.

Last week, she beat twn, Gabriela Sabatini and Navratilova (after being down a break in the third set), before running into Arantxa Sanchez Vicario in the semifinals on Saturday at Madison Square Garden.

Here was a teenager who had to rebel, for all the right reasons. However, in raising the flag for independent dence from the dreadful business of professional parenting, she had a partner last week.

While Pierce hammered winner after winner with her forehand, Jennifer Capriati continued to keep hers idle, announcing that she would not play in the Australian Open in January.

Driven relentlessly by her father, Stefano, she was, at the ridiculous age of 14, called the oext Chris Evert. At 17, she is looking more like another Andrea Jaeger. whose star seemed to be burning hrightly for a brief period more than a dozen years ago.

Capriat is a teenaged burnout in Florida, happily attending high school for the first time. She hasn't played since the first round of the U.S. Open, her absence being officially hlamed on bone chips in her right elbow.

But the word at the Slims from a couple of the sport's grand dames suggested that her most trouble-

some ehip is on her shoulder. "If I were coaching her, I would tell her, 'No tennis for at least six months,' Billie Jean King said, "If she wanted to hit, fine. But only recreationally, no keeping score. I would also tell her, 'If you don't want to play tennis ever again, that's fine.'

"You know what I would have her do?" Virginia Wade asked. "Play soccer with a bunch of kids her YORK — Someone ooticed that Mary own age. It's good for your footwork, but the important thing is that it would take her mind away from tennis. It's been a disaster emotionally."

> Forget about being rich and famous long before she could drive, about plugging skin cream on television while her own pores cried out for eleansing. Capriati's endorsement deals were made before she had played a

She is the ultimate symbol of a dangerous trend in sports: paying for potential instead of performance, rewarding young athletes before they have proved anything to anyone, including themselves. Wade's life has been tennis, but she might have been

speaking of any game when she said, "It's so multifaceted that you can't play to the fullest until you've developed some maturity and sense of perspective on

It is oot difficult to guess which side wins when morality clashes with the pursuit of a buck. But the rush to make millionaires of kids before they have earned it, or are ready to deal with it, is backfiring, turning into bad sports business.

In a team game like haskethall, it disrupts salary scales, breeds resentment and makes kids who should be wide-eyed think they are bigger than the game before they have scored in one.

N A SPORT like tennis, it creates family spectacles like those of the Capriatis and the Pierces. For a short-sighted marketing sensation, as in the case of Capriati, it risks ruining a player whom tennis might bank on for years.

Women's tennis finally banned Jim Pierce last spring, but it let him publicly abuse his daughter for much too long. It let ooe of its future champions, Capriati, lose and lose when she should have been

building ber ego against kids her own age. There is not much depth in women's tennis any-more, but people think Martina Hingis of Switzerland

and Veous Williams of the United States could soon help. Both are 13 and hungry to play.

"It's time to revisit the age-eligibility rule." said Gerard Smith, president of the Women's Tennis

He said a "panel of experts" would be formed. Recommendations will be made for 1995. Maybe this comes too late for Capriati. Billie Jean King doesn't think so.

"It's her journey." King said. "She's smart, she's got a good heart. She'll find her way.

"I doo't know," Wade said. "Quite a lot of damage has already been done."

to the Irish 24. On third-and-10 from the 25, Foley found tight end Pete Mitchell, who had caught two touchdown passes earlier, for a 12yard gain to the 37, -Two plays later. Foley avoided. the Irish rush and stepped forward for a 24-yard throw to Mitchell that brought the Eagles close to fieldgoal range. Foley then avoided a blitz with an incomplete pass, and

with 5 seconds to play, set up the

Carolina State 3: In Tallahassec, Florida, Charlie Ward threw four touchdown passes and ran for an-other score in his final home game. No. 20 Kansas State 21, Oklaho-ma State 17: in Stillwater, Oklaho-ma, Chad May directed an 80-yard completed 69 percent of his passes this season for 2,586 yards and 23 Wildcats (8-2-1, 4-2-1 Big Fight) touchdowns with just two intercep- and capped it with a 2-yard touchtions. The Seminoles (10-I, 8-0 At- down pass to Brad Scib, to stop

Virginia, Robert Walker scored on mington, Indiana, after Purdue rala 19-yard sweep with 6:08 left to lied from a 17-7 deficit to tie the score the winning points, and then game. Indiana (8-3, 5-3 Big Ten) the Mountaineers (10-0, 6-0 Big guaranteed itself a bowl bid. Hebert and Falcons Break

With Emmitt Smith, the Dallas Cowboys didn't lose. When they lost him Sunday, they didn't win.
A bruised right quadricep ended mith's afternoon two minutes before halftime, and the Atlanta Falcons stopped the Cowboys' seven-

NFL ROUNDUP

game winning streak, in Atlanta, 27-14.

Atlanta's swarming defense, which shut out the Los Angeles Rams last week, blanked Dallas for nearly three quarters. Deion Sanders, one of the Falcons' best defenders, also contributed on offense hy eatehing a 70-yard touchdown pass and high-stepping to the end zone with 3:51 left. Bohhy Hebert took care of the Falcons offense, completing 24 of 1832 passes for 315 yards and three

The defending Super Bowl champion Cowboys (7-3) had been unbeaten since Smith came back from a two-game salary holdout tostart the season. Bernie Kosar, playing his second game for injured. Troy Aikman, threw TD passes late in the third and fourth quarters.

fourth time in five games.

Dolphins 17, Patriots 13: Missin New England's first four scoring threats produced just two field goals, and Mismi newcomer Steve Deflerg threw two fourth-quarter touchdown passes as the Dolphins rallied in Misma to win.

The Falcons (4-6) won for the

Miami's Mark Higgs rushed for 108 yards in 19 carnes. The Dolphins, forced by injuries to start their third quasterback in the past six weeks, improved to 8-2. No NFL team has a better record. Miami is 5-1 since quarterback second quarter.

Dan Marmo's season-ending inju-

Cowboys' Winning Streak DeBerg, at 39 the NFL's oldest Colts stumbled despite five trips player, joined Miami as a free agent inside Buffalo's 10.

Jets 17, Bengals 12: New York into the lineup because of an injury

ots have lost their past four games

4, and Anderson scored after two Craig Hayward rushes put the ball

on the I for the Bears (5-5). Bills did the battering. One week after Pittsburgh blanked the Bills and knocked out Jim Kelly, Buffalo's goarterback came back to throw
a pair of touchdown passes Sunday
to beat Indianapolis in Orchard
Park, New York.

at the start of the game.
at the start of the game.
the lead in the NFC Central with

Park, New York.

Buffalo (8-2), a 23-0 loser last four field goals, and Edgar Bennett week, trailed 6-0 after 20 minutes. scored on two short runs as the But Indianapolis (3-7), which lost Packers beat Detroit in a game for the sixth time in seven games, played in Milwankee, gave up a safety and two touch. Bennett's 2-yard touchdown run downs in a six-minute stretch of the with 1:51 left sealed the victory and

second quarter. brought the Packers (6-4) to within Thurman Thomas gained 116 a game of the lead in the NFC yards on 27 carries for Buffalo. The Central.

Jets 17, Bengals 12: New York stuck to the basics Sunday, handto Marino's replacement, Scott ing Cincinnati, the NFL's only winless team, another defeat, in

DeBerg completed 16 of 27 East Rutherford, New Jersey. passes for 252 yards with no interceptions. The 16-year veteran improved to 52-83-1 as a starter.

New England fell to 1-9 with its

New England fell to 1-9 with its that wore down the league's worst fifth consecutive loss and its ninth in a row against Miami. The Patriteam with several long drives.

Esiason, 17-for-26 for 192 yards,

became the career passing leader

among left-handed quarterbacks with 28,130 yards, surpassing Ken-

Cleveland crowd turned its back on

the home team, and Houston's

Gary Brown turned the run-and-

touchdown - his second straight

to lead the Oilers past the stum-

Houston (6-4) has won live

straight games for the first time since 1980, matching the team's longest winning streak ever. Cleve-land (5-5) lost its second straight

game since coach Bill Belichick cut.

Bernie Kosar, the team's starting

at home since the roster move, and

the crowd booed Belichick heartily

quarterback since 1985.

shoot into the run-and-run.

bling Browns.

Oilers 27, Browns 20: An angry

by a total of II points. Bears 19, Chiefs 17: Jeremy Lincoln's interception set up Neal Anderson's 1-yard touchdown run with 3:09 left, and Chicago erased a 14-0 deficit to beat the Chiefs in Kansas City, in a game in that the some team had seemed to control

Albert Lewis's interception of Jim Harbangh's long pass had given the Chiefs (7-3) the ball on the 2. Standing in the end zone a moment laner; Dave Krieg fired a low pass to Jonathan Hayes, and the right end bobbled the ball high into the air, right into Lincoln's hands. Lincoln was hauled down on the

Bills 23, Colts 9: This week, the

SIDELINES

NHL and Striking Officials to Meet

NEW YORK (AP) — As the National Hockey League prepared to resume negotiations with its striking officials Sunday, the NHL commissioner, Gary Bettman, said he was satisfied with the performance of the

SCOTTSDALE, Arizona (AP) - Heather Farr, a professional golfer

100-yard-plus performance in place of injured Lorenzo White —

A Buyer for Olympique Marseille?

PARIS (AP) — The French soccer federation has found a buyer for the scandal-plagued Olympique Marseille soccer team, and local governments are promising financial help, a French newspaper reported. tion, resulting from a payoff scandal this summer.

The federation's chief, Noël le Graet, announced at a meeting of the oup's administrative council on Thursday that a buyer had been found,

Nestor Giovannani of Argentina retained his WBO cruiserweight title

Miguel Indurain, the Spanish cyclist who won the Tour de France three times, was presented with France's highest distinction, the Legion of Honor in a ceremony Saturday in Madrid.

By William Safire

WASHINGTON — Under a cartoon of a man in underpants with a drink in hand racing along a

tropical beach, The Economist headlined, "Don't you just love being out of control." The cartoon character in the London-based magazine represented the recently privatized British utilities, freed from government's

heavy hand, but the phrase is the latest extension of the psychological cliche of the year.

To be in control, as in "As of now, I am in control here in the White House," a phrase used in 1981 by Secretary of State Alexander Haig when Ronald Rea-

gan was wounded, is to be boss. To have a blaze under

control is what every firefighter hopes to announce. To

be beyond control, as in "circumstances beyond my individual control," was a cop-out first used by Mi-cawber in Charles Dickens's novel "David Copper-

field." But to be out of control is to be damuably difficult in every field of endeavor.

Students are susceptible: "The campus is out of control," declared a Republican Assemblyman in

1969, as students rioted at the Berkeley campus of the

Workers, too: a year later, the railroad union leader

William Winpisinger testified that workers were "run-ning right on the ragged edge of being out of control." And deficits lend themselves to the phrase: Represen-

tative Barber B. Conable Jr. of New York worried in

1981 about "keeping the budget deficit from getting

out of control."

The familiar phrase lends itself to use as a com-

pound modifier: An editorial in The New York Times

m 1990 commented on a bill by the Senate majority leader, George Mitchell, "to put a lid on our-of-control

campaign spending."

The phrase was popularized by psychiatry. "The ego is in charge of feelings, actions and perceptions," explains Dr. E. Michael Ehlers of Bethesda, Maryland. "Out of control refers to any sort of ego failure.

The phrase cuts across many types of disorders, from explosive behavior in psychotic disorders to compul-

sions and hysteria. The term probably predates psy-

chiatry, but the use of ego functioning in relation to control dates from the late 1800s, the beginning of

Has the time come for this weary phrase to be consigned to the cemetery of stereotype? Ordinarily.

that order would issue from this department, but I

"Miss Bhutto has Punjab in her grasp, but Sind remains a problem." So goes a line farther back in The

Sind is the home province of Bernzir Bhutto, who

It's good to see Sind back in the news because it

recalls the play on words that so delighted diplomats and linguists of a previous century.

Sir Charles James Napier was the British general sent to quell agitation in India in the early 1840s, and

in 1843 — some say without imperial orders — moved to take the province of Sind, now part of Pakistan.

Nervous diplomats in Westminster awaited the re-sults of the battle of Hyderabad, key to the province.

Then came the telegraphed message from Napier, the

recently regained power in Pakistan.

43 Long-lasting

45 Depicts 49 Health-food

50 Jeny Herman

54 Michelangelo

56 Used booste

53 Dash

don't want to be accused of being a control freak :-

modern psychiatry."

You don't get generals using multilingual puns in their messages like that these days.

- 0 Waking up the sleepy audience at the Radio-Television News Directors Association, Dan Rather of CBS

ht into the "Hollywoodization" of news. "Thoughtfully written analysis is out, "live pops" are in." he said. (A live pop, also known as a live stand-up, refers to the ad-libbing that a broadcast correspondent in the field does on camera after a news anchor introduces the story. When the anchor says, "Now we're going to Charles, who's standing live in the dark where something happened three hours ago, but you can't see it now," the live pop is what Charles has to adil because he hasn't come hack to the studio to write

Rather continued: "Hire lookers, not writers: Do powder part, not probing, interviews. Stay away from controversial subjects. Kiss (vidgatism) more with the mass frhymes with vulgatism), and for heaven and the ratings' sake don't make anybody mad. Make

The pop that enlivened his speech to stanguists was Rather's complaint that They've got as putting more fuzz and wazz on the air." I was familiar with fuzz. defined in Godfrey Irwin's 1931 "American Tramp and Underworld Stang" as "a detective; a prison guard or turnkey. Here it is likely that 'fuzz' was originally fuss,' one hard to please or over-particu-lar." But what about wezz? Was this similarly derived from wass? Patricia Indand, president of the National Organization for Women, in commenting a few months ago about Hillary Chinton jokes, told The Boston Globe, The overall thome is one of Bill Clinton being a west." She probably used this term as if it were synonymous with worp, marvare of the etymology of wars as rhyming slang meaning "like a woman" in a derogatory sense.

The CBS co-anchor, obviously drawn to rhyme in

oratory, clarified his catchy phrase in a reply to a query from this department. "Fuzz and wizz refers to police ('fuzz') and dead bodies (was - wuzz')." In slang, the past tense lives.

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Asian Vernacular: Vignettes of Women

By Andrew Ranard

▼ INGAPORE — You might think, after Seeing her play, that grappling with Jude Narita would be an encounter with the unvindicated furies of minority and feminist history in America. Or at the least that she would be acerbic and flamboyant.

But Narita, in a dark print dress, a dark vest and a touch of indiscretion in the black lace that shows beneath the vest, seems to have dressed down for this interview. Does she wish to be invisible? She is Japanese-American, and one thinks of Kabuki actors, dressed in black, who arrange stage sets as dramas unfold and who meli into the background. Narita has lived all her life in California and never visited Japan, so that allusion is facetious.

Not that Narita is a wallflower. She's garrulous. But it is difficult to connect her with the desperation of the characters in "Coming Into Passion, Song for a Sansei," a solo performance of seven vignettes of Asian women that she wrote. Her characters are hy turn raunchy, retiring, outspo-ken — but all filled with pathos.

"Passion," which has played in Los Angeles for two years, toured the United States as well as Poland under U.S. Information Agency auspices and recently kicked off Singapore Repertory Theatre's 1993-94 season, is a dramanic coup. Some of its vi-gnettes are unforgettable. They appear as six ghostly dreams of a seventh character, a successful, self-mocking Japanese-American newscaster, a tight package of hip, media clichés. The woman is a go-getter who "power dresses," "does lunch." "touches bases," a "team player" who has "worked twice as hard as any man" to get to where she is, the top, She knows the ropes and the compromises necessary for success -

damned good at what I do." But the newscaster is having a crisis nightmares and moments of block-out on the air. But no sweat, this "can-do" American woman can handle it, even when she has to confront news atrocities against Asian women, in this case Vietnamese. "I'm not Vietnamese. I'm not really Japanese. I'm American." she says. "I'm part of the American Dream." She has nothing in common with those "weird-talking, weirdsounding people" halfway around the

She sleeps — puffs of smoke, and a Saigon bar girl of the Vietnam War era appears on a minimalist stage: bed with purple satin sheets, stool, bottle of beer, metal desk and chair, a small brown cardboard box with Japanese writing on it, and a giant blue fan in the background that looks like the billowing sail of a Chinese junk. The bar girl is raw and vulgar, a comic (You want love? O. K., three dollars!). knows the trade secrets to land a customer

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Jude Narita's characters are raunchy, retiring, outspoken — filled with pathos.

enough vulnerability to fall in love, is proud

that she supports her family and that she

works in a bar, not as some women "in a

cage like an animal." The portrait is grip-

Narita says it was a "breakthrough" for

ber, "in finding the dignity and humanity

of that character, and not distorting it, not making her a martyr," "a Joan of Arc" or "precious." The woman is "just down and

dirty, just tough, just sassy, just, you know,

materialistic, hut giving sincere reasons

for it, not convenient reasons so that she

On stage, the dreams continue. This time she's a Filipina being interviewed on TV as

a video-order bride. Again she has the Eng-

lish diction down pat, and the sixth sense

that portrays the vulnerability and wiliness of the potential bride, a victim. "I love to

clean house, gardening, also like to watch TV," the woman says. And who should be the boss in the family? the interviewer, off-

stage, asks. "I'm thinking the man should

be the boss. He working the hardest, he should be the boss." And if he gets mad

every once in a while? "Why would be get mad?" she asks. And if he hits you? "I'm

not understanding the last question."

can be dismissed."

Smoke again. Narita is a young Japanese girl, Kimiko, recalling the dropping of the atomic bomh on Hiroshima. The vignette is made ghastly through the ballet-like gestures of Narita's arms and a benign smile, as she narrates. Narita then metamorphoses into a Japanese-American woman, dealing with "the sticks and stones from the atomic past," braving herself to confront a bully who has called her a "yellow Jap." Now she's a Cambodian refugee in the United States, ruminating on her wall-to-wall-carpet life. The woman sleeps with the light on. Her daughter died in her sleep and her family were victims of genocide. The play becomes a dream within a dream as the woman recounts nightmares of her life in Cambodia. "Many trees hit my family, hit more, hit more, hit more!" In the night-mare, she tries to fill holes in the ground, "If

no hole, family no die." The vignettes are emotionally exhausting, and it's a relief that the last one is comical. A Japanese-American teenager from California, a troublemaker in a leather jacket and shades, begins her soliloquy, She's the black sheep in a family of overachievers: the parents are "always ragging (Whatsa' matta? You wanna a boy?), has

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me," she complains in teen-speak, "always on my case." but grandfather, one generation removed, is "so cool." Hey, you know what they did in the desert in California?—crop rotation, irrigation—"intensive farming." Intense, man, so cool. This kid stands up for her rights, and asks her parents, who went to the relocation camps, "Why'd you go, man? I wouldn't go." She rumbles it out with her friends if anyone knocks her race, but she's a bad fighter so she attends karate school where she meets her Japanese sensei, instructor. The girl is sansei - third-generation Japanese. Sansei and sensei, the girl says, so close, so cool. She has a "zen-out" with sensei who tells her to endure, like In the lobby of the Westin Stamford

Hotel in Singapore, I am wondering how Narita, who has at least four decades on her, manages to play a teenager so con-

The play "was written to combat specific images," she says. The teenage trouble-maker was meant to challenge the "model minority myth" about Asian-Americans, and the prostitute and the mail-order bride explore certain economic realities. "Once you understand the economic history and where the country fits in the global structure, then you understand a lot about the living conditions and the actual life choices that are available," she says

Narita admits that she has been attacked for creating stereotypes. A Vietnamese stu-dent once asked her why she chose to portray a Vietnamese prostitute rather than, say, a Vietnamese businesswoman, and just after the show in Singapore she encountered a Filipina women who was offended

by the portrayal of the mail-order bride. Narita wrote the play because, as an Asian-American actress, she was not get-ting the parts she wanted and because she wanted to "de-mystify and de-exoticize" fantasies about Asians, which even shows like "Miss Saigon" perpetuate. "Audiences of color have been betrayed a lot by the arts," she says. "They have come to the theater dressed up, expecting a good evening, or gone to the movies on a date, or turned on the television, and an image and a concept have come up that have been so offensive, out of the blue . . . like a slap

across the face." Audiences of color? It's an expression the pugilistic, ultra-hip, lingo-correct newscaster in "Passion" might have made. Perhaps Narita is not so noncombative. Perhaps she's aware of the loaded impact of vernacular and thus states her case tentatively. In the epilogue to "Passion," her plea is eloquent: for "the language of the heart."

Andrew Ranard writes from Southeast

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O New York Times

"I wonder it the little guy had fun today

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